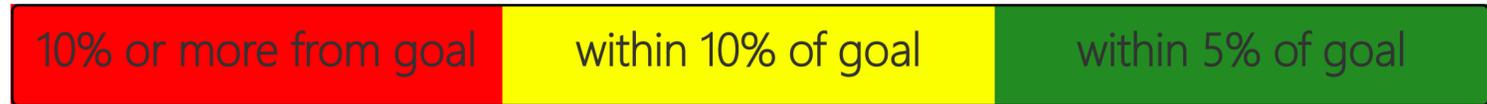


Gift Officer Portfolio Composition



Prospect Manager	Prospects	Qualification Count	Qualification (20% Goal)	Cultivation Count	Cultivation (40% Goal)	Solicitation Count	Solicitation (20% Goal)	Stewardship Count	Stewardship (20% Goal)	Contact* Last 12 Months	Contact Percentage (75%+ Goal)	Active Proposals**
	61	31	51%	10	16%	14	23%	6	10%	18	30%	14
	72	26	36%	23	32%	14	19%	9	13%	67	93%	4
	90	52	58%	23	26%	4	4%	10	11%	63	70%	18
	88	51	58%	26	30%	7	8%	4	5%	43	49%	9
	36			4	11%	25	69%	7	19%	23	64%	16
	15	4	27%	1	7%	6	40%	4	27%	9	60%	11
	53	20	38%	21	40%	9	17%	3	6%	35	66%	17
Total	415	184	44%	108	26%	79	19%	43	10%	252	61%	89

*Prospects who have been contacted by their assigned PM by email, phone, or an in-person meeting.

**Active Proposals are proposals with a status of Planned, Pending, or Accepted-Oral Pledge



Prospect Manager

All ▼

Current Status

3-Qualification ▼

Status	Target Duration (Months)
3-Qualification	6

Name	NXT Link	PCR	Current Status	Date From	Time in Stage	Previous Status	Date From	Time in Last Stage	Meetings last 12 months	Campaign Total	Campaign Target Amount	Inclination	Current
	🔗	C	3-Qualification	9/25/2019	5	3-Qualification	8/15/2019	1	0	\$0	\$0	Low	
	🔗	E	3-Qualification	9/25/2019	5	3-Qualification	8/15/2019	1	0	\$4,000	\$0	Low	
	🔗	F	3-Qualification	9/25/2019	5	3-Qualification	8/15/2019	1	0	\$300	\$0	Low	
	🔗		3-Qualification	8/28/2019	6				0	\$0			
	🔗	B	3-Qualification	9/25/2019	5	3-Qualification	8/15/2019	1	0	\$300	\$100,000	Low	
	🔗	F	3-Qualification	8/15/2019	6				0	\$0	\$0	Low	
	🔗	F	3-Qualification	8/15/2019	6				0	\$1,600	\$0	Low	
	🔗	E	3-Qualification	8/15/2019	6				0	\$2,100	\$0	Low	
	🔗	F	3-Qualification	8/15/2019	6				2	\$0	\$0	Low	
	🔗	D	3-Qualification	9/25/2019	5	3-Qualification	8/15/2019	1	0	\$300	\$0	Low	
	🔗		3-Qualification	8/15/2019	6				0	\$0			
	🔗	D	3-Qualification	9/25/2019	5	3-Qualification	8/15/2019	1	0	\$2,250	\$0	Low	
	🔗	C	3-Qualification	8/15/2019	6				0	\$7,700	\$0	Low	
	🔗	B	3-Qualification	8/15/2019	6				0	\$0	\$0	Low	
	🔗	E	3-Qualification	1/7/2020	1				0	\$0			
	🔗	D	3-Qualification	8/15/2019	6				0	\$200	\$0	Low	
	🔗	B	3-Qualification	8/15/2019	6				0	\$0	\$0	Low	
	🔗	C	3-Qualification	9/25/2019	5	3-Qualification	8/15/2019	1	0	\$1,000	\$100,000	Low	