Convio Online Marketing & Fundraising 140: TeamRaiser Workshop





Convio Online Marketing & Fundraising 140: TeamRaiser Workshop

Welcome to Convio Online Marketing & Fundraising 140: TeamRaiser Workshop!

The next day will be an intense learning experience; however, we will provide plenty of breaks. Please feel free to help yourself to complimentary soda and snacks. This training class is a wonderful opportunity to network with other nonprofit organizations.

Convio Online 140: TeamRaiser Workshop will provide a strong foundation for your use of the TeamRaiser application. Convio offers additional resources for developing a deeper understanding of the applications and modules. Please visit the Convio Customer Center (<u>http://customer.convio.com</u>) for links to recorded and live online and classroom trainings.

You will complete an in-class evaluation the last day of class, and Convio Education Services will also send you a post-evaluation 6 weeks after the class. Your candid feedback on each evaluation helps us continuously improve our training program as well as our product.

Again, welcome to Convio Training!

Sincerely,

Convio Education Services

Convio Online Marketing & Fundraising 140: TeamRaiser Workshop

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Welcome and Review

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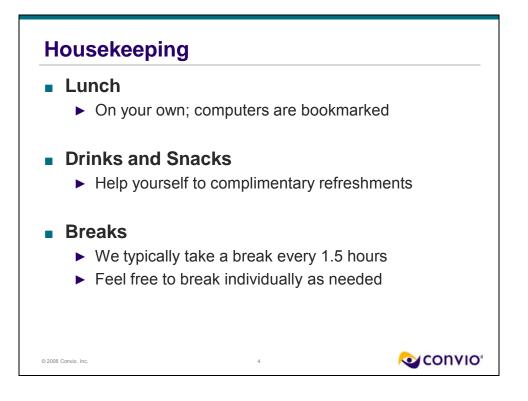
Overview

The Event Management Center is a tool for event managers to create and manage their TeamRaiser events online without having to access the Administrator side of a Convio site. The tool is easy to access, easy to use, and allows an Administrator to set various levels of permissions.

Welcome and Introductions



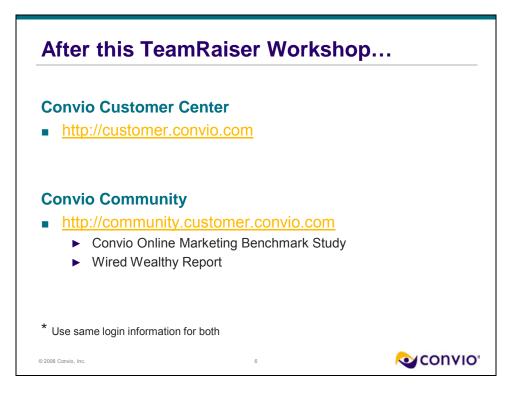
Housekeeping



Agenda

Agenda	
9:00	Introductions Concepts and Overview
9:15	TeamRaiser Configuration
12:00	LUNCH
1:00	Account Manager Presentation
1:30	TeamRaiser Management
3:30	Event Management Center
4:30	Wrap-up and Evaluation
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Additional Resources



Phased Priorities

			Run	
Outreach: Reach new constituents	 Promotion and optimization of email subscription and action Organization credibility components Tiered content access 	 Reciprocal linking and banner ads Search engine optimization General viral campaign(s) 	 Regional and/or program specific viral campaigns Affiliate programs and list chaperoning 	
Motivation: Build relationships	 Action base membership engagement eGreeting cards 	 Members services FAQ & submission forms Profile & contact info collection - surveys 	 Expanded "action membership" benefits Volunteer fundraising Sustained giving Major gifts and planned giving content and mentions 	
Action: Drive membership and loyalty	 Optimize donation promotion and flow Content & merchandise offerings Integrated acquisition, renewal and add gift appeals 	 Designated online giving Event based micro campaigns Upgrade and migration campaigns 		

Because TeamRaiser can be complex in its use, we will use the same phased priorities discussed during the Convio Essentials training. Start off slow in the Walk phase, and each year strive to optimize your events based on what you have learned and your desired goals. This workshop is designed to get you started in the Walk phase.



TeamRaiser Configuration

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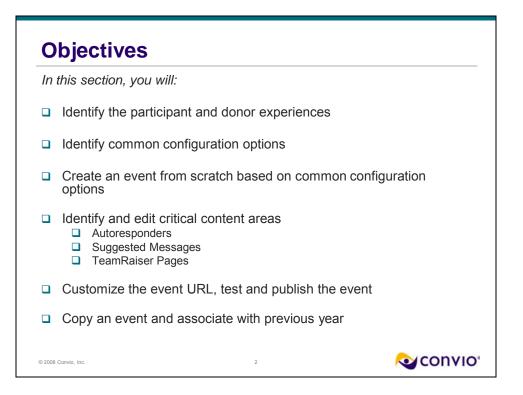




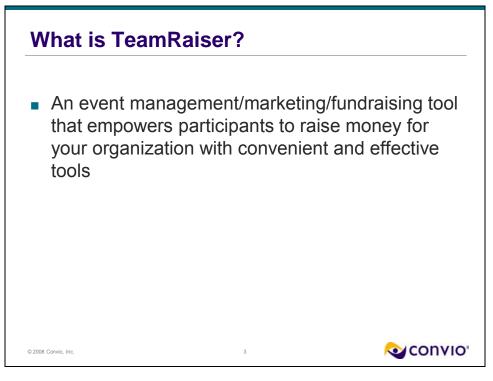
Overview

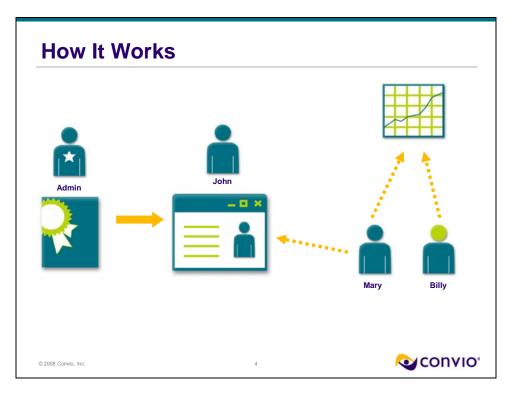
TeamRaiser Configuration will walk you through the participant's experience to give you a better idea of the options available when creating the TeamRaiser from the administrator side. Identifying common configuration options and critical content areas will keep you focused amid the many options available. TeamRaiser events can be as simple or as complicated as you make them, but here, we will start with a foundation, upon which you can add functionality based on your event's needs.

Objectives

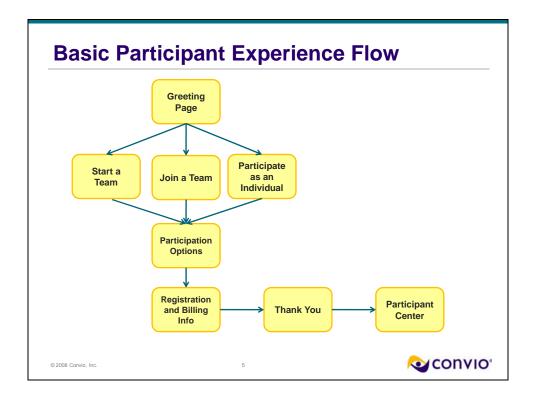


Overview





The Administrator creates and publishes the TeamRaiser event. John signs up to participate and, using the tools, creates his own web page and sends emails to his friends, family and co-workers asking for donations. John's friends, Mary and Billy, make donations to help him reach his goal. Mary and Billy become constituents and decide to participate in next year's event.



The participant begins on the Greeting Page, decides if they are starting or joining a team, or participating as an individual. They select their Participation Option, enter registration and billing information and end up on the Thank You page. From there they can access their tools in the Participant Center.

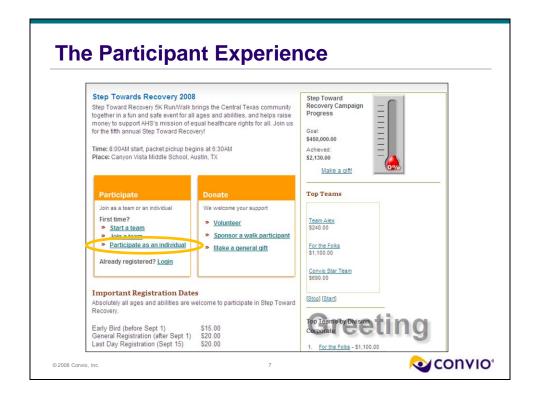
Constituent360 Review



An important term to understand is the Registered User. You may think of event registration when you hear this term, but for the purposes of managing your Convio database, "registered user" simply means a contact record in your Constituent360 database. That contact record may indeed have been added to the database as part of event registration, but there are several other possible methods of registration as well.

In addition to "registered user" you may also hear the terms "contact record," or "member of your house file," which mean the same thing.

The Participant Experience



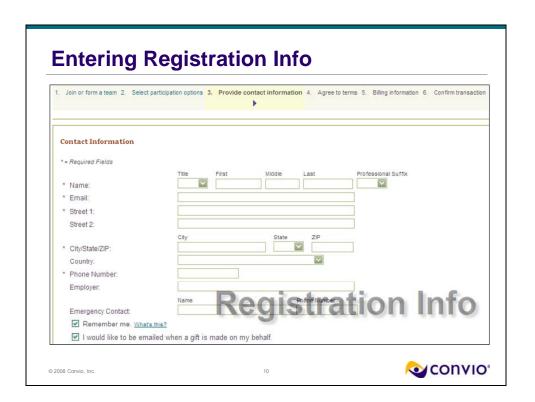
The participant experience begins on the Greeting Page. This page should contain the name, location, and date of your event, as well as any other pertinent information, such as registration fees, discounts, restrictions, etc. However, the most prominent actions on this page should be "Donate" and "Participate." This page can also display fundraising stats such as a donation thermometer, top team and fundraiser honor rolls, and recent donors to name a few.

Choosing a Participation Option 1 Join or form a team 2. Select participation options 3. Provide contact information 4. Agree to terms 5. Billing information 6. Confirm transaction Select a Participation Type 🖗 5K Run \$20.00 Participate in the nation's largest run for support of mental health awareness and recovery from drug and alcohol addiction. Prizes will be awarded to the top 10 finishers in all age groups. C 1 Mile Fun Run/Walk \$20.00 Walk with family, friends, pets and kids in support of ASMH and the campaign to end alcohol and drug abuse. C Virtual Walker No Fee Don't live near the walk event? Be a virtual walker Even if you can't be at one of our walk sites, you can shill be a walker from anywhere, 24 hours a day. You can start your own team of virtual walkers, join an existing team, or ju participate as an individual. **Participation** Would you like to make an additional gift alo Options Additional Gift Types, make this an anonymous gift. Yes, you can display the amount of my donation pu © 2008 Convio, Inc. 8

The Participation Options page contains the different Participation Types set up by the administrator. This page is not considered a critical content page since the content is generated from other parts of the configuration process.

	User or Not	
	ions 3. Provide contact information 4. Agree to terms 5. Billing information 6. Confirm trans	action
Returning Participant or User Log	jin rning User and then log in (or, request your login information). You will have a login if you h	
Select the appropriate option below. Are you a new or returning user? New User	Returning Participant	Login
O Returning User	i te ta i i g i di ti e parte	Login
Returning User Previous Step Ilext Step		Cancel

The Returning Participant page was designed to help reduce the number of duplicates in your system by asking returning users to first login before completing their registration. Once logged in, the registration fields will be prepopulated with the current contact information for this participant.



The Registration Information page can be customized for each participation type. The name and email fields are locked and cannot be changed, but additional fields can be requested or required as determined.

Join or form a	eam 2. Select participation options 3. Provi	ide contact information 4. Agree	ee to terms 5. Billing informatio	n 6. Confirm transaction	
Please check t	nis box to proceed				
Printable V	ersion (Opens new window)				
responsibilit and covenar individuals, a Austin Road claims of an others, whet of the course if I do not foll I give my full	ary participant in this event, and in good ph for any injury or accident which may occur not to the suit against the American Healt ny Race sponsors and their agents and e Numers Club, a Numers Club o Numers Club, and Numers Club o Numers and the Caused by fails: contact with the negligence or fault of the Releasees, or o and of the rules of this event, I understan permission to the American Health Society videotapes or other recordings of me that	r during my participation in thi th Society, its local Affiliates a mployees, and all other persons (America, The City of Austin, n, I may have arising out of m other participants, spectators other wise. ad that I may be removed from y and its local Affiliates and R	s event or while on the premis- nd any affiliated individuals, the nos or entitles associated with Department of Parks & Recreat y participation in this event, incl or others; the effects of the wear the competition. aces and their sponsors, corpored aces aces and their sponsors, corpored aces ace	is of this event, and I hereby in Step Towards Recovery Rach his event (the "Releasees"), ion, and USATF from any loss using personal injury or dama ther, including heat and/or hu rate partners and each of the	elease and hold harmles and any affiliated ncluding, but not limited , liability, damage or ge suffered y me or midity, traffic; conditions
and the second second	th the terms and conditions above				
You may	publish my photo on the website		Wai	er	
L rounay	abilish my photo on the website		Wai	/er	

The Waiver page is also not considered a critical content page since the waiver text is created when setting up participation types. You can determine whether or not a waiver will be required for a participation type.

1. Join or form a team 2. Select participation options 3.	Provide contact information 4. Agree to terms 5. Billing information 6. Confirm transact	tion
Registration Summary		
You have configured 1 registration. The current to		
Contact Information Yada Hooey 1234 Main Austin, TX 18757 bbradford +yh@convio.com	Item Information Participation Type: 5K Run \$20.00 Extra Gift: \$0.00	Price \$20.00
Edit	Registration	Total: \$20.00
Would you like to register another family member First Name: Last Name:	Summary	
Register Family Member	Com	plete Registration Cancel

If you have selected to allow the participant to register other participants, the option will show to the participant on the Registration Summary page. Doing so will take the participant to the Secondary Registration page.

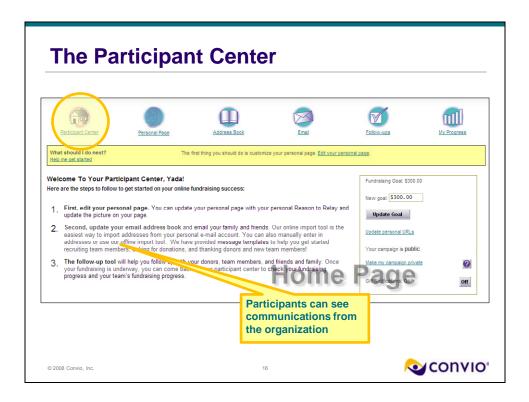
1. Join or form a team	2. Select participation options 3. Provide contact	Information 4. Agree to terms 5. Billing information 6. Confirm transaction	1
Billing Information	on	r	
* = Required Fields			
Title:		-1	
* First Name:	Yada	VeriSign	
Middle Name:	Hopey	VERIFY	
cost Harrie.	bbradford+yh@convio.	ABOUT SSL CERTIFICATES	
		ls it safe to use my credit card?	
Billing Address			
* Billing Address 1:	1234 Main		
Billing Address 2:			
eny.	Austin TX		
* State / Province: * ZIP / Postal Code:	North Control of Contr		
Country:	Choose a Country	2	
* Credit Card:			
	0 0 0 0		
* Card Number:		Dilling Info	
* Verification Code:	What is this?	Billing Info	
* Expiration month:			
* Expiration year:	2009		

onfirmi	ng Registratio	n
1. Join or form a team 2.	Select participation options 3. Provide contact informatic	on 4. Agree to terms 5. Billing information 6. Confirm transaction
		•
To proceed with your pay	nent, please verify the following information. To make	e any corrections, click the Dravious Stan button
To proceed with your pay	nent, please verify the following mormation. To make	s any conections, click the Previous step button.
First Name:	Yada	
Last Name:	Hooey	
	bbradford+yh@convio.com	
ZIP Code:		
Credit Card Number:	***********1111	
Payment Amount:	\$40.00	65 4.5
	C	onfirmation
1	-	CHINEROLOU
Previous Step	Process	
		con'

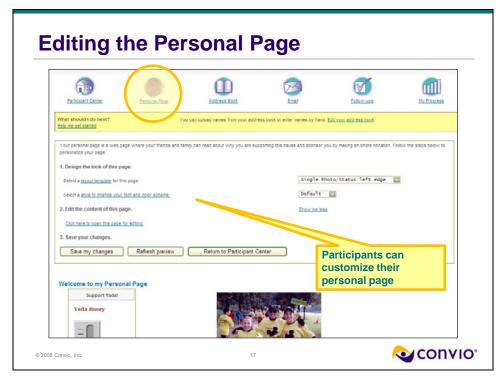
lear Yada,	
hank you for registering for the Step Towards Recovery Race. Nease help us make this Race the largest and most successful race	For the past six years, more than \$1,000,000 has been raised because of your effor e ever, and exceed our goal of \$500,000 in funds.
	ning about substance use and the nature of addiction. Addiction is a chronic, relapsing t for addiction is as effective as treatments for other chronic medical conditions, such a
ccess your Participant Center now!	
ifts you receive offline and view a record of all gifts that you've rece	Your own personalized donation page, send out recruiting and hundraising e-mails, recived online. Additionally, as a Team Captain, you will receive special notices and have to access the participant Center, simply click <u>here</u> . Be sure to bookmark it; we're sure to call our Teams Coordinator, Jane Smith at (512) 555-1212.
incerely,	
An aster	Thank You
ene Austin	1 1 1 2 1 1 1 1 2 20

The participants lands on the Thank You Page, completing the registration process. It is here we will thank them for registering, and carefully guide them through the process of using the Participant Center tools. A well-placed and prominent link to the Participant Center should be included on the Thank You Page.

The Participant Center



The Participant Center contains the tools that participants will use to fundraise for the event. This page is called **Home Page** in the list of TeamRaiser pages and can be used to communicate important information to participants and should not be overlooked. A best practice is to explain and guide participants through setting up and using the Participant Center. Use conditionals to create a dynamic experience.



The participant can create their own web page, or Personal Page, on your event site. You, as the admin, can determine how customizable the page will be, but allowing participants the most flexibility to express themselves is a good idea. The participant can upload picture(s) and tell their story, which will be seen by potential donors. Enabling the blogging feature gives participants another outlet to express themselves.

0	m		This quick wizard will give you access to your or they are stored. Choose a program or service b	
Personal Page	Address Book	Emai	America E. Out	elow to get started. look or look Express
У	'ou can upload names from yo	ur address book or enter nam		
Online Import		us Next Last	Went a widget like this?	Next period by play
😑 🕈 Email			⊖	0
bbradf	ord+yh@convio.com		Online Import is an	
t Previous Next Last			easy way for	
Add Contacts			their personal address	
	page is private and evailat Online Import IM N Q P Q B S D V	Vou can upbad names wom yo page is private and available only to you it will not be us Online Import Add Contacts W IS QIE QIE SI To 2. 44 20. Einst I Previo © Cemail bbradford+yh@convio.com I Previous I Next I Last	You can upload names more your address book or enter name page is private and available only to your it will not be used to send unsolicited email Online Import Add Contacte IM IN OR D (DI S) D(D) You C) First Previous Next Last © * Email bbradford+yh@convio.com ! Previous Next Last	You can upbad namee whom your address book or enter names by You can upbad namee whom your address book or enter names by page is private and evailable only to you. It will not be used to send unstallatied email and w Online Import Add Contacts W M Q P Q B S 30 to the 2 First Previous Next Last C + Email C + Email C + Email Dorline Import is an easy way for participants to upload

The Address Book allows participants to easily upload their personal address books. The information participants upload on this page is private and available only to the participant. It will not be used to send unsolicited email and will not be sold to a 3rd party.

		D			m
Participant Center	Personal Page	Address Book	Emai	Eclow-upa	By Progress
fhat should I do next?	You	can upload names from your a	idress book or enter names by h	and, <u>Edit your address book</u> .	
Suggested Messages					
Solicit Gifts Support me in my recov Give in memory of a low Still trying to achieve my	ed one		_		
Thank You Thank you for your gift Thank you for joining my	team!			se Suggested M s a starting poin	
Other	watch			olicitation emails	

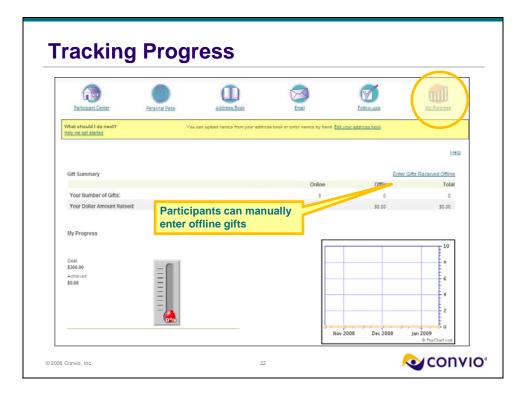
You should provide Suggested Messages that will give novice fundraisers ideas for sending solicitation emails to friends, family and co-workers.

Sending	Emails
Compose Yo	r Email Message Below:
* + Required	relation of the second s
Your N	ime Jack Baver
• Your E	bleadfords jbleonute.com
* Send 1 Layov	Bitter multiple addresses on separate lines or separate them with commas. You can also add recipients from your address book (tote: Yie reperty your proved, address) pool (tot
Subje	Support me in my recovery
Body	B Z ▲ • ★ • ★ • ★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★
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After selecting a Suggested Message, participants can choose contacts from their address book to send a message. You can determine stationery, and to what degree the Subject and Body are editable. Optionally, allow participants to create and send HTML or plain text emails.

Parissant Center Para Address Boos Engl	ull
	My Propress
What should I do next? You can upload names from your address book or enter names by hand. <u>Edit your address took</u>	
Contacts List	Pont La Download Lis
Show contacts who Contacts List	
Send Email to Selected Send Email to All Clear To Do Flag Records 1 - 1 of 1 Frail Preveus Next Last	
Emails Sent Emails Opened Page Visits Donations	
Isame and Email © To Bo: Donor or Teammate Bate # Date # Date	
Records 1 - 1 of 1 Eraci Previous / Mett / Last	

The Follow-ups page allows participants to see which of their emails sent have yielded a donation. Flags appear next to contacts based on donation history, and the contact list itself can be filtered based on certain actions or attributes.



Finally, the My Progress page gives participants a view of all their donations, a donation progress chart, and a thermometer showing the participant's goal vs. achieved. It is a good idea to enable the **Enter Gifts Received Offline** feature, as doing so provides participants with an instant gratification of seeing their progress meter rise.

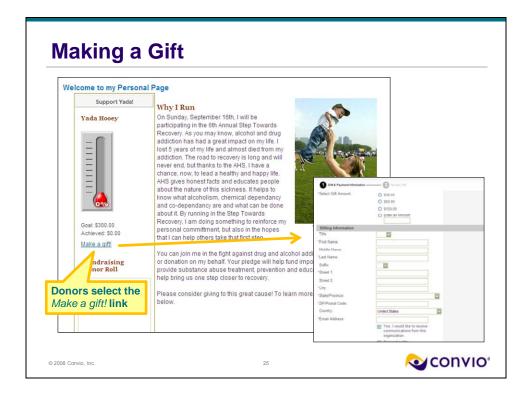
The Donor Experience

e Donor Experience	
Step Towards Recovery 2008 Step Toward Recovery 5K Run/Walk brings the Central Texas community together in a fun and safe event for all ages and abilities, and helps raise money to support AHS's mission of equal healthcare rights for all. Join us for the fifth annual Step Toward Recovery!	Step Toward Recovery Campaign Progress
Time: 8:00AM start, packet pickup begins at 6:30AM Place: Canyon Vista Middle School, Austin, TX	Achieved: \$2,130.00 Make a gift
Participate Donate	Top Teams
Join as a team or an individual We welcome your support First time? * Start a team * Join a team * Sponsor a walk participant	Team Alex \$240.00
Participate as an individual Make a general gm Already registered? Login	For the Folks \$1,100.00
Aireauy registereu ? Login	Convio Star Team \$690.00
Important Registration Dates Absolutely all ages and abilities are welcome to participate in Step Toward Recovery.	[Stop] [Start]
Early Bird (before Sept 1) \$15.00 General Registration (after Sept 1) \$20.00	Top Teams by Division Corporate
Last Day Registration (Sept 15) \$20.00	1. For the Folks - \$1,100.00

Make sure you have provided donors with a clear path to finding and donating to a participant.

To perform a search, e	ntor vour critorio h	alau			
 Search for a participant. 	nter your criteria b	ielow.			
Search for a team.			Searc	ch by participant	or team
FirstName: yada					
Home State:			Se	lect participant	
Search			-	loor participant	
Select one of the partic	ipants below <u>or cli</u>	ck here the	directly.		
Records 1 - 1 of 1 First Prev Name	<u>ious I North sast</u> [©] Team	[⊖] Team Co	mpany		[⊖] Team Division
Hooey, Yada		ind	2	Partic	
Records 1 - 1 of 1 First Prev	ious Next Last	IIIU	a	raitic	ipant

Donors may search for a participant or team by using the provided search fields. Clicking on the name will take the donor to the Personal Page of the participant or Team Page of the team, depending on the search.



Once on the Personal Page, the donor will click the *Make a gift!* link which will take them to the donation form set up for this event.

EXERCISE 1.1: The Participant and Donor Experiences

Register as an Individual

- 1. From the AHS home page, click the *Find out how you can get involved* link at the bottom of the page
- 2. Find and click the *Participate as an Individual* link
- 3. Select a Participation Type, add an additional gift, and set a different fundraising goal
- 4. Click Next Step
- 5. Fill out all required (*) fields with your information and record your username and password in the provided fields below
- 6. Click Next Step
- 7. Accept the Waiver then click Next Step
- 8. Click Complete Registration
- 9. For payment, choose Visa, and enter [4111 1111 1111 1111] for the credit card number
- 10. Enter [111] for the Verification Code and leave the Expiration as is
- 11. Click Next Step
- 12. Click Process
- 13. Click Access your Participant Center Now!

User Name: _____

Password: _____

Donate to a Participant

- 1. Make sure you are logged out by clicking the *Log Out* link in the left navigation
- 2. From the AHS home page, click the Find out how you can get involved link at the bottom of the page
- 3. Click the **Sponsor a walk participant** link
- 4. Input a fellow classmates name in a search field and click the Search button
- 5. Select their from the list
- 6. Click the *Make a gift!* Link beneath the thermometer
- 7. Select an amount and fill in the required fields using a different name and email, including using the credit card number from steps 9 & 10 above
- 8. Click *Next* then click *Process*

Donor Name:

Donor Email:

View the Gift in the Participant Center

- 1. Make sure you are logged out by clicking the *Log Out* link in the left navigation
- 2. Click the *Log In* link in the left navigation, login using the information from the first exercise, then click the *Participant Center* link near the bottom of the page
- 3. Click on the *My Progress* icon and note the donation
- 4. Click on the *Follow-ups* icon and note the donation

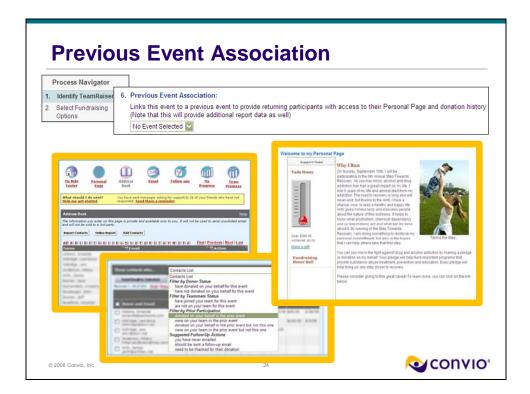
EXERCISE 1.2: Fill Out Common Configuration Options Questionnaire

CONFIGURATION OPTION	PROCESS NAVIGATOR
1. EVENT NAME AND DATE	1
2. PREVIOUS EVENT ASSOCIATION Is this your second plus year for this Convio TeamRaiser event? If yes, then link to previous year's event. Yes / No	1
3. FUNDRAISING GOAL (THERMOMETER GOAL) What is your event fundraising goal?	2
A. ADDITIONAL QUESTIONS (EVENT AND/OR PARTICIPATION TYPE) Is there additional information you'd like to capture from your participants? (t-shirt size, etc.)	3 (Related Actions) / 6
 5. SHOW PARTICIPANTS UNCONFIRMED GIFTS Do you want unconfirmed gifts to show in the Gift History list in the Particpant Center? Yes / No 	3
 6. PARTICIPANT FUNDRAISING GOAL Do you want to allow participants to enter a fundraising goal? Yes / No 	3

7. SUGGESTED PARTICIPANT FUNDRAISING GOAL	3
What suggested goal will you present to registering participants?	
8. PARTICIPANT PERSONAL PAGE a. Do you want participants to be able to customize their Personal Page? Yes / No b. Do you want participants to have the ability to change the page layout? Yes / No c. Do you want participants to be able to change the color of the page layout? Yes / No d. Do you want participants to be able to change status indicators? Yes / No e. Do you want participants to be able to use HTML to format their Personal Page? Yes / No	3 3b 3b 3b 3c
 9. OFFLINE DONATIONS Will you allow offline donations (such as personal checks) to be entered by participants? This allows a user to type in and acknowledge offline checks on their personal page. High-performing participants really like this option. Yes / No 	3a
10. PARTICIPANTS ENTER CREDIT CARD DONATION IN PARTICIPANT CENTER Would you like participants to be able to charge credit cards for others within their participant center? Yes / No	3а
11. REGISTRATION FEES COUNT TOWARD GOAL For the minimum amount fundraised for participants, does their registration amount if applicable count towards their goal? Yes / No	3a
12. OBJECTIONABLE CONTENT EMAIL Please enter an email address for receiving notifications if the content of participant's personal pages are considered objectionable by site visitors:	3b

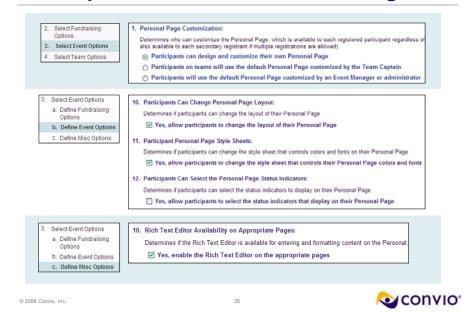
	J
13. BLOGGING Would you like to enable blogs on participant's personal pages?	3b
Yes / No	
14. TEAM FORMATION Do you want participants to be able to form teams?	4
Yes / No	
15. TEAM DIVISIONS Do you have team categories/divisions defined? If so, please list them all below.	4
16. COMPANY TEAMS Do you want Team Captains to be able to associate the team they are forming with a company?	4
Yes / No	
17. PARTICIPATION TYPES AND FEES Please list your different participation types and fees:	6

Identifying Common Configuration Options



By linking your current event to the previous year's event, you allow the participant access to their address book, donor history, and personal page from the previous year. (**Note**: Screenshots with large border indicates what the participant will see.)

Participants Customize Personal Page



Allowing participants the ability to "customize" their personal page, which includes changing the color scheme, changing the position and number of photos, changing status indicators, and HTML formatting, gives participants a feeling of ownership and allows them to be creative on their personal page.

		Support Telly: Telly Test
		Teny Test
Design the look of this page.	Single Photo/Status left edge	Ξ
Select a <u>layout template</u> for this page:	Forest	=
Select a style to change your font and color scheme;	Poresc	
		60%
		Geat: \$300.00 Achieved: \$150.00
		Make a cift
B <i>I</i> <u>A</u> • <u>■</u> • ≡ ≡	🚍 📴 🗄 📴 🕶 Font family 🕶 💟 🚥 Font size 🕬	Fundraising Honor Roll
Why I am taking the step		
	had turned our family into a confused, wounded, hateful and hopele	Jane Test
bunch of people. AHS gave us s	ome honest facts and education about the nature of this sickness.	\$120.00
		Sally Field \$60.00
		(Stop) (Start)
		·

Select Event Options a. Define Fundraising Options b. Define Event Options c. Define Misc Options	Offline Gift Recording Determines if participar display in the funds rais Ves, allow partic	nts can enter offlin sed amounts depe	ne gifts that donors gi ending on the setting	for the "Fundraising T	- - 0	
	Entopert.Center	Estatal Data	ADDIVER BOOS		Solon usa	Ma Program
	r	ittle link, l esults		eas book or enter names by hand. <u>Eas</u>		Helo
	Gift Summary			Coline	Office	r Gifts Received Offine
	Your Number of Gifts:			9		
	Your Dollar Amount Raise			\$0.00	\$0.00	\$0.00
	My Progress					
	Goat					
	\$309.09 Achieved:	=				ő
	\$0.00	Ξ				4

It is a good idea to enable the **Enter Gifts Received Offline** feature, as doing so provides participants with an instant gratification of seeing their progress meter rise. This link helps to fuel a healthy competition among fundraisers.

3. Select Event Options		
 Select Team Options Associate Upsells 	2. Team Formation:	
5. Associate Upsells	 Determines if a registering participant can form a team for this event and Note: This option must be enabled to use the other team options below 	
	 Yes, allow a participant to form a team to register and then a 	
	* Team Name: Team Company: Choose an existing value C Enter a new company Team Division: Corporate C Fundraising Goat:	

Allowing participants to form teams increases participation. This is called *Team*Raiser, right?

Creating a TeamRaiser From Scratch

	Fundraising	Advoca			
	TeamRaiser	-			
	Donation Mana	aement			
	Transactions	5			
	eCommerce				
TeamRaiser	Personal Fundra	aising			
TeamRaiser List	Cross-Event Teams Re	legistration Upsells			
This is a list of work with part	ticipants, teams, companies	rs, gifts, and event ma	he Edit action to work with configuration settin nagers involved in a TeamRaisser as well as cr he Show & Abided TeamParieser in in it check	eate and send emails t	to coach people who have variou
Create a More a list of work with part action to remo Create a Tear	of TeamBoilton events create licipants, teams, companies ove a TeamRaiser from view mRaiser or Copy to model it	rs, gifts, and event ma v in this list, and use t it from an existing Tea	nagers involved in a TeamRaiser as well as cr he Show Archived TeamRaisers in List check	eate and send emails t	to coach people who have variou
Create a More a list of work with part action to remo Create a Tear	d TeamRainer womts create loopants, teams, companie ow a TeamRaiser from view mRaiser or Copy to model it arm - 3 of 3 <u>Erat Poncious</u> Lind L	rs, gifts, and event ma v in this list, and use t t from an existing Tea	nagers involved in a TeamRaiser as well as cr he Show Archived TeamRaisers in List check	eate and send emails t	to coach people who have variou
Create a Index Milet work with par action to rem Create a Tear Records 1- TeamRais	d TeamRainer womts create loopants, teams, companie ow a TeamRaiser from view mRaiser or Copy to model it arm - 3 of 3 <u>Erat Postowa</u> Listel L	rs, gifts, and event ma v in this list, and use t t from an existing Tea Last Search Show All	nagers inclved in a TeamRaiser as well as cr he Show Archived TeamRaisers in List check mRaiser.	eate and send emails t	to coach people who have varior. TeamRaisers in the list again.

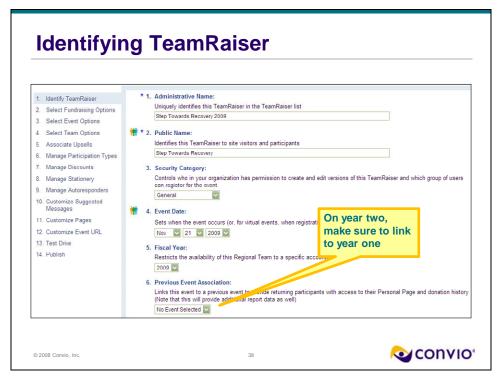
TeamRaiser can be found under the *Fundraising* drop-down menu. To begin creating a TeamRaiser event from scratch, select the *Create a TeamRaiser* button.

Identify Tean Raiser	* 1. Public Name: Sets TreamSaiser to site visitors and participants Sets TreamSaiser to site visitors and participants Sets Uncertain Recovery 2. Security Category: Controls who in your organization has permission to create and edit versions of this TeamRaiser and which group of users can register for the event Centrel * * 1. CreamRais * • 1. CreamRaiser * • 2. Create a new donation form to this TeamRaiser * • 0. Create a new donation form to this TeamRaiser * • 0. Create a new donation form to this TeamRaiser * • 0. Create a new donation form to this TeamRaiser * • 0. Create a new donation form for this TeamRaiser * • 0. Create a new donation form for this TeamRaiser * • • 0. Create a new donation form to this TeamRaiser * • 0. Create a new donation form for this TeamRaiser * • 0. Create a new donation form for this TeamRaiser * • 0. Create a new donation form for this TeamRaiser * • 0. Create a new donation form for this TeamRaiser * • 0. Create a new donation form for this TeamRaiser * • 0. Create a new donation form being created now for this TeamRaiser (for depositing all mone collected for this TeamRaiser) • Default Merchant Account * • 1. Initial Participation Type: Defines a way that people can participate in this TeamRaiser, which enables certain fundraising options internally (can be edited later) • 0. Createl
----------------------	--

The first step in creating a TeamRaiser event is to identify the **Public Name**, **Event Date**, and **Initial Participation Type** to name a few. Leave the TeamRaiser in the **Unpublished** status until you are ready to display it to the public. You may also select an existing donation form, or ask the system to create one for you. Doing so will create a Donation Campaign and a Donation Form within it with the name of your event. You may edit the created form by going into the **Donation Management** module later on. Once you have identified your TeamRaiser, click **Finish**.

iting the Eve	ent			
- TeamRaisers -				
Records 1 - 3 of 3 First Previous	<u>Next Last</u>			
	Searc			
TeamRaiser Name	⊖ ≎	Action 😑	Status	⇔≑
Step Towards Recovery 2007		Edit Copy Archive Manage	Closed Published Date: January 19, 2009 Unpublished Date: January 19, 2009	
Step Towards Recovery 2008		Edit Copy Archive Manage	Closed Published Date: January 19, 2009 Unpublished Date: January 19, 2009	
Step Towards Recovery 2009		Edit Copy Archive Manage	Unpublished Published Date: N/A Unpublished Date: N/A	
Records 1 - 3 of 3 First Previous	Next Last	-		

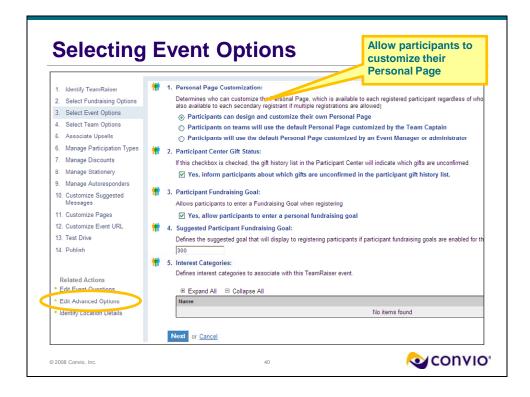
Once you have completed the **Identify** step, you will be taken back to the TeamRaiser list page. To begin configuring your event, click *Edit* next to the event.



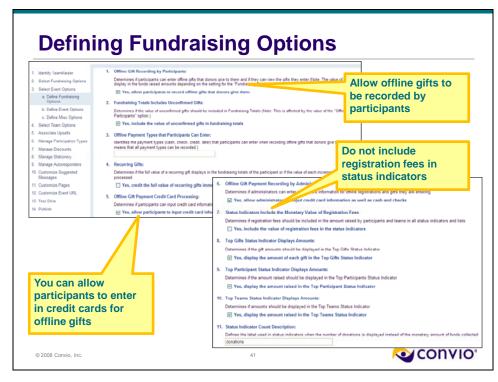
For the most part, this step simply confirms selections from the initial step, and allows you a few more options. If this is your second or more year with Convio TeamRaiser, be sure to link to the previous year.

1. Identify TeamRaiser	🕈 * 1. Donation Form:	
2. Select Fundraising Options	Determines the donation form to display to donors who make online gifts to this TeamRaiser	
3. Select Event Options	Step Towards Recovery 2009 Donation Campaign - Step Towards Recovery 2009 Donation Form	
4 Select Team Options	2. Fundraising Goal:	
5. Associate Upsells	Determines if this TeamRaiser will have its own goal that will be used on all progress meters for this event and sets the	10
6. Manage Participation Types	monetary amount of the goal. Leave unselected to use goals associated with the donation campaign.	
7. Manage Discounts	Yes, this TeamRaiser will have a goal that is different from any goals specified for the donation campa	ign
8. Manage Stationery	📅 3. TeamRaiser Goal:	
9. Manage Autoresponders	Defines the monetary amount that event organizers hope to raise for If desired, enable	
10. Customize Suggested	soooo multiple registrations	
Messages	4. Additional Donation with Registration: here	
11. Customize Pages	Displays the Additional Gift field on the participant regist	
12. Customize Event URL	Yes, display the Additional Gift field on curticipant registration forms	
13. Test Drive	5. Multiple Registrations:	
14. Publish	Determines if a person can register additional participants and gather all fees into one payment (each person register access to heir own Personal Page)	ed has
	Ves, allow a participant to register additional participants in one registration payment	
	6. Tax ID:	
	Sets a specific tax identification number for the TeamRaiser (leave blank to use the site-wide Tax ID)	
	6. Tax ID: Sets a specific tax identification number for the TeamRaiser (leave blank to use the site-wide Tax ID)	

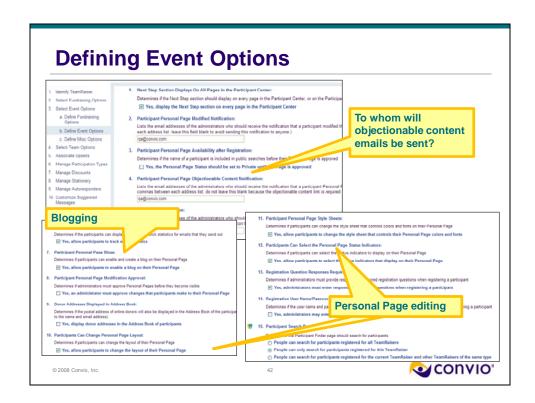
The TeamRaiser goal will display on the thermometer on the Greeting Page. Also, it is up to you whether or not to allow participants to register additional people at the time of their registration.



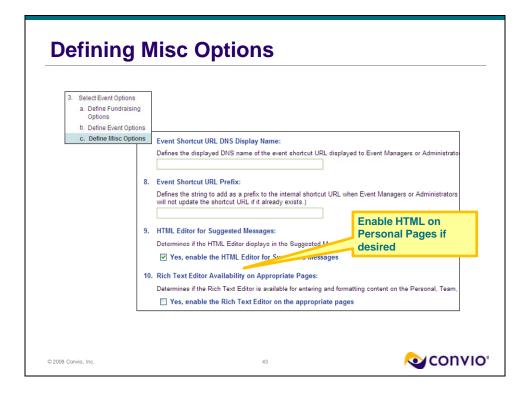
Click the *Edit Advanced Options* link in the **Related Actions** column to configure additional event options.



It is a good idea to allow participants to enter offline gifts in their Participant Centers. Also, it is a good idea to not include registration fees in your online fundraising totals. This can have an effect on reporting as the registration fee will show up as a donation in the thermometer, but will be separated out in actual reports.



On the **Defining Event Options** step is where you can determine who will get notified if someone clicks the **Objectionable Content** link on a participants Personal Page, enable blogging, and allow the participant to customize their Personal Page.



On the **Defining Miscellaneous Options** step is where you can allow HTML rich formatting on Personal Pages. You may also allow the HTML editor for Suggested Messages if desired.

Identify TeamRaiser Select Fundraising Options Select Event Options Select Team Options	Honorary Teams: Determines of participants will be randomly assigned to an Honorary Team (typically for a spream the participants have joined) Ore, assign each participant to an Honorary Team by random of the second seco
5. Associate Upsells 6. Manage Participation Types 7. Manage Discounts	2. Team Formation: Determines if a registing participant can form a team for this event and become the Team Captain Note: This option must be enabled to use the other team options below. EV Yes, allow a participant to form a team to register and then assign that participant as the Captain
 Manage Stationery Manage Autoresponders Customize Suggested Messages 	3. Team Size: Defines the maximum number of members allowed on a team
11. Customize Pages 12. Customize Event URL 13. Test Drive	 Password-Protected Teams: Determines if a Team Captain can assign a password that others must know in order to join the team Yes, allow Team Captains to assign passwords for admission to their teams
14. Publish Related Actions • Edit Team Captain Questions	5. Company Teams: Determines if fields and election lists will display on participant registration forms so Team Captains can associate their teams w Vex, allow a Team Captain to associate the team they are forming with a company
	Only display a selectable list of company names (without displaying a text input field for adding a company) Certain Defines the names of divisions that Team Cectains can select when they form their team (Note: Leave blank to have no Division in registration forms.) Add Division Certain diffs: Determines displaying a division can make oits directly to teams instead of to specific canticipants

The **Selecting Team Options** step allows you to determine if participants can form teams for your event. You may also allow participants to associate a company with their team as well as create divisions that can be useful for event prizes.

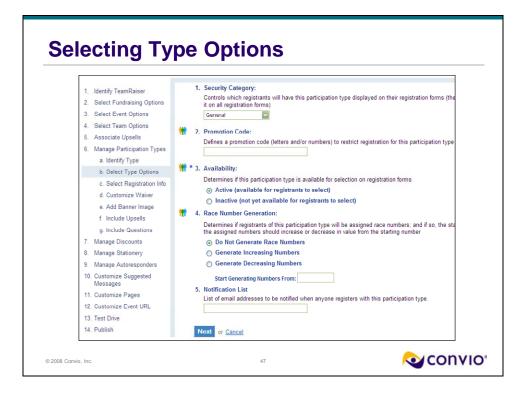
Managing Participation Types

Participation Types - ds 1 - 1 of 1 <u>First Prev</u> icipation Type	Actions	⊖ Order		
icipation Type	⊖ Actions	⊖ Order		
		⊖ Order		
			Registration Fee	Deductible Amount
	EOE	0	\$20.00	\$0.00
	Copy Delete			
ds 1 - 1 of 1 <u>First Prev</u>	rious Next Last			
Next Save or	Cancel			
	Next Save or	Next Save or <u>Cance</u>	Next Save or <u>Cancel</u>	Next Save or <u>Cancel</u>

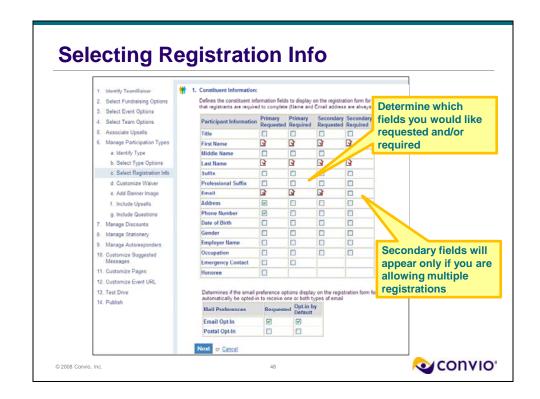
Participation Types determine how participants will participate. The initial Participation Type was created on the initial **Identify TeamRaiser** step and should be edited before publishing. Click *Edit* next to the **5K** Participation Type. To create a new Participation Type, click the button near the top of the page.

 Select Event Options Select Team Options Satociate Upselis Manage Participation Types a. Identify Type b. Select Type Options c. Stelect Registration Info	d minital health avaitehesis and recovery from
d. Costomize Waiver e. Add Banner Image f. Include Upselis g. Include Questions Manage Stationery Manage Autoresponders Customize Rages Customize Rages Customize Reges Customize Event URL Text Drive Publish	drug and acchoi adotton.

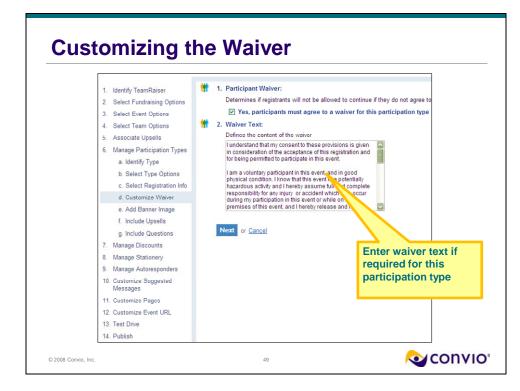
The first step is to select options for this type including creating a description.



You may hide this Participation Type until a later time, if desired, on the **Availability** step. You can also generate race numbers or notify someone when this participation type is selected.



By default, first name, last name, and email are required for registration. You may elect to request and/or require additional fields. If you elected to allow multiple registrations on a previous step, you can also select which fields are requested and/or required for the additional participants.



If you have a waiver that participants must agree to for this Participation Type before participating, insert the text here and make sure the box is checked.

 Identify TeamRaiser Select Fundraising Options Select Event Options Select Team Options Associate Upsells Manage Participation Types a. Identify Type b. Select Type Optione c. Select Registration Info d. Customize Waiver e. Add Banner Image f. Include Upsells g. Include Questions 	I Participation Type Image: Adds a banner image to display with this participation type You can use an image that was previously uploaded Search the Image Library Images must be .gif, jpg, or .png files. Files with a jpg or .png type will be automatically resized to fit in a 500 x 400 pixel space. The maximum acceptable file size is 2 Mb. Upload Image Nost or Cancel Image appears next to the Participation Type
--	---

If you choose to upload an image for the Participation Type, it will appear next to the Participation Type text during the user registration process.

_	Includin	g Ups	sells	
1. 2. 3.	Select Fundraising Options Select Event Options	This is the list of Up Include checkbox. - Upselli Include		o include the Upsell as an option for this participation type, click its
4.	Select Team Options Associate Upsells	Include		ration Upsells available.
6.	Manage Participation Types a. Identify Type b. Select Type Options c. Select Registration Info d. Customize Waiser e. Add Banner Image f. Include Upsells	Noxt S	iave or <u>Cancel</u>	Event upsells would appear here for you to
C) 2008 Convio, Inc.		51	

If you have created upsells for this event, they would appear in this list. Upsells could be things like jerseys, or timing chips, that would be an additional charge that participants can select (or not) during the registration process.

Identify TeamRaiser Select Fundraising Options Select Event Options	Add a Question The residuation could displayed on the regist	onal Questions that can be ration form should contain	displayed on the registr a checkmark. Arrange th	ation pages for this Participation Typ e display order of the questions usin	pe. The Include This O	Duestion checkbox for each question to b
 Select Team Options Associate Upsells Manage Participation Types 	- Additional C Questions	Actions Order	Question Type	Update Constituent No Questions Available	© Required	• Include this Question
a. Identify Type b. Select Type Options c. Select Registration Info d. Customize Waiver	Finish Sa	ve or Cancel				
e. Add Banner Image f. Include Upsells g. Include Questions						

If you would like to capture specific information from participants during the registration process, you may include additional questions for the specific Participation Type, or you may add general event questions which are set up

on Step 3 of the Process Navigator under **Related Actions**. Let's add a Participation Type-specific question. To begin, click the **Add a Question** button.

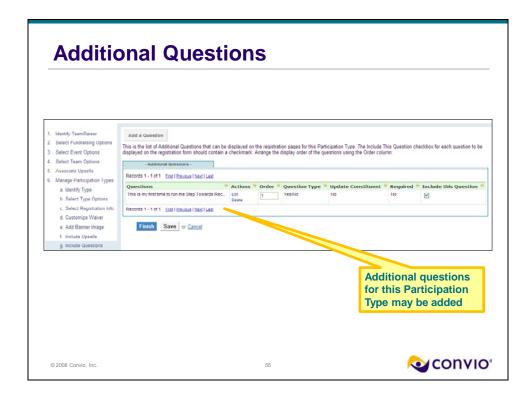
Question Type		
1. Question Type: Defines the type of responses to se Yes/No	elect or enter for a question (note that Captions have no	o responses associated with them)
Next or <u>Cancel</u>		
		∕⊗ convio

Pulling directly from the Convio Survey module, determine a Question Type based on the information you'd like to receive. In our example, we will ask a simple yes/no question.

1	. Question Type:	
_	Identifies the Question Type selected on the previous page	
	Yes/No	
2	. Order Number:	
	Defines where this question will display within the list of Additional Questions on the registration form (ca	an be changed on the Questions list)
	1	
m * 3	. Question Text:	
	Creates the question that displays to participants (limited to 1000 letters, numbers, and spaces, or 20 ro	ws)
	This is my first time to run the Step Towards Recovery SK.	
4	Answer Required:	
	Determines if registrants must provide a response to this question in order to complete their registration	You may update a
	Yes, require registrants to provide a response to this question if it displays on their registrat	
5	. Security Category:	with the answer if
	Controls which registrants are presented with this question (the General optional present	desired
	General 💟	•
6	. Contact Record Field Update:	
	Determines if the response to this question is recorded in the contact record of the registrant and the fiel	d in which it is recorded
	Yes, update the constituent contact record with the response to this question	
	Field Type 🔽Field 🔽	

Enter the question text and determine if an answer is required. You also have the option of updating a contact record with the answer, if desired.

.



To add addition questions for this Participation Type, repeat the process.

EXERCISE 1.3: Create an Event and Configure Common Options

Creating a TeamRaiser from Scratch

- 1. From the main TeamRaiser page, select the *Create a TeamRaiser* button
- 2. Fill in the Public Name, Date, Initial Participation Type and Fee from the questionnaire
- 3. Select to Create a new donation form for this TeamRaiser
- 4. Click Finish

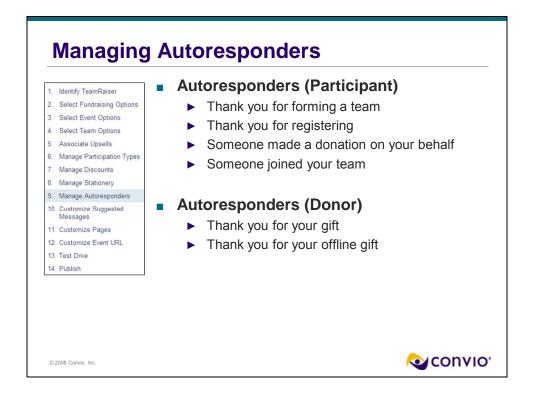
Configuring Common Options

Using the filled-out questionnaire as a guide and the Process Navigator hints on the right side of those pages, configure the event on your own. You can skip questions 2, 4 and 17 as we will discuss these later. If you get stuck, ask the instructor for assistance.

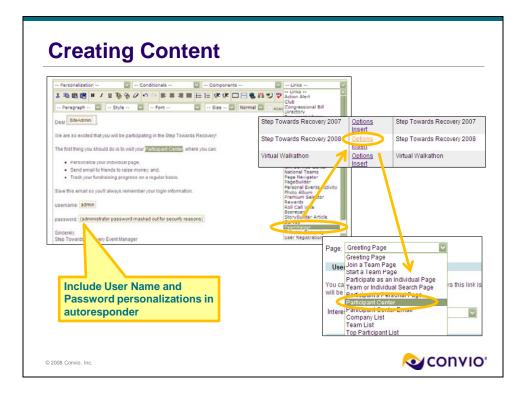
1. To begin, select *Edit* next to your TeamRaiser event

Identifying and Editing Critical Content

Autoresponders



Here are the autoresponders that *must* be configured before your event goes live. Autoresponders may be disabled by clicking the appropriate link next to the autoresponder.



To create a link to the Participant Center, highlight the text to be linked, select *TeamRaiser*, from the Links dropdown menu, select *Options* next to the correct event, then select *Participant Center* from the Page drop-down menu. You will also want to include the participant's User Name and Password as a reminder.

1. 2. 3. 4.	Identify TeamRaiser Select Fundraising Options Select Event Options Select Team Options Associate Upsells			nple T	Solicitatio hank Yo			
6.	Manage Participation Ty	-				-	~	_
7. 8.	Manage Discounts Manage Stationery	Participant C		Personal Page	Address Book			Mr. Program
5. 9.	Manage Autoresponders			Personal Page		Long	folomista	ICC.PTI SCHOOL
	Customize Suggested Messages	What should I d	el .		You can uplead names from your add	ress book or enter names by hand	n <u>Ent vour address toos</u>	
11.	Customize Pages	Suggested Me	00/725	we provided suggested	messages. Click on a link to sele	ct a message to		
12	Customize Event URL	send						
13	Test Drive	Solicit Gift	• ie in my reco	180				
14.	Publish	Still trying Thank You Thank you Thank you Thank you Other Don) forget		ry fundralising goal y teachi d watch				

It is a good idea to provide at least one sample solicitation and one sample thank you suggested message.

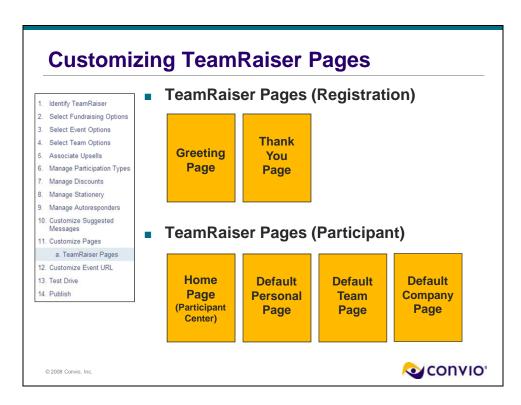
1.	Identify TeamRaiser								
2	Select Fundraising Options	Add a Message							
3.	Select Event Options	This is a list of Suggested M teammates, personally thank							
4.	Select Team Options								
5.	Associate Upsells	Note: Use Add a Message to message) subject or content							
6.	Manage Participation Types	Messages	-						
7.	Manage Discounts								
8.	Manage Stationery	Records 1 - 1 of 1 First Pre	vicus Next Last						
9	Manage Autoresponders		Search	Show All			Pag	e 1 of 1	To Page
-	Customize Suggested	Message Name	Θ.	Actions		ype	••	Subject	9 :
	Messages	Blank Message		Edit	9	Other			
11.	Customize Pages	Records 1 - 1 of 1 Einst Pre	vious Next Last						
12.	Customize Event URL								
13.	Test Drive	Next or Gancel							
	Publish	and the second s							

To add a new Suggested Message, click the *Add a Message* button.



You will need to name the message, set a type and determine whether or not you will allow participants to choose from available stationery, or to use the one you designate. Subject and message text must also be entered, and you can determine to what extent (if any) you will allow participants to customize the subject or message.

TeamRaiser Pages



There are many pages that can be configured for your event, but only a few that would be considered "critical content" areas. Of those pages, the five that are called out above would be the critical content pages.

	ser Pages		
Identify TeamRaiser Select Fundraising Options Select Event Options	This is a list of default pages that display to site visitors elements, and add content to a default page. Click the Page Wrapper, or Style Sheet for the default and custor	Custom Pages tab to create a new eve	nt page. Use the Related Actions to configur
4. Select Team Options	- TeamRaiser Pages - Custom Pages -		
5. Associate Upsells	Page Name	Actions	Description
	Greeting	Configure	Greeting
Manage Participation Types Manage Discounts	Find a Participant	Configure	Find a Participant
Manage Discounts Manage Stationery	Team Selection	Configure	Team Selection
	Team Password	Configure	Team Password
9. Manage Autoresponders	Participation Options	Configure	Participation Options
 Customize Suggested Messages 	Returning Participant Login	Configure	Returning Participant Login
11. Customize Pages	Registration Information	Configure	Registration Information
a. TeamRaiser Pages	Secondary Registration Information	Configure	Secondary Registration Information
12. Customize Event URL	Waiver Declaration	Configure	Walver Common
13. Test Drive	Registration Summary Billing Information	Configure	Registration Summary Billing Information
14. Publish	Confirmation	Configure	Confirmation
	Thank You	Configure	Thank You
	Home Page	Configure	Home Page
Related Actions	Default Personal Page	Configure	Default Personal Page
 Configure Navigation Bar 	Company List Page	Configure	Company List Page
Customize Wrapper and Styles	Default Company Page	Configure	Default Company Page
Select Banner	Team List Page	Configure	Team List Page
	Default Team Page	Configure	Default Team Page
	Top Participants List Page	Contigure	Top Participants List Page
	Next Save or Cancel		

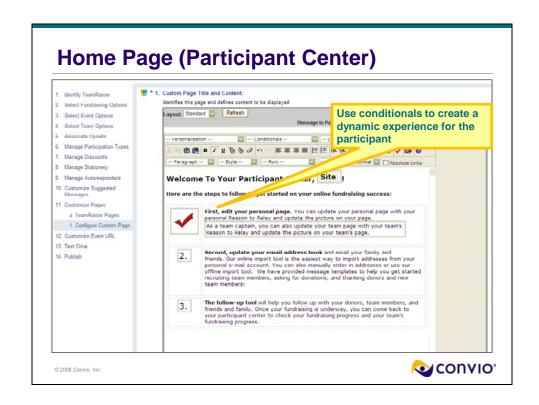
To configure a particular page, click *Configure* next to the page in the Actions column.

	HTUL A	wa		
Penderalization - Conditionals - Condi		- Components Contagonants Conta	ir	hoose from available stat idicators for the Greeting age
Participate Jon ex a term pr an individual First time? • Starts team	Donate The second	Status Indicator 1		Status Indicator 2
Join a team Participate as an individual Aready registered? [[?sycal]S1USER_MAME]] v-Loans-Vent your Participant Center[]	- <u>10</u>	Step Toward Recovery Campaign Progress	=	Top Teams
Important Registration Dates Absolutely all ages and abilities are welcome to particip Early Bird (before Sept 1) 515.00 General Registration (after Sept 1) 120.00 Last Day Registration (Sept 15) 120.00	ate in Step Tox	Goal: \$100.000.00 Achieved: \$23.650.00		Scrolling list of names will appear here
Byou register on Sept 15, you must go to Canyon Vista I on race skey (Sept 15)		Title: Step Toward Recovery (
Race Dav Kit Pickus	ded. Ready	Style: Donation Form Status Rank by: Dollars Raised		Tale: Top Teams Style: Top Teams Rank by:

For the Greeting Page you may select which status indicators will appear in addition to the content.

	HTML Area				
Personalization 🔯 Conditionals	Components	C - Links E			
1.000 × 1 × 5 0 0 · · · = = =		2700			
Paragraph 🖾 Style 🖾 Font	🖾 Side 🖾 Rormal 🖸	Abasiste Linia		hoose from avail	able stat
Step Toward Recovery 5K Rank/Vark brings the Central Tenas and abilities, and helps raise money to support AHS's missi- annual Step Toward Recovery!	a community together in a fun and safe on of equal healthcare rights for all. Joi	event for all ages a second seco		ndicators for the (Greeting
Time: 8 00AM start, packet pickup begins at 6:30AM			P	age	
Place: Cation Vista Middle School, Austin, TX				7	
Participate	Donate				
Join as a team of an individual	THE STREET, Store South Street, St.				
First Sme?	• xx	Status Indicator 1		Status Indic	ator 2
 Jon a team 	* 50				
 Participate as an individual 	Step Towar	d Recovery Campaign		Top Teams	
Already registered? [[?xy::x[[\$1:USER_NAME]]		Progress	-		
v=Logits=Visit your Participant CenterII	Goal		=		
	Goal 5100.000	00	=		
Important Registration Dates	Achieved		-	The second s	
Absolutely all ages and abilities are welcome to participate in	step Tox \$23,650.0	0		Scrolling list of names will appear here.	
Early Bird (before Sept 1) \$15.00			= ,	will appear here.	
General Registration (after Sept 1) \$20.00			240		
Last Day Registration (Sept 15) \$20.00					
If you register on Sept 15, you must go to Canyon Vista Middle	e School a Title:				
on race day (Sept 16)	Step Toward Recov	ery 4			
Race Day Kit Pickup	Style			Title	
Normal View Source View Document loaded.	Donation Form Stat	us 🔛		Top Teams	
Normal View Source View Document loaded.	Rank by:			Style:	
	Dollars Raised			Top Teams	
				Rank by:	
	Choose			Dollars Raised	

On the Thank You page, be sure to include a prominent link to the Participant Center and clearly guide the participant to the next steps.



The Home Page of the Participant Center is a great place to communicate with your participants. Again, be sure to outline next steps and try using conditionals to create a dynamic experience for your participants once they have completed the actions. This may also be a good place to include fundraising tips.

ayout: Single Photo/Status left e	doe 💟 Style: Default 💟 Refresh	
Welcome to my Personal Page	Page	Use conditionals to create a
	Donate Button	dynamic experience for the participant
You can use an image that Search the Image Library	vas previously uploaded	You can use an spreviously uploaded Search coolary
Enter the name of the file on your 3. Click the upload image bu Upload Image	computer or use the Browse button to select the file.	2. Select the file. Enter the name of the file on your computer or use the Browse button to select the file. Browse 3. Click the upload image button. Upload image
Status Indicator	-	Body Text

You should always create default content for the personal page in the case that participants do not personalize them.

Create a new Custom	Page	Refresh List					
he following pages can be ages to the TeamRaiser's		nstituents who vis	t this TeamRa	iiser. If you have	Create cu	stom pages f	
- TeamRaiser Pages -	- Custom Pages	-		⊖ ± .a	page	t such as an	FAQ
	Pa	Paragraph Frequer 2. What 3. Mosc. 3. 4. What 5. How 6 6. How 6 6. How 6	B / U 1 + Style == ttly Asked Q is a Participant C + Style == is a Participant C + Style == a Jest a chieve is a tom? o create a new; o join an existin o yoin an existin o yoin an existin	Questions values, runner or voli entities entities fundraising si team onime? je team? je team? team's page? m?	2004552		
		Normal View	Source View	Search: Match	Find Find hext		

You can also create custom pages for your event by clicking on the *Custom Pages* tab and clicking the *Create a new Custom Page* button. Name the page and enter the content.

- TeamRaiser Pages - Custom Pages -	
Records 1 - 1 of 1 Ersi Previous Nexi Lasi	
Name	
Frequently Asked Questions	Ede Copy
Records 1 - 1 of 1 First Previous Next Last	
Custom pages appear in the TeamRaiser link drop-down list	Page: Greeting Page Image: Content Page Use: Greeting Page Image: Content Page Participant Center Participant Center Email Nc Participant S Personal Page You ca Team or individual Search Page his Ville Join a Team Page Start a Team Page his Ville Join a Team Page his his Intere: Company List tit to Top Participant List tit Top Participant List tit Adv/ Custom Pages Fracturentix Asked Questions Fracturentix Asked Questions

You can link to custom pages the same way you would other TeamRaiser pages by highlighting the text to be linked, selecting *TeamRaiser* from the Links drop-down menu, selecting *Other* next to the desired event, then selecting the Custom Page from the **Page** drop-down menu.

EXERCISE 1.4: Use TeamRaiser-Specific Links and Conditionals

Creating a Link to the Participant Center on the Thank You page

- 1. From the **Customize Pages** step on the Process Navigator, select **Configure** next to the **Thank You** page
- 2. In the WYSIWYG type [Access your Participant Center now!] and highlight the text
- 3. Select *TeamRaiser* from the Links drop-down menu
- 4. Select **Options** next to your event
- 5. Select *Participant Center* from the Page drop-down menu

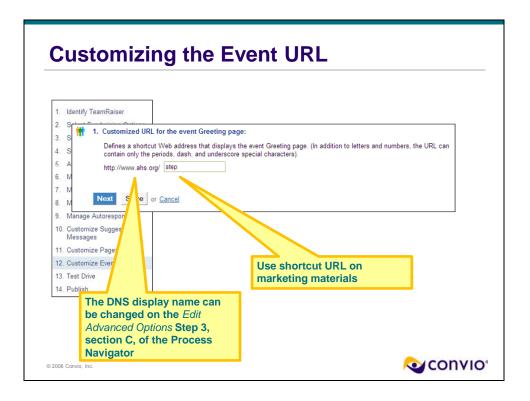
* Creating a Conditional to Display Participant Center Link on the Greeting Page

- 1. From the **Customize Pages** step on the Process Navigator, select **Configure** next to the **Greeting Page**
- 2. In the WYSIWYG type [My Participant Center] and highlight the text
- 3. Link to the Participant Center following the previous exercise
- 4. Highlight the text again and select Has a Participant Center from the Conditionals drop-down menu

Creating a 'Personal Page Updated' Conditional on the Home Page

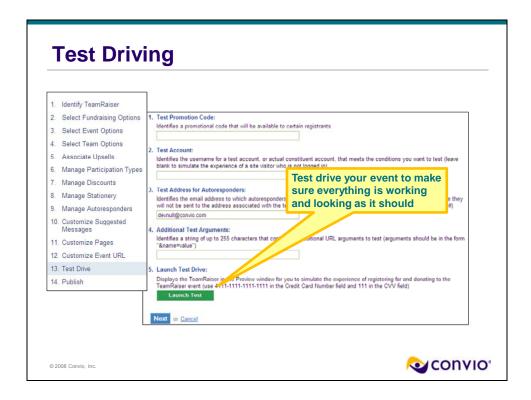
- 1. From the Customize Pages step on the Process Navigator, select Configure next to the Home Page
- 2. In the WYSIWYG type [Your Personal Page has been updated!] and highlight the text
- 3. Select Personal page updated from the Conditionals drop-down menu
- 4. Right click on the gray conditional box and select Personal page not updated
- 5. In the blank box type [First, update your Personal Page]

Customizing the Event URL



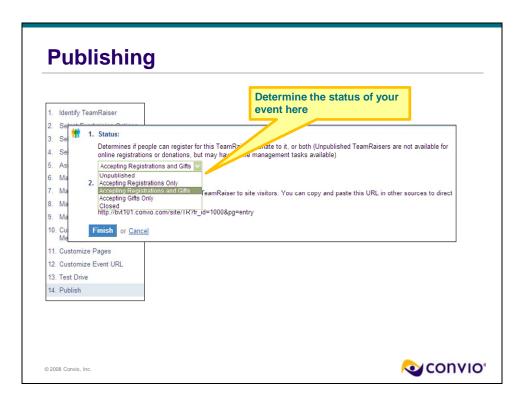
You can also create a shortcut, or friendly, URL to your event that is simple, easy to remember, and looks good on your marketing materials. The shortcut will take users directly to the Greeting Page of your event. The DNS display name can be changed on the *Edit Advanced Options*, Step 3, section C, of the Process Navigator.

Test Driving



You can "test drive" your event without creating new constituent records or false donations for the event. This is a good opportunity to examine your content and flow, and make sure all links point to the appropriate places.

Publishing



Finally, when you are ready to "go live" with the event, select the desired status.

EXERCISE 1.5: Create an Event URL and Publish

Creating a Shortcut URL to the Event

- 1. Go to the Customize Event URL step on the Process Navigator
- Enter a short name for your event in the box provided
 Click *Next*

Publishing the Event

- 1. Go to the Publish step on the Process Navigator
- 2. Change the Status to Accepting Registrations and Gifts
- 3. Click *Finish*

Testing the Shortcut URL

- 1. Open a new browser window and type your URL shortcut in the address bar
- 2. You should be taken to the Greeting Page for your event

Next Year's Event

Donation N	Management					
Online Giving	Pending Contributio	ons Sus				
		d Recovery 2008 Dona d Recovery 2008 create D: 1981		Manage Edit Copy	Active	General
ſ		lanagement	Sustaining Gifts		7 /	e the campaign
-	Donation M Online Giving Campaions > Copy	Pending Contributions	Sustaining Gifts	Designated	7 /	e the campaign
-	Online Giving	Pending Contributions a Campaign r * 1. Name: The cam		Designated	G' ne	mbersh

The first step you will need to do is copy the previous year's donation campaign and rename it. Make sure to change the name of the donation form as well as the campaign.

tep Towards Recovery 2008	Edit Closed Copy Published Date: N/A Archive Unpublished Date: N/A Manage
1. Copy a TeamRaiser Event	* 1. Administrative Name: Uniquely identifies this TeamRaiser in the TeamRaiser list Step Towards Recovery 2009
	: event to provide returning participants with access to their Personal Page and donation histo itional report data as well)
(Note that this will provide addi Step Towards Recovery 2008	

For the TeamRaiser event, use the *Copy* feature which will copy all of your event settings as well as any content. Make a few adjustments to the content or configuration and publish your event in half the time it takes to create a new one. Remember to link the current event to the previous year's event and associate the event with the new donation form.

Next Year's Event Review

- 1. Copy and rename the previous year's donation campaign.
- 2. Rename the copied donation form and make any adjustments if needed.
- 3. Copy and rename the previous year's TeamRaiser event.
- 4. Associate the event with the previous year.
- 5. Assign the new donation form to this event.

EXERCISE 1.6: Next Year's Event

Copying and Renaming the Donation Campaign

- 1. Find the Donation Campaign for your past event in Donation Management
- 2. Click the Copy link in the Actions column
- 3. Rename the campaign to reflect your upcoming event and click Finish

Renaming the Donation Form

- 1. Next to the new Donation Campaign, click the Manage link
- 2. Next to the Donation Form, click the *Edit* link
- 3. Change the name of the form to reflect your upcoming event and click Save

Copying the Event

- 1. From the main TeamRaiser list page select Copy next to the desired event
- 2. Name your new event
- 3. Click **Finish**

Linking to Previous Year and Associating with the New Donation Form

- 1. Click *Edit* next to the copied event
- 2. Select your previous event from the Previous Event Association drop-down menu
- 3. Click Next
- 4. Select the new donation form from the **Donation Form** drop-down menu
- 5. Click Save

TeamRaiser Management

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Overview

In TeamRaiser Management we will look at various aspects of managing your event once it has been published and registration is underway.

Objectives

Objectives
In this section, you will see how to:
 Manage Various Aspects of an Event, Including: Participants Teams Gifts Companies
Configure and Send Coaching Emails
Configure and run TeamRaiser reports
© 2008 Convio, Inc. 2

Managing Participants

- TeamRaisers - 📔 - Bluepr	ints -					
Records 1 - 3 of 3 First Previo	un Mart II an			All My	Categories	✓ G0
Records 1-3 013 First Previo		earch Show All			Page 1 of 1	To Page
TeamRaiser Name 🛛 😑 💠	Action 😑	Status 😑 🔶	Туре	⊖ ≑	Fiscal Year 😑 🗢	Event Date 😑 ≑
Step Towards Recovery 2007	Copy Manage	Accepting Registrations and Gifts Published Date: N/A Unpublished Date: N/A	Primary: Step Towards Recovery		2007	September 16, 2007
Step Towards Recovery 2008	Copy Manage	Accepting Registrations and Gifts Published Date: N/A Unpublished Date: N/A	Primary: Step Towards Recovery		2008	September 18, 2008
Step Towards Recovery 2009	Сору	Unpublished Published Date: N/A Unpublished Date: N/A	Primary: Step Towards Recovery		2008	September 30, 2008
Records 1 - 3 of 3 First Previo	ous Next Las					
		Olialista				
		TeamRai	Manage your			

To manage an event, click the *Manage* link next to the desired event.

TeamRaiser Adı			1				
10000 (00000000000000000000000000000000	5/A 99/03/2 1 20/02/04	Local Companies	Unconfirmed Gifts	Event Gifts	Coaching Emails	Event Managers	Libra
Step Towards Recovery 200							
Register a Partici	ant <u>Q Manage I</u>	Unconfirmed Gifts					
Participant Search	l .	77.0					
First Name:							
Last Name:							_
Personal ID Number:				Eve	ent manager	nent tabs	
Employer:					U		
ZIP / Postal Code:							
Team Name:							
Team Company:							
Team company.	 All 						
Registration Status:	 All Active 						
1940). The second s	Inactive						
Search This TeamR	aiser Search Ac	ross all TeamRaise	ers Done				

The second-level tabs near the top of the page will help you in managing the event. As you'll learn, there are several different ways to get to the same information or task.

Participant Search
TeamRaiser Administration
TeamRaiser List Participants Teams Local Companies Unconfirmed Gifts Event Gifts Coaching Emails Event Managers Library
Step Towards Recovery 2007
Register a Participant Q Manage Unconfirmed Gifts
Participant Search
First Name:
Last Name:
Personal ID Number
Employer. Fill in at least one search field
ZIP / Postal Code:
Team Name:
Team Company:
All Registration Status: Active Inactive
Search This TeamRaiser Search Across all TeamRaisers Done
Search in one or all TeamRaiser events for an individual participant

You may search for a participant in this event, or all TeamRaiser events by entering at least one search criteria, and clicking either the **Search This TeamRaiser** button or the **Search Across all TeamRaisers** button.

Teacher and the second	cipants Teams	Local Companie	unconfi	med Gifts Even	t Gifts	Coaching Emails Event Man	agers Library
tep Towards Recov							
Register a Partic	Anapati S Manapa	e Unconfirmed G	lifta				
Participant Searc	sh						
First Name:							
Last Name:	oliver						
Personal ID Number	8						
Employer:							
ZIP / Postal Code							
Team Name:							
Team Company			Click f	he partic	cipan	t's name to ac	ccess
Registration Status	O All			dify their			
	O Active			any mon	pror	lio	
	O Inactive						
-	Inactive						
Search This Te	1140 010100	Search		Kaisers			
Search This Te	1140 010100	Search		Kaisers			_
-	amRaiser			Kaisers			_
Search This Te Participant List	ramRaiser			Kaisers	9 :	TeamRaiser Name	-

If the search turns up a participant, you will know that this person is registered for the event and you can see for which event they are registered by looking at the **TeamRaiser Name** column. Click the participant's name to access and/or modify their profile where you can:

- View participation type and donation history
- Enter offline donations
- Change team membership
- View or disable personal pages

		Edit C	360 profile	
Registration Information John Smith	Edit Contact Info	Status:	Active Make Inactive	
Registration Type: Orm Previous Participant: N/A Team Name: Individuel g Change te Edit registration information Helinoi	waiker	Team Page: n details such	\$300.00 \$50.00 (16%) \$50.00 (16%) Edit Public / Default	View or edit th Personal Page t Make Private
Show Gifts: All Gifts Gift Type		us Next Last Constant Last Constant Sachin@convio.co	Enter offling	e gifts \$50.00 Credit Card

From this page, you can:

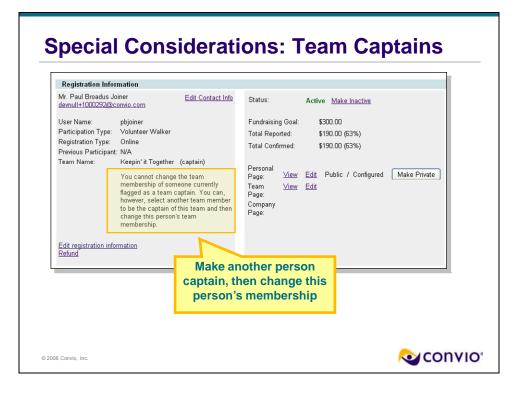
- View & modify registration information, including:
 - Name & Address
 - Team Information
 - Participation Information
 - Payment Information
- View & edit gift history
- View personal page and disable if necessary (for objectionable content or participant withdrawal)
- Access participant's full Constituent360 profile

Name and Address Int	formation EditContactRe	ecord			
Name	Alex Oliver				
Email	demo@comio.com				
Street 1.	2703 Salado Sireet				
Street 2					
	CR	State / Province 2P / Posts			
City/State/ZIP: Country:	Austin	TX 78705-39	13	01.00	and the first of the sector of
Emergency Contact In	formation			Chan	ge participation type
Name:					
Phone					
Gift Notification Inform	nation receive gift notification emails				
	Change team membership				
	lex (captain)				
cam Company IBM	and proprietal		Participation Information		
			* Participation Type: 5K Run		
Use this section to cha	one information about this taxe	Edit This Team n. Changes made here do not reassig	Fundraising Goal. \$15,000.00		
Team Name:	Team Alex	. Charges have hard ov his rearray	Registration Information		
Team Company:	(RM		Registration Fee	\$20.00	
Division:	Corporate 💟		Additional Gift	\$240.00	
Company Coordinator:			Total	\$260.00	177 AV
Company Coordinator.	flicte that a company can	nt the coordinator for his or her compa only have one coordinator and selecting		3200.00	Edit responses
	compare condinator if o	ne has already been set	Additional Information Edit Information		
			Questions	Responses	
			1) How many times have you participated in the	4	
			Step Towards Recovery in the past?	•	
			 You will receive a t-shirt with your registration packet. What t-shirt size would you prefer? 	Medium	
			Additional Information		
Edit te	am info				
Edit te	eam info		Athlatic Jaccar \$22.00		
Edit te	eam info		Athletic Jersey: \$22.00 Buy a special offer Jersey for "Steps towards recovery		
Edit te	eam info		Buy a special offer Jersey for "Steps towards recovery	r	
Edit te	eam info			r	

From this page, you are able to edit registration information such as team, participation type and responses to event questions.

Step Towards I	Recovery 2007					
Assign the partic	pant to an existing	team 🤇			the captain of a new t	eam
Participant Name:	John Smith					
Team Name:	Individual participatio	n				
Team Search						
Team List	any division 💌 ne to assign the parti	Search for a Team				ter by division) or om existing teams
Records 1 - 18 of 18	First Previous Next	Last Team Captain			name to	+ +
AIX Development		Cill Dantell	-		bership to	
Austin Caretakers		Andren connecti	that te	am		
Austin Caretakers2		Anthony Burnett		nenus		_
Badgers		Kendall Collett		riends		
Convio		Kathy Bedoya Donna Wilkins		orporate		
Convio Services						

Clicking the *Change Team Membership* link on the main profile page, will allow you to assign an individual to a team, reassign a team member to a different team or change team captain assignments.



You cannot change the team membership of someone currently flagged as a team captain. You must first promote another team member to captain of the team before you can change team information for the current captain.

TeamRaiser List	Participants	Profile	Registration	Teams L	ocal Companies Un	confirmed Gifts Eve	nt Gifts Coac	hing Emails
Step Towards Reco	very 2007							
* = Required F	ields				Find Parti	cipant:	Go)
<u>Set Batch ID</u>								1
Name and Ac	Idress Information		M. 1.0	11		ontact: Smith	Go	
* Name:	Title	First	Middle	Last	Professional Suff			
Email:								
Street 1:								
Street 2:	Name	Action	E-mail A	ddress	User Name 📙	Address	Phone	Already Registere
	Smith, Alejandra	<u>select</u>	devnull+1000981	1@convio.com	user982	1707 Miller Rd. Custer, Nicaragua	NIA	No
	Smith, Alexandra	<u>select</u>	devnull+100083	9@convio.com	user840	2812 Pearl Street Austin, TX 78705 United States	N/A	No
	Smith, Andy	<u>select</u>	devnull+100050	3@convio.com	user504	12226 N F M 620 Austin, TX 78750 United States	NIA	No

When registering a new participant from the administrative side, if the registrant already has a contact record in C360, you can use the **Find Contact** field to find this person and add them as a Participant.

	ng Participants
ence the local to taken temper to be taken tempe	
Transform Balances (2)	Registration Information
An or an inclusion	Registration Fee:
E Canada Canada	Specify whether you received the fee established for the selected Participation Type. If you received a different amount for registration, enter that amount.
	Standard Registration Fee: \$20.00
	California registration Fee:
100 N	Additional Gift \$0.00
ter and a second	
The second secon	Total Calculate
Annual Control of the	Ratch ID
Nea Near Annual and annual A' annual annual	Groups a set of offine gifts being processed at the same time
C. Ange Manadespart in proceeding and the second se	Batch ID.
Section Decision of American P	Additional Information
Territorial Contraction	Arhitetic Jessey:
Landard of Control in Control of	Buy a special offer Jersey for "Steps towards recovery"
The same Among print	Ves, Id like to order this upsell
E	Price: Athletic Jersey
The second property	\$22.00
And	
Fatter	Payment Method
Telepiste Set	Fill in one of the payment information sections below, depending on the type of payment to be recended.
A second se	
	Use the Record Cash Payment section for cash payments or if no money was received.
 Section 1 and a section of the section	second Cash Pays at
Photo An Internet Displanation Internet and Annual Control of the Annual Systems (sp. 1) proceed with the annual Sector Annual Internet	Record Cash And Enter Another
D Annual Republic National State	
and an and an and an	Reco Check Payment
And the second s	check Namber
And an and a second sec	
Na Land Weber W. Wardshill Street Street	Record Check And Enter Another
No. Ann. ann	Reset Cancel
(Figure Web) 1914 - Chi paper March and a construction, Aprilia and a generation of a second	Lance
Includent all faces and face and face and a second state of the se	
(Neither) (Neithernet)	
Normal Indianate	

Once all registration options have been selected, you may record the payment as cash or check, or credit card if you have that enabled.

EXERCISE 2.1: Managing Participants

Searching for a Participant

- 14. From the TeamRaiser List page, click Manage next to the Step Towards Recovery 2008 event
- 15. Type in your name in a search field and click the Search This TeamRaiser button
- 16. Click on your name in the Participant List

View the Participant's Personal Page

1. Click the View link next to Personal Page in the Registration Information box

Assign the Participant to a Team

- 1. Click the *Change team membership* link next to **Team Name** in the **Registration Information** box
- 2. From the **Team List** select the **Cutters** team
- 3. Note the change next to Team Name

Managing Teams

anage TeamR		Feams Local Companies	Unconfirmed Gifts	Event Gifts	Coaching Emails
ep Towards Recovery 200	7				
The is a list of teams t and its members or re		en formed for this TeamRaiser.	Use the Manage ac	tion to view inforr	nation about the te
Teams		Manage team de	tails and		
Records 1 - 20 of 20	First Previou	member informa	tion		
		Show All	Page 1 of 1	To Page	
Name 😑 🗧		Te _aptain ⊖	Company 🖯 🗘 1		
AIX Development	Manage	devnull+gill@convio.com	IBM	1,000.00	
Austin Caretakers	Manage	Andrew Johnson devnull+1000953@convio.com		1,000.00	
Austin Caretakers2	Manage	Anthony Burnett devnull+1000958@convio.com	1	5,000.00	
Badgers	Manage	Kendall Collett devnull+1000273@convio.com		10,000.00	

By clicking the *Teams* tab, you are able to see a list of teams registered for this event. Clicking on the *Manage* link next to team will allow you to view and manage details about the team and member information.

	anageme	111				
TeamRaiser List F	articipants Teams Local C	ompanies Unconfirmed Gifts	Event Gifts	Coaching Emails	Event Managers	Libra
Step Towards Recovery	2007 > Badgers					
	Refresh this page					
Related Actions						
 Edit Team Details Record Team Donation 	the Gifts list, use the View/Eo	the information about the Gifts it action to see information abou	it the donor, edit f	he name to display		
Set Batch ID	the Members tab to see the t	eam roster and work with the Te	amRaiser profiles	of the members.		
	Badgers					_
	Captain		Active Mem	bers: 1		
	Dr. Kendall Collett		Team Goal:	\$10,000.00		
View gifts made	100 Park Place		Confirmed (Gifts: \$440.00 (4.40)	%)	
to members of	Austin, TX 78730		Total Office	e 110 00 (1 10	%)	
	devnull+1000273@convi 512/555-1212	Change the do	onor's rec	ognition		
this team	012/000 1212	name by click				
		nume by onor	ing nem	Lunc		
	Gifts - J - Members -					
	Records 1 - 3 of 3 First Prev	ious I Nex				
					-	
	-	Search Show All	Page 1 of 1	To Page		
	Name 🗧 🗢 🖨 Action 😑 🤤	👬 Type 🛛 🗧 🗘 Gift Date 😑	🗢 Amount 😑 🗘	On Behalf of 🤗 🕯	⇒ I	
		Inline (Credit Card) 12/13/2001	\$270.00	Kendall Collett		
		Inline (Credit Card) 12/13/2001	\$125.00	Kendall Collett		
	Troy Walker View/Edit (Inline (Credit Card) 12/13/2001	\$45.00	Kendall Collett		
	Records 1 - 3 of 3 First Prev	ious Next Last				

From here, you can see all gifts that were made to members on this team as well as gifts made directly to the team. You can edit team details such as the name, goal, associated company and division. You can manually record donations made to the team or set a batch ID for accounting purposes. Clicking the *View/Edit* link next to

a gift allows you to change whether or not the gift amount is displayed in the scrolling list as well as the ability to change the recognition name that shows on the scrolling list.

ream	Manage	nent			
	Participants Teams Low	al Companies Uno	onfirmed Gifts Event Gifts	Coaching Emails Event Man	agers Librar
Related Actions Record Team Donation	team. In the Gifts list, use check gift. Use the Memb	e the View/Edit action iers tab to see the tea	to see information about a gif	. Use the Record Team Donation lin t's donor, edit the name to display c aamRaiser profiles of the members.	
	Keepin' it Toge Captain Mr. Paul Broadus. 1521 A Southport DI Austin, TX 78704 devnull+1000292@c 512.448.9943	Joiner	Active Me Team Go Confirme Total Gift	al: None d Gifts: \$590.00	
	- Gifts - C-Members Records 1 - 4 of 4 First		s the Participan	t's Profile	
		⊖ ≑ Action	Show All Page 1 of 1	To Page	
	Name Paul Joiner(captain)	Edit	Email devnull+1000292@convid	.com	
	Jane Smith	Eat	ismith@convio.com		
	John Smith	Edit	sachin@convio.com		
	Sachin Wadhawan	Edit	sachin+trlive@convio.com	1	
	Records 1 - 4 of 4 First	Previous Next Last			

By clicking on the *Members* tab, you will see a list of all members of this team. The *Edit* link in the Actions column will take you to the participant's profile page.

EXERCISE 2.2: Managing Teams

Searching for a Team

- 1. Click the *Teams* tab near the top of the page
- 2. Click *Manage* next to the Cutters team

Viewing the Team Details

- 1. Click the Edit Team Details link in the Related Actions column
- 2. Note the editable details and click *Finish*

Viewing the Team Members

1. Click the *Members* tab next to the *Gifts* tab

Managing Gifts

TeamRaiser List Pr	rticipants Profile Team	a Local Companies	Unconfirmed Gifts Event G	ita Coachin	Emails Event I
Step Towards Recovery					
Register a Part Set Batch ID	icipant		Find Participant:		Go
Registration Inf	ormation				
Mr: Paul Broaduo devnull+10002926 User Name: Participation Type Registration Type:	pbjoiner Volunteer Walker	Total F	Active <u>Make Inac</u> ising Goal: \$300.00 Reported: \$190.00 (63%) confirmed: \$190.00 (63%)		
Previous Participa Team Name:	nt: N/A Keepin' it Together (capta You cannot change the tea membership of someone c flagged as a team captain. however, select another tea to be the captain of this tea chases this necessity team	Persor m Page: urrently Team You can, Page: im member Comp	<u>View</u> Edit Public / Co <u>View</u> Edit		er new o
	iew all gifts Iter by type	or			\bigvee
Gift History				Ente	r Offline Gift
Show Gifts: All G	rts 🗸 Filter	Exst Previous Next	Last		
Cite Time	Anton 1918		Emall .	Cill Date	C10
Online	Z A	iderson, Mike	devnull+1000293@convio.com	Dec 14, 2001	\$75.00 Credit Card
Offline Confirmed	Z A	mstrong, Cliff (Uncle Cliff)	cliff@convio.com	Dec 14, 2001	\$20.00 Check
Online	بد 🔰	iner, Paul	devnull+1000292@convio.com	Dec 14, 2001	\$40.00 Credit Card
Online	2 M	ackey, Chris	devnull+1000295@convio.com	Dec 14, 2001	\$45.00

Gift Types:

- An **online gift** is one processed with a donor's credit card on your Convio-powered site
- An **offline gift** is one received by check or cash and entered into the system by a participant or administrator
- A **confirmed gift** is a gift for which you as the administrator have received the actual payment. All online gifts/credit card transactions are automatically confirmed.
- An **unconfirmed gift** is one where the participant has entered the gift but you have not yet confirmed receipt of the payment.

Confirm, E	Edit or Reject				
Offline Unconfirmed		Doe, Jane	devnull+1000260@convio.com	Apr 17, 2008	\$100.00 Check
Offline Unconfirmed		Rogers, Buck (Buck Rogers)		Apr 17, 2008	\$50.00 Check
				Apr 17, 2008	

When you receive a check or cash from a participant, you can confirm the gift by click the icon with the green check. You can edit how this gift is displayed by clicking the pencil icon, or you can reject the gift.

	Local Compare	s Unconfirmed Gifts	Event Gifts C	oaching E		
Unconfirmed Gifts Records 1 - 4 of 4 First	Previous Nex	Confirm gifts w	hen receive	d		
		Show All	P	age 1 of 1		To Page
Participant 😑	+ Action	Donor 😑 🗢	Team Name	⊖ ≑	Amount	⊖ ≑
Phillip Capps	Confirm Reject	Amy Mecozzi	Convio		\$100.00	
Rich Levy	Confirm Reject	Amy Mecozzi	Convio		\$100.00	
Jeff Mills	Confirm Reject	refield	Pearson's Posse		\$40.00	
Alex Oliver	Confirm Reject	Reject gifts not	received		\$25.00	

Another place to confirm or reject gifts is from the **Unconfirmed Gifts** tab.

			TeamRain	ir List Par	rticipants	Feams Lo	al Comp	sanies U	Inconfirmed	Gifte Ever	t Gitte Co	aching Emai	ii F	ivent Mar	ager
			Step Toward	s Recovery 20	07 - Mr. Paul	Broadus Joine									
TeamRaiser List. Pa	rticipante Profile	Teams Los	Process Na	vigator						ess to all con					
Step Towards Recovery 2	2007		1. Choose De	1016		nor Selection		iministrate	or with acc	ess to all col	istituent sec	unty catego	ries to	run me	proc
Register a Part	risant		2. Configure	oint				w donor shi	ould be crea	sted, or an exi	sting donor sl	hould be sele	cted fr	om Cons	titue
Set Batch ID	and a second					Search For									
and a shall be						Create a N									
Registration Info						the donor's									
Mr. Paul Broadus - devnull+10002926		Edit Contact								e donor. If the rd or bank acc					
							Title:	FirstNam		Middle Name		Suffi			
User Name: Participation Type:	pbjoiner Volunteer Walker				^ Na	ne:	~	John			Smith		¥	~	
Registration Type:	Online		-	•	Add	ess 1:	4 B Fern	wood Drive							
Previous Participar					Add	ess 2:									
Team Name:	Keepin' it Together (captain)			City		Bolingbr	rook							
	You cannot change the membership of some			1	Stat	Province:	IL N								
	flagged as a team cap	tain. You can		1	Zip/I	ostal Code:	60440-2	918		1					
	however, select anoth to be the captain of th				Cou	itry:				~					
	change this person's membership.	learn			Ema	il:	jsmith@	convio.com							
	mempership.				Pho	e Number:				i i					
Edit registration int	formation			· \	Cri	ate				-					
Refund		l													
Gift History							nter Off	line GiB							
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	Action	Name		Email			= Gift								
Online	/	Anderson, M	dike	devnull+1000	293@com/o.co	n Dec 14, 200	1 \$75 Cre	dt Card							
Offine Confirmed	2	Armstrong.	Cliff (Uncle Cliff)	clift@convio.cr	om	Dec 14. 200		.00							
Online	A	Joiner, Paul	1	devnull+1000	292@convio.co	Dec 14, 200		dt Card							
	/	Mackey, Ch	4	dependent 000		Dec 14, 200		.00							

You as the administrator may also add offline gifts to the participants profile by clicking the *Enter Offline Gifts* link. Always search for a donor first to see if they already exist in your database before creating a new donor.

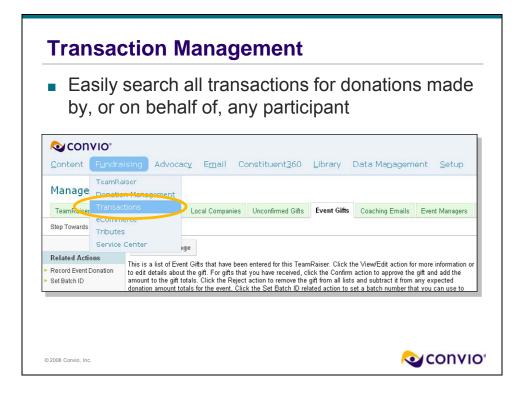
TeamRaiser List Par	ticipants T	eams Local Compar	nies Unconfirmed G	s Event Gifts	Chaching Emails E	Event Managers Librar
Step Towards Recovery 20	07					
Record Event Donation Set Batch ID	amount to th donation am group all con	ne gift totals. Click the F	s that you have received Reject action to remove t . Click the Set Batch ID s in a batch.	he gift from all lists	and subtract it from any	/ expected
			Search Show		Page 0 of 0	To Page
					😑 🗢 Amou	nt 😑 🗢
	Name	⊖ ≎ Action	Gift Type	Gift Date	Amou	nt
	Name	⊖ ≑ Action		gifts.	✓ ✓ Amou	m •••
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	Name				Amou	
	Name	S \$ Action			Amou	
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Event gifts may be recorded under the **Event Gifts** tab by clicking the **Record Event Donation** link under the **Related Actions** column.

	Participants Team	s Local Companies	Unconfirmed Gifts	Event Gifts	Coaching Emails	Event Managers	Li
Step Towards Recovered	erv 2007 > Badgers						
	Refresh this p	age					
Related Actions		-3*					
Edit Team Details		y that shows the inform					
 Record Team Donation 		the View/Edit action to to see the team roster a				on the Team Gift Lis	t, ar
 Set Batch ib 	the wembers tab	to see the team toster a	and work with the rean	invaiser promes	or the members.		
	Dedeese						
	Badgers Captain	4		Active Men	shares 1		
	Dr. Kendal	Collett		Team Goal			
	100 Park Pl				Gifts: \$440.00 (4.40)	%)	
	Austin, TX 3	78730 0273@convio.com		Total Gifts:			
	512/555-121						
	- Gifts - V	lembers -					
		lembers -] 3 <u>First Previous Next L</u>				7	
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	Records 1 - 3 of Name 🗢 🗢	3 <u>First Previous Next L</u>	Search Show All	Amount 😑 🤅	♥ On Behalf of ⊖ ♦		
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	Records 1 - 3 of Name ⇔ ≑ Kendall Collett	3 First Previous Next L Action [⊕] Gift Type View/Edt View/Edt Online (Credi	Search Show All	Amount 😑 🤅	♥ On Behalf of ⊖ ♦		

Team gifts can be recorded by going to the **Teams** tab, searching for the team, then clicking **Record Team Donation**.

Gift Management: Transaction Management
 Administrators with Transaction Management permissions can perform adjustments to monetary transactions
 Some changes are irrevocable, such as the issuing of refunds
 Ensure proper training regarding the software tools and your organization's business processes



Another place to find donation transactions is by clicking the *Transactions* link under the **Fundraising** drop-down menu.

Conv	VIO°					
Content	Fundraising	Advocacy	E <u>m</u> ail	Constituent <u>3</u> 60 Libra	ry Data Ma <u>n</u> agei	ment <u>S</u> etup
	TeamRaiser					
Transac	Donation Mana	gement	Te	refund a TeamRais		
Transaction	Transactions					
	eCommerce			gistration, find the r		
Find a Transa	Tributes		us	ing the first three s	earch fields	
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First Nar	me:					
Last Nar	ne:		F 🥖			
Email:			1			
Find gif	ts made on behalf	of someone, fo	r example	, TeamRaiser, Tributes:		
First Nar	me:					
Last Nar	ne:					
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Confirma	tion Code:					
Amount	Between:	and				
	nge: Oct N	1 🗸 2008		oct 💙 29 💙 2008 💙		

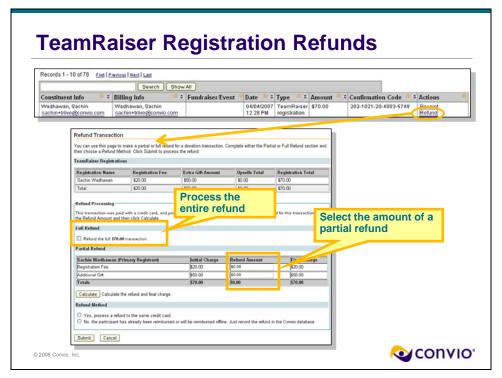
Anytime you are managing registration transactions, you'll want to use the first three fields in the Transaction finder, searching by the donor.

Transactions								
Transactions								
d a Transaction								
Find transactions made	he this doesn't							
First Name:	ary anis domen							
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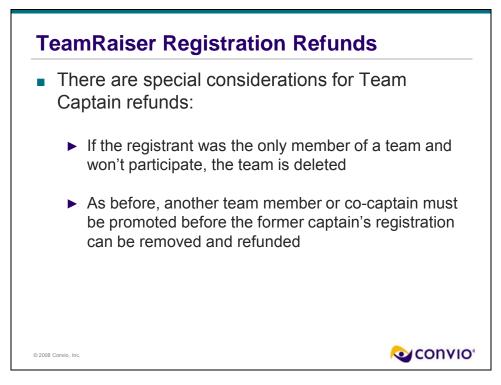
A list of transactions that meet your search criteria will be displayed beneath the search fields. A list of available actions appears in the **Actions** column. The available actions depend on the transaction type.

Transaction Management
 Standard Transaction Management actions available for gifts: Process/Record Refunds of Gifts Edit/Delete Offline Donations Change Donor
 TeamRaiser-specific actions are covered in the following slides

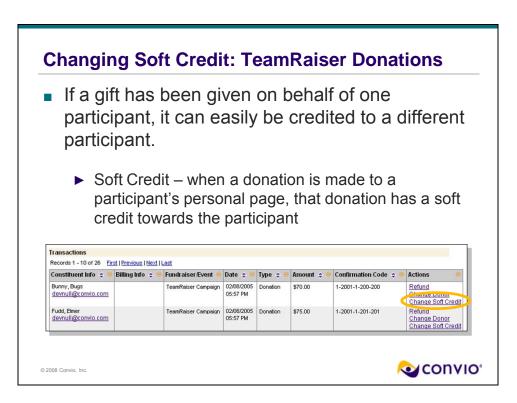




In this example, we click *Refund*, select *Yes* to process the refund under **Credit Card Processing**, and select *No* to keep the registrant's participation active under **Registration Processing**. This individual will still be able to fundraise and participate as usual.



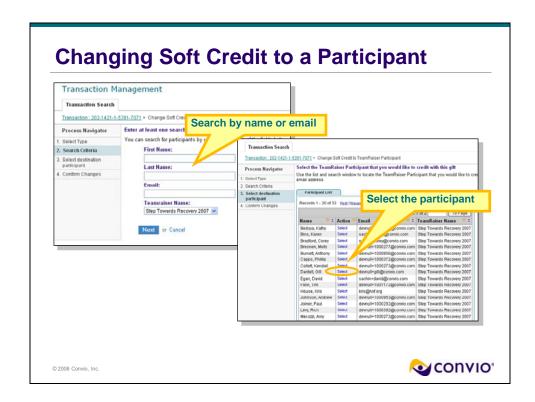
Changing Soft Credit



Sometimes donors will accidentally make a donation to the wrong participant. The intended participant or donor will notice that the donation does not appear in the scrolling donor list for that participant, and will contact your organization. The donation can easily be reassigned to the correct participant by finding the transaction, and selecting the *Change Soft Credit* link. Another scenario involves donors making a gift to a team, intending it for an individual.

Changi	ng Soft Credit
Transaction Ma	nagement
Transaction Search	Select the destination
	91-7071 > Change Soft Credit
Process Navigator 1. Select Type	 Select where you would like to the soft credit for this gift? Select from the options below to the soft credit for this gift? Select from the options below to the soft credit for this gift to a Tributes fund. TeamRaiser Participant TeamRaiser Team TeamRaiser Event Tributes Fund Search the corresponding list: Once you have chosen where to move the credit for this gift, use the Search button to view the list that corresponds to your chosen Search Then click Search to view available options
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Once you click the Change Soft Credit link, you must select the desired option and click Search.



Perform a search and select the participant from the list.

Changing Soft Credit to a Participant

Transaction Search	
Transaction : 202-1421-1	-5391-7071 > Change Soft Credit to TeamRaiser Participant
Process Navigator	Confirm that soft credit for this gift will be reassigned correctly.
. Select Type	If the information below does not accurately reflect how you would like this gift to be credited, use the Previous button to make Finish button to complete the change of credit for this gift.
. Search Criteria	· · · · · · · · · · · · · · · · · · ·
 Select destination participant 	Existing Donation
I. Confirm Changes	Billing Name: Amber Cannon Constituent Name: Amber Cannon Transaction Date: January 21, 2008 Transaction Amount: \$120.00 Confirmation Code: 202-1421-1-5391-7071 Transaction Click Finish to confirm - Remove this creater January and constraint of the covery 2008. - Assign this creater To TeamRaiser participant Anthony Burnett in TeamRaiser event Step Towards Recovery 2007. Finish or Cancel

Confirm the information is correct and click *Finish*.

EXERCISE 2.3: Managing Gifts

View the Participant's Gift History and Enter an Offline Gift

- 1. Search for a participant by entering your name
- 2. Note the donation in the **Gift History** section
- 3. Click the Enter Offline Gift link
- 4. Click the *Create a New Donor* button
- 5. Enter a different name and email address and click Create
- 6. Enter a Gift Amount and Recognition Name
- 7. Select the Check button and enter a Check Number
- 8. Click **Process**
- 9. Again, note the donation in the Gift History column

Donor Name: _____

Donor Email: ______

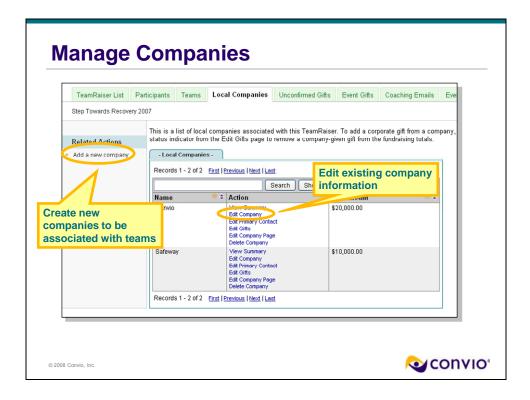
Enter an Offline Team Gift

- 1. Search for the Cutter team and click Manage next to the team
- 2. Click the Record Team Donation link under Related Actions
- 3. Click the Search For Existing Donor button
- 4. Search for the person you created in the previous exercise
- 5. Click Select next to that person's name in the Actions column
- 6. Fill out a Gift Amount and Recognition Name and select Check
- 7. Enter a check number and click Process

Change a Soft Credit

- 1. From the Fundraising drop-down menu, select Transactions
- 2. Using any of the first three search fields, search for the donor listed above
- 3. Click Change Soft Credit in the Actions column next to the correct transaction
- 4. Make sure **TeamRaiser Participant** is selected and click the **Search** button
- 5. Enter your information and select the Step Towards Recovery 2008 TeamRaiser
- 6. Click Next
- 7. Click Select next to the participant
- 8. Confirm the change and click Finish

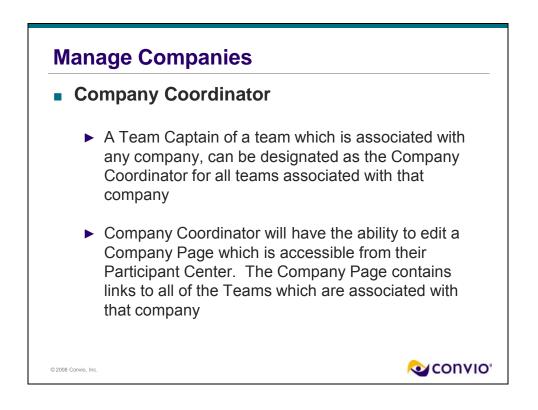
Managing Companies

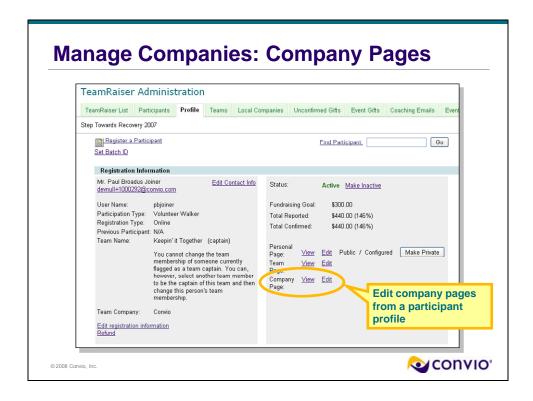


Companies that can be associated with teams can be found under the **Local Companies** tab. When participants create a team during registration, they can choose from a list of local companies that will populate from this tab. They also have the opportunity to enter a new company to which their team will be associated. New companies entered will also appear under this tab.

TeamRaiser List	Participants Teams	Local Companies	Unconfirmed Gifts	Event Gifts	Coaching Emails	Event Managers Li
Step Towards Recove Process Navigator 1. Edit Gifts	This is a list of gifts	s received for this comp nge a gift amount or ado		Total Amount Adjust Thermo	Recorded: ometer Amount:	\$20,000.00 \$3,000.00
Related Actions	Add new gif	s TeamRaiser		hermometer /	Edit Thermometer A nize the Total Arnount Arnount, click Edit Th opriate arnount in the f	with the Adjust ermometer Amount and
Add a new gift	Gifts Records 1 - 1 of 1	First Previous Next Las	1			
	Type	⊖ ¢ Action	Bearch Show All	Page 1 of 1	To Page	
	Corporate Check	Edit Gift Delete	\$20,000.00	••	notes VV	
	Records 1 - 1 of 1	First Previous Next Las	<u>a</u>			<i>и</i>
	Finish	or Cancel	Edit or o			-
			existing	gifts		

Gifts from these companies can also be entered. However, please note that gifts entered here *do not* show up as transactions but will affect the donation thermometer if you do not adjust it using the *Edit Thermometer Amount* link. Doing this will make your reporting appear to be off. As a best practice, only enter event gifts under the **Event Gifts** tab as these will show up as searchable transactions.





You can view or edit a Company Page from the participant's Registration Information page.

EXERCISE 2.4: Managing Companies

Add a New Company

- Click the *Local Companies* tab near the top of the page
 Click the *Add a New Company* link in the Related Actions column
 Create a new company name and click *Next*
- 4. Click *Finish*

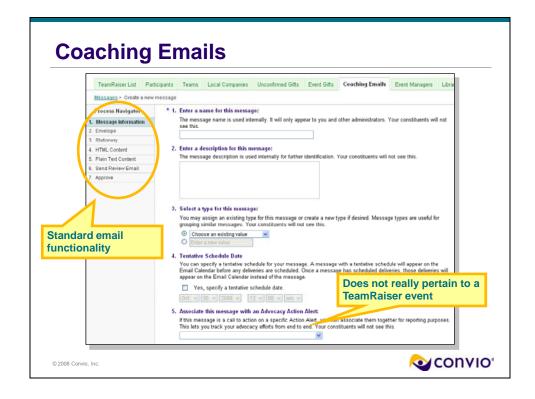
Coaching Emails



You can use coaching emails as a way to communicate with your participants from with the TeamRaiser application. Coaching Emails can be used to suggest creative ways to fundraise, notify participants of changes to the event schedule, etc.

TeamRaiser List Pa	mai	ate emails for event nagers to send to ticipants	vent Gifts Coaching Emails	Event Managers Libra
Messages Related Actions P Begin Message Delivery	have to be approved befo	chedule message delivery by clicking re you can begin delivery. Delivery List -) - Report List - Search Show All tions = Status = Type = \$) Page 0 of	_
		oa <mark>ching Email Messages</mark> ved Coaching Email Messages are dis	played in the list	

From the Coaching Emails tab, select the Create a new message button.



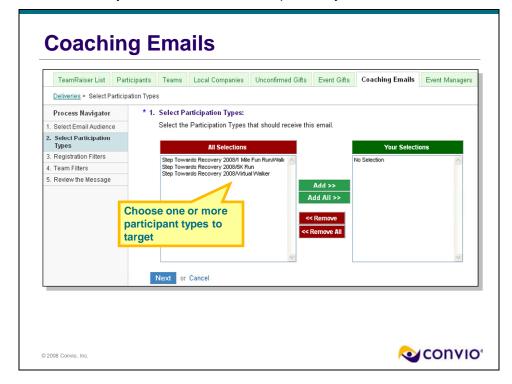
The **Process Navigator** lists out all of the steps that need to be completed to create an email message. The first step is to provide some basic email message information.

	amRaiser	-					
TeamRaiser List	Participants	Teams	Local Companies	Unconfirmed Gifts	Event Gifts	Coaching Emails	Eve
Messages > The Ra	ce Is Only 30 Da	iys Away				-	
Process Navigator	✓ C	ongratulati	ons! This message i	s now ready to send	to members	of your target audier	nce.
1. Message Informatio	1	Message					
2. Envelope			ssage was previe		- frame	ark this messag his helps assur	
3. Stationery				elivery differ			e that
4. HTML Content		Approve	St	andard Conv	lo emaii		
5. Plain Text Content							
6. Send Review Email	2.	-	r Message	and a line was stress of the			
7. Approve	_ (Delivery	ure delivery options an	a sena the mes	ssage.	
		Jeropi	Delivery				
			0				
		Finish	or Cancel				

Continue through the steps as you would a regular email. You'll need to approve the message to verify that it is ready to be sent and click the **Set Up Delivery** button.

Manage Team	Raisers					
TeamRaiser List Pa	ticipants Teams Local Companies Unconfirmed Gifts Event Gifts Coaching Emails Eve					
Deliveries > Select Email.	Audience					
Process Navigator	👬 * 1. Email Audience:					
	Participants who are registered for the current event. Previous Event Participants Participants who were registered for the previous event. Current Event Donors Donors who have given gifts to the current event. Previous Event Donors Donors who gave gifts to the previous event. Groups Predefined groups containing sets of constituents or Cancel					

The email audience is limited only to this TeamRaiser or the previous year's event.



Groups were automatically created behind the scenes when you configured your TeamRaiser event. Those groups will be available to include on the target list for this event.

1. Beter Email Audience next page and send the email to your selected recipients. 2 select Prancpasion Types another coaching test message 1 Registration Faters Schedule manufactery too schedule is set	
Registration Filters Schedule Team Filters	
4. Team Filters Immediately (no schedule is set)	
	Review target
5. Povtew the Message	
Target Groups	groups
Related Actions	
Schedule Group Last Rebuilt Rebuild at Def	
Schedule Step Towards Recovery 2008/5K Run Group is not rebuildable No	
 Calculate Audience Step Towards Recovery 2008/1 Mile Fun Run/Walk Group is not rebuildable No 	
Step Towards Recovery 2008/Virtual Walker Group is not rebuildable No	
Help me with Rebuild at Delivery settings	Devidence de mert
Do Not Mail Groups	Review do not
Anyone found in these "Do Not Mail" groups will be excluded:	mail groups
Graup Last Robuild a	
Delivery	
TeamRaiser Emails: Step Towards Recovery Opt Group is not Out rebuildable No	
Help me with Rebuild at Delivery settings	
Filters	
The target audience was filtered as follows:	
No filters selected	
Delivery Options	
Delivery Options - These delivery options have b	

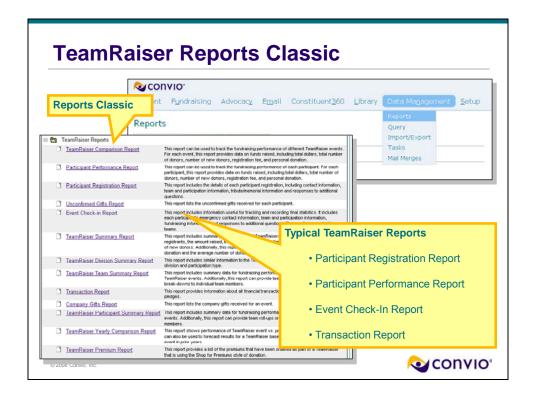
Continue through set-up process until email has been configured then click Send.

EXERCISE 2.5: Configuring Coaching Emails

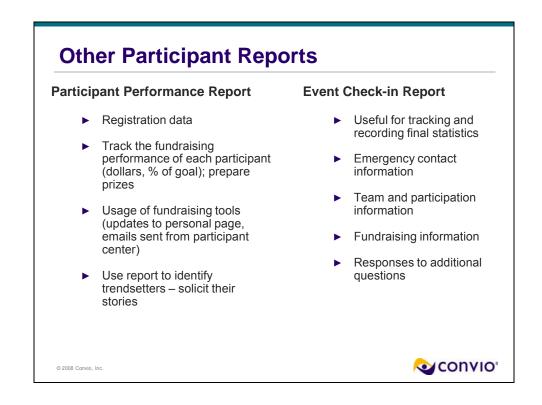
Create a New Message

- 1. Click the Coaching Emails tab
- 2. Click the Create a new message button
- 3. Configure the message as you would a regular email message
- 4. Once you have approved the message, click the Set Up Deliver button
- 5. Select the Current Events Participants button and click Next
- 6. Click the Add All button and then click Next
- 7. Note the available filters and click the Configure Additional Filters link in the Related Actions column
- 8. Note the available filters and click Next
- 9. Note the available filters and click Next
- 10. Note the available filters and click *Finish*
- 11. Click Next
- 12. Note the available filters and click Next
- 13. Follow the process for sending a regular email message

TeamRaiser Reports



TeamRaiser reports can be accessed through Reports Classic or Report Writer by clicking on **Data Management** in the top-level navigation menu, and selecting **Reports**.



Reports Classic	teport Writer	Report Results	Create and ma		ır own	
create a New Re	eport	Manage Report Folde	IS			•
Move Selected to	ollapse All 😑 Rec	ords 1 - 8 of 8 <u>First Previ</u> c		Product Type:	TeamRaiser	Go To Page
Hy Reports	ance	Name & 😑 🗢 Description	Actions	Category 🤗 ≑	Type 😑 🗢	Last 😑 🗧
Reports	erformance	Coaching Email Performance Report	Run Edit	General	TeamRaiser	he had so that he had a set of the set of th

You may also create and save custom TeamRaiser reports in Report Writer.

EXERCISE 2.6: Reporting

Run a Reports Classic Report

- 1. From the Data Management drop-down menu, select Reports
- 2. Expand the TeamRaiser Reports folder
- 3. Click the Participant Registration Report link
- 4. Select Step Towards Recovery 2008 from the drop-down menu and label the report
- 5. Click the **Submit Report** button
- 6. Continue to click the *Refresh This Report* button until the results are completed
- 7. Click View to see the results on-screen
- 8. Click *Download* and view the report using Excel

Create and Run a Report Writer Report

- 1. Select the *Report Writer* tab
- 2. Click the **Create a New Report** button
- 3. Select *TeamRaiser* from the drop-down menu
- 4. Click the Gift Details button from the Available Reports and click Next
- 5. Configure the report columns as desired and click Next
- 6. Click Next
- 7. Click the *Edit* link in the Actions column
- 8. Click the More... link
- 9. Select the Step Towards Recovery 2008 and click Apply
- 10. Uncheck the *Edit at Runtime* box
- 11. Click Next
- 12. Label the report and click *Next*
- 13. Click the *Run Report* button
- 14. Click Next
- 15. Click the Run Report button

EXERCISE 2.7: Cumulative Participant Exercise

Please complete the following...

For the participant Sachin Wadhawan:

- 1. Has he reached his fundraising goal?
- 2. How many gifts has he received?
- 3. For which participation type did he register?
- 4. What did he record as his t-shirt size?

EXERCISE 2.8: Cumulative Teams Exercise

Please complete the following...

For the team For the Folks:

- 1. What is the Team Goal?
- 2. How many members are on the team?
- 3. What is the company associated with this team?
- 4. Which team member received a \$1000 donation?

EXERCISE 2.9: Cumulative Gifts Exercise

Please complete the following...

For the participant Kelli Anderson:

- 1. How many confirmed gifts does she have?
- 2. For the gift from Tony Romo, find where you would change the display name.
- 3. Find and click the *Change Soft Credit* link for the gift from Tony, but do not actually change it. *Hint:* Date range should be set to Jan 1, 2008 to present



Event Management Center

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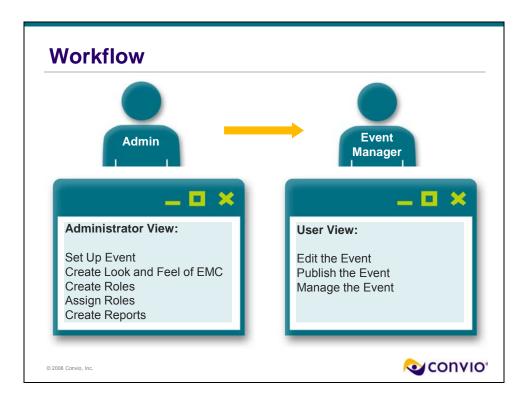
Overview

The Event Management Center is a tool for event managers to create and manage their TeamRaiser events online without having to access the Administrator side of a Convio site. The tool is easy to access, easy to use, and allows an Administrator to set various levels of permissions.

Objectives

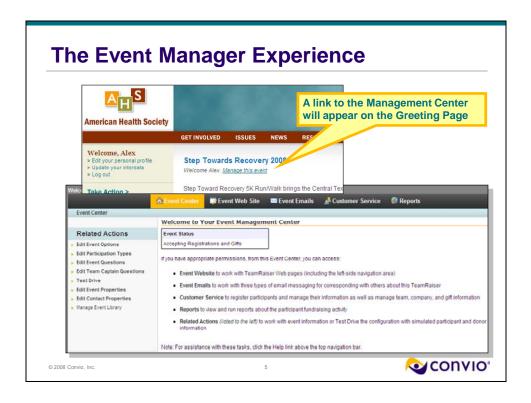
Objectives						
In this section, you will see how to:						
Identify the Event Manager Experience						
 As a Site Administrator Set Up Event Create Look and Feel of EMC Create Roles Assign Roles Create Reports 						
 As an Event Manager Edit the Event Publish the Event Manage the Event 						
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Workflow



The TeamRaiser event is initially created and configured by the Administrator. The Administrator will also create the look and feel of the Event Management Center, create and assign management roles, and create reports that will be used by Event Managers. The Event Manager can log in to the Event Management Center by clicking on a direct link that the Administrator has sent them, or they can access if from the Greeting Page of that event. If the Event Manager is also a participant in the event, the same login information can be used for both.

The Event Manager Experience



Clicking on the link at the top of the Greeting Page will take the use to the Event Management Center. The user has to be set up as an Event Manager before the link will appear. Once in the center they have access to edit portions of the event, edit the event website, edit and send Coaching Emails, perform event management duties, and run reports that have been provided by the Administrator.

Setting-Up the Event



Your event was previously configured during the TeamRaiser Configuration portion of the training and includes identifying the event, setting an event goal, creating Participation Types and creating content.

Creating the Look and Feel

eamRaiser					
eamRaiser List	Cross-Event Teams	Registration Upsels	Event Management Sett	ings Uploads	
ent Management C	enter Settings				
		eamRaiser Type, you car er on its own, removes e	n select beader fr	ons to perform various to om this list or use Man	age Headers to
create a new o	ne that brands the Cent	er on its own, removes e	n select beader fr	om this list or use Man om header fo	age Headers to
create a new o	er Type	er on its own, removes e	a selection in adder fr xtra each event ty	om this list or use Man om header fo pe	age Headers to

The look and feel of the Event Management Center only involves the header. From the main TeamRaiser page, click the *Event Management Settings* tab. To create a new header or to manage one that is already created, click the *Manage Headers* button.

Create a	New Header	
1. Manage Headers	Create a New Header This is a list of page headers available for your Event Man. New Header or Copy to use an existing header as a mode - Event Management Center Headers -	
	Search Show	All
	Cancel	here are currently no Page Wrappers defined.
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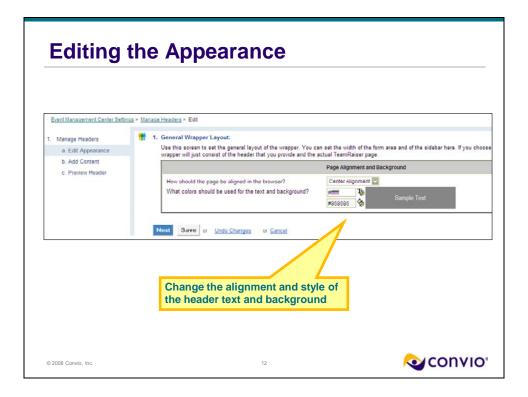
Click the Create a New Header button to begin.

Manage Headers	👬 1. TeamRaiser Wrapper Ider	ntification
a. Identify Header		nd meta-lag Information. The meta-tag information in the "head" area of your we ad, the meta tag information is used to communicate information that a visitor m agies.
		TeamRaiser Wrapper Identification
	Wrapper Name:	Step Towards Recovery Wrapper
		TeamRaiser Meta Information
	Title	Step Towards Recovery
	Keywords:	Your organization name, donation, support, giving, etc. A For best results, use both upper and lower case versions of keywords.
Name will he header in the	Ip you identify this e list	Enter a description of the campaign using this wrapper.
	2. Security Category You can categorize this wrap	pper so that only certain administrators can select it.
	General	

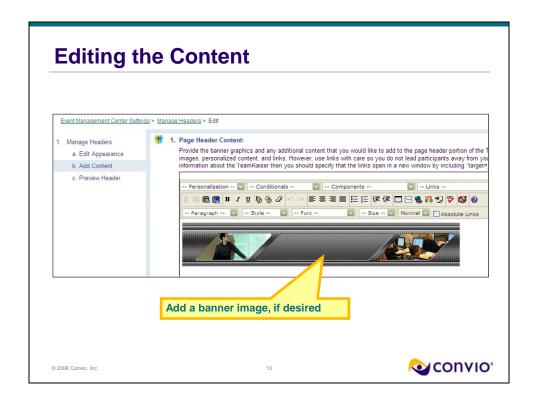
Identify the header by naming it, and setting the Meta information and click *Finish*.

Editing the Header		
- Event Management Center Headers -		
Search Show All		
Form Wrapper Name Step Towards Recovery Wrapper	Actions Edit Copy Delete	•
Click <i>Edit</i> to add styles, content, and preview the header]	
2 2008 Convio, Inc. 11		⊘ conv

Now that the header has been added, click the *Edit* link in the Actions column to add the style and content and preview the header.



Decide how you would like the page aligned and set the text and background color for the header, then click *Next*.



Here, you may add a banner image specific to the event. If you do not want a banner, simply delete it and click *Next*.

Preview	ing the Header	
Event Management Center Set		
 Manage Headers Edit Appearance 	1. TeamRaiser Wrapper Preview: This is an approximation of how the TeamRaiser wrapper will appear to your end to your end to your end	d users. Some pieces of the wrapper
b. Add Content	in or not. The subsequent steps of this flow will allow you to change aspects of	the wrapper.
c. Preview Header	Welcome back System Administrator. <u>Click here to logoff</u> Appli	cation content will go here
	Personalization automatically included	
© 2008 Convio, Inc.	14	∕ ⊘convic

The final step shows a preview of the header. Notice that a personalization was automatically inserted that welcomes the Event Manager.

TeamRaiser List Cross-Event Teams Registration Upsells Event Management Settings Uploads Event Management Center Settings Manage Headers Its area provides the tools to customize the page header for your Event Management Centers (which is the only editable part of the Page Vapper) and to define different Event Managers by selecting roles that give permissions to perform various tasks. For the Look and Feel of each Center based on a TeamRaiser Type, you can select an existing header from this list or use Manage Headers to create a new one that brands the Center on its own, removes extraneous links that lead away from the Center, and so on. -Look and Feel - Event Roles - - Records 1 - 1 of 1 First Previous Litest Last Step Towards Recovery Seect Header Records 1 - 1 of 1 First Previous Litest Last Event Management Center Settings * Step Towards Recovery Seect Header 1. Select Header Step Towards Recovery Step Towards Recovery 1. Select Header Step Towards Recovery Step Towards Recovery 1. Select Header	TeamRaiser				
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- Look and Feel - Event Roles Records 1-1 of 1 First Previous Hext Last Search Show All Page 1 of 1 To Page Cons Search Show All Page 1 of 1 To Page Secords 1-1 of 1 First Previous Hext Last Records 1-1 of 1 First Previous Hext Last Event Management Center Settings > Step Towards Recovery 1. Select Header Step Towards Recovery Wrapper Step Towards Recovery Wrapper Step Towards Recovery Wrapper Step Towards Recovery Wrapper					
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Search Show All Page 1 of 1 To Page TeamRaiser Type Image: Content Second	- Look and re	ei - - Event Roles -			
TeamRaiser Type • • Actions Step Towards Recovery Step Towards Recovery I. Select Header If I. Event Management Center Settings Step Towards Recovery Step Towards Recovery I. Select Header Step Towards Recovery Wrapper Utilitating of Towards Recovery Wrapper Step Towards Recovery Wrapper					
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				[⊕] ‡ Acti	
1. Select Header 1. Event Management Center Header: Defines the context in the ton portion of the pages in the Event Mana Step Towards Recovery Wrapper Others Towards Recovery Wrapper	TeamRaise	er Type			ons Θ
Defines the content in the ton portion of the pages in the Event Man.	TeamRaise Step Towards	r Type Recovery	Search Show All	Selec	ons Θ
Step Towards Recovery Wrapper	TeamRaise Step Towards	r Type Recovery	Search Show All	Selec	ons Θ
Output and the Step Towards Recovery Wrapper	TeamRaise Step Towards	er Type Recovery of 1 Eirst Previous New	Search Show All	selection select	t Header
Step Towards Recovery Wrapper	TeamRaise Step Towards	er Type Recovery of 1 Eirst Previous New	Search Show All	Select ettinos » Step Towards Recovery 1. Event Management	Center Header:
Finish Save or Previous or Unde Changes or Cancel	TeamRaise Step Towards	er Type Recovery of 1 Eirst Previous New	Search Show All	Select stilings > Step Towards Recovery 1. Event Management Defines the content in Step Towards Recover	Center Header:
Gara of Present of Shot Changes of Sances	TeamRaise Step Towards	er Type Recovery of 1 Eirst Previous New	Search Show All	select select	Center Header:
	TeamRaise Step Towards	er Type Recovery of 1 Eirst Previous New	Search Show All	Select stilings > Step Towards Recovery 11 1. Event Management Defines the content in Step Towards Recover Default Accover Default Accov	Center Header:

Now that a header has been created, you need to assign it to a TeamRaiser Type. Click the **Select Header** link in the **Actions** column.

EXERCISE 3.1: Creating the Look and Feel

Create a New Header

- 9. From the main TeamRaiser page, select the *Event Management Settings* tab
- 10. Click the *Manage Headers* button
- 11. Click the Create a New Header button
- 12. Name the wrapper (Your event's Wrapper)
- 13. Click Finish

Edit the New Header

- 1. Click the *Edit* link in the Actions column next to your header
- 2. Set your desired alignment and text and background colors
- 3. Click Next
- 4. In the WYSIWYG, type your event name, highlight it, and select Heading 1 from the *Paragraph* dropdown menu
- 5. Click Next
- 6. Click Finish

Assign the Header to a TeamRaiser Type

- 1. Click the Event Management Settings tab
- 2. Next to your **TeamRaiser Type**, click the **Select Header** link
- 3. Select your header from the drop-down menu and click Finish

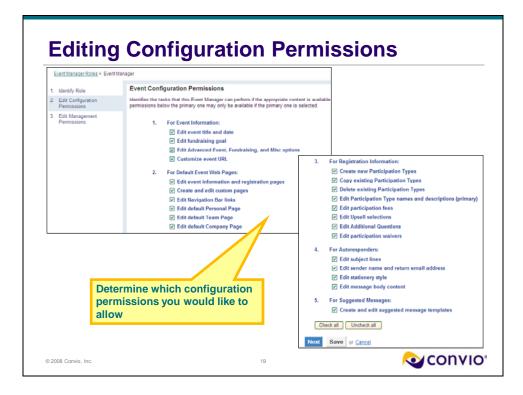
Creating Roles

Creating Roles		
oreating Noics		
Currillian configuration		
Event Manager Roles		
Create a New Role		
This is a list of Event Manager roles that have permissions. Use the Remove action to hide	e been configured for your site. Use the Edit action to modify role informatic a role so it can no longer be assigned. (Note that Event Managers current)	on and
this role will keep their role.)		y assigned to
this role will keep their role.) - Look and Feel Event Roles -		y assigned to
	⊖ ¢ Actions ⊖ Last Modified	e
- Look and Feel Event Roles -		
- Look and Feel Event Roles -	⊖ ≎ Actions ⊖ Last Modified	
- Look and Feel Event Roles -		
- Look and Feel Event Roles -	⊖ ¢ Actions ⊖ Last Modified	
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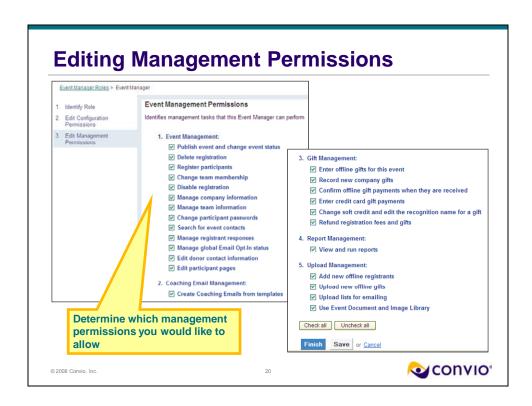
To begin creating a new role, click on the *Event Roles* tab next to the **Look and Feel** tab. Then click the *Create a New Role* button.

Event Manager Roles > Create a	New Role
1. Identify Role	* 1. Name: Uniquely identifies the role in the Event Roles list
 Edit Configuration Permissions 	Event Manager
3. Edit Management Permissions	2. Description: Identifies the purpose of this role on the Event Roles List Full permissions to edit and manage an event
 an be used across all aiser events	
	3. Editable Role: Determines if all administrators can edit this role, or if only you and site administrators Yes, all administrators can edit this role
	Next Save or Cancel

Identify the role and include the general permissions as part of the description.



From the list provided, determine which configuration permissions you would like to grant this role. Keep in mind that roles can be customized per event manager.



From the list provided, determine which management permissions you would like to grant this role.

Event Roles					
- Look and Feel Event Roles -					
Records 1 - 1 of 1 First Previous Next Last					
Name & Description	⊖ ≑	Actions	Θ	Last Modified	Θ
Event Manager Full permissions to edit and manage an event		Edit Remove		Feb 2, 2009 4:02:39 PM by System Administrator	
Records 1 - 1 of 1 First Previous Next Last					
		- I	Rol	e is now available to be	
				igned	
				_	
© 2008 Convio, Inc.		21			onvio

Once you have configured a role, it will appear in the Event Roles list.

	eating a		V Ever	nt Mai	nage	er	
- Tea	mRaisers -						
Recor	ds 1 - 4 of 4 <u>First</u> <u>Previous</u> !	Next Last					
		Search	Show All				
Tean	nRaiser Name	⊖ ¢ Action	😑 Status		⊜ ≎		
Step	Toward Recovery 2008	Edit Conv Manage		gistrations and Gifts te: February 02, 2009 Date: N/A			
	Manage TeamRa	aisers					
	TeamRaiser List Partic	ipants Teams	Local Companies	Unconfirmed Cifts	Event Gifts	Coaching Email	Event Managers
	Step Toward Recovery 2008: Create a New Even This is a list of Event N Event Center using the	nt Manager Nanagers that have	been assigned to eve	this TeamR	aiser. You can	direct Event Manager	rs to their
	http://bvt101.convio.	.com/site/TREM?tr	.emgmt=em_event_ce	enter&fr_id=1002		an Event M cally for thi	-
	- Event Managers -				Specific		3 CVCIII
	Constituent Nam		⇔ ♦ Acti Event Managers have	ions 😑 I		^Ə Last Login	0

To assign an event manager role to a constituent, you must first navigate back to the main TeamRaiser page and click *Manage* next to the desired event. Then click on the *Event Managers* tab and select the *Create a New Event Manager* button.

Step Toward Recovery 2008: E	008: Event Managers > Create a New Event Manager						
1. Select Constituent	Select Constituent						
Related Actions	Constituent Search						
Create a New Constituent Record	Defines search criteria to locate a constituent to assign to an Event Manager role First Name: Last Name Last Name						
	Email						
	Phone Number: City:						
	State / Province: ZIP / Postal Code:						
	Search						
h for an existing	Search Results						
tuent or create a	Lists all constituents that match the search criteria and enables you to select the appropriate person Records 1 - 1 of 1 First Previous Vext Last						
	Name & ID ⇒ Actions City/State/Zip ⇒ Email Address ⇒ > Status ⇒ Aler Oliver Select bbradford+ao@convio.com Adire						

You can search for a constituent already in your database, or you may create a new one. Once you have located the constituent, click **Select** next to the constituent's name in the **Search Results** column.

Step Toward Recovery 2008:	Event Managers > Event Manager: Alex Oliver	
1. Select Constituent	Assign Pre-Defined Event Role or Custom	ize Permissions
2. Select Event Role		
	Records 1 - 1 of 1 First Previous Next Last	
	Name & Description	⊖ ♦ Actions
	Event Manager Full permissions to edit and manage an event	Customize Permissions Assign
	Records 1 - 1 of 1 First Previous Next Last	
	Cancel	
	Assign the role to the	
	constituent or customize	
	the permissions if	
	desired	

A list of all roles you have created will appear. Choose the role for this constituent by clicking the **Assign** link. You may also choose to **Customize Permissions** specifically for this person. **Note:** Changes to the original role will not affect roles that have already been assigned.

tep Toward Recovery 2008: Event Mana	igers				Send 1 Janag	this link to gers	Event
Create a New Event Manage	er				7		_
- Event Managers - Records 1 - 1 of 1 First Previous	I New H L and						
Constituent Name		Actions	Θ	Role	Θ	Last Login	Θ
Alex Oliver 1001041		Assign a different role Customize Permissions Remove Edit this contact		Event Manager			
Records 1 - 1 of 1 First Previous	Next Last						

Once a role has been assigned to a constituent, the new event manager will appear in the **Event Managers** list.

EXERCISE 3.2: Creating and Assigning a New Role

Create a New Event Manager Role

- 1. From the Event Management Settings tab, click the Event Roles tab
- 2. Click the *Create a New Role* button
- 3. Type (Event Manager) in the Name field
- 4. Type (Oversees all aspects of the event including event settings, content, and management) in the **Description** field
- 5. Click Next
- 6. Check all boxes and click *Next*
- 7. Check all boxes and click Finish

Assigning the New Role to an Existing Constituent

- 1. Click on the TeamRaiser List tab
- 2. Click Manage next to your event
- 3. Click the Event Managers tab
- 4. Click the Create a New Event Manager button
- 5. Search for your name and click the **Select** link
- 6. Click the **Assign** link next to the **Event Manager** role

Publishing Reports to Event Managers

orts							
rts Classic Report Write	Report	Results					
s 🖌 Your report definiti	on has beer	n saved.		eate a Report Writer report d push it to Event Managers			
Create a New Report	Create a New Report Manage Report Folders						
Move Selected to: P	The second s		Next I Last	Filter by Produ	ct Type: All f	Producta	90
Expand All Collaps Custom Reports	The second s	an Option 💟 Move	Next Last Search Show Al	_	ct Type: All f Page 1 c		Go To Page
Expand All Collaps	The second s	Name & Description		9 Category ⊖¢	Page 1 o Type 😑 🗧	f 1	To Page y ⊖ ≎
Expand All Collaps Custom Reports	The second s	ords 1 - 1 of 1 First Previous	Search Show All Actions Run Edit Copy Copy to My Reports]	Page 1 o Type 😑 🗧	of 1	To Page y ⊖ ≎
Expand All Collaps Custom Reports	e All ⊖ Reco	Name & Description	Search Show All	9 Category ⊖¢	Page 1 o Type 😑 🗧	f 1	To Page y ⊖ ≎

Event Managers do not have the ability to create reports – only to run them. It is your job as the Administrator to create reports and publish them to Event Managers by clicking the **Publish to Event Manager** link in the **Actions** column next to a report.

EXERCISE 3.3: Publishing Reports to Event Managers

Publish a Report

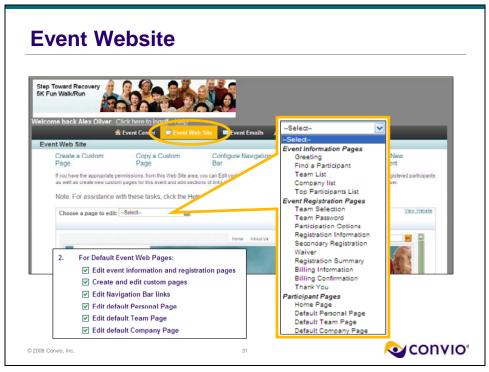
- 1. From the Data Management drop-down menu, select Reports
- 2. Click the *Report Writer* tab
- Search for the TeamRaiser report your created earlier
 Click the *Publish to Event Managers* link in the Actions column

The Event Center

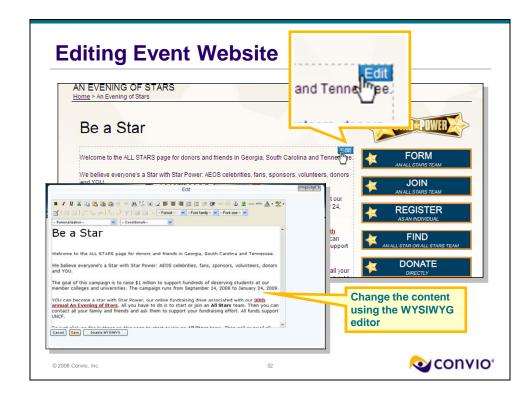
Event Ce	Available actions depend on the permissions
	granted for this Event Manager
Welcome back Alex Oliver	Circlement Help
	a Event Center 💽 vent Web Site 🛃 Customer Service 🔮 Reports
Event Center	
	Welcome to Your E
Related Actions E dit Event Options E dit Participation Types E dit Event Questions E dit Team Capitain Questions E dit Upsells Customize Event URL Test Drive E dit Event Properties E dit Contact Properties	Event State Account R Registrations and Gifts If you have appropriate permissions, from this Event Center, you can access: • Event Website to work with TeamRaiser Web pages (including the left side navigation area) • Event Emails to work with TreamRaiser Web pages (including the left side navigation area) • Event Emails to work with three bases of email messaging for corresponding with others about this TeamRaiser • Customer Service to register participation and mana • Registration information: • Restate Account (lated to the left) to work with event
For Event Information: ✓ Edit event title and ✓ Edit fundraising go ✓ Edit Advanced Even ✓ Customize event U	al souther Gate Participation type names and descriptions (primary) al V Edit participation fees int, Fundraising, and Misc options V Edit Upsell selections

Depending on the permissions you have configured for the Event Manager, some of the following functionality may or may not be available to them. There are five sections to the center which includes the Event Center, Event Web Site, Event Emails, Customer Service and Reports. The Event Center allows the Event Manager to edit configuration options for this event including Participation Types, Event Questions, etc. Again, an Event Manager who has not been granted configuration permissions will not have these options available to them.

The Event Web Site

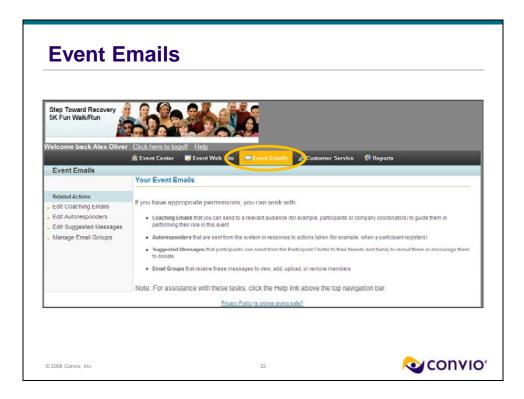


The **Event Web Site** section allows an Event Manager to edit or create new pages based on the granted permissions.



To edit content, simply click the *Edit* button in the top right hand corner of a content box.

Event Emails



Coaching Emails that you can send to a relevant audience (for example, participants or company coordinators) to guide them in performing their role in this event.

Autoresponders that are sent from the system in response to actions taken (for example, when a participant registers).

Suggested Messages that participants can send from the Participant Center to their friends and family to recruit them or encourage them to donate.

Coaching Emails

<u>Event Emails</u> > Messages			Event Emai	s 🏄 C	ustomer Se	ervice 🦨 Reports	_		
Related Actions Create a new message Begin Message Delivery	The message w Choose an audience of state, it will have to be Message List Open Records 1-1 of 1 First Pr	or schedule messa approved before y very List -	ge deliver			egin Delivery" action.	I. If a message is in Dr		
		Search	Show All			Page	1.0[1	To Page	
	Message	● ≑	Actions 😑	Status 😑	Type 😑 🗢	Tentative Schedule		0 ÷	
	Encouragement Email Email sent to encourage par good work (and to remind the have not been doing so)		Edit Copy Delete Archive Preview	Draft	Email Messages	No Tentative Schedule	09/25/2008 at 03:03 by Frank Gentry	PM CDT	
		evious Next Last hing Email Messages d Coaching Email Mess	ages are dis	played in th	e list	Edit existing messages	email		
	eate and send ssages								
	oougoo								

The Administrator must provide at least one coaching email for the Event Manager, who can then copy the email and create new ones. Coaching emails are set up just like regular emails. The difference, though, is that coaching emails can only go to current or past participants or donors, but can be filtered based on specific TeamRaiser values, such as number of emails sent through the Participant Center, or dollars raised for example.

Autorepsonders

- Edit Autoresponders -		
Autoresponder Types	Actions	e Version to Send e ⊕
Thank You for Forming a Team	Edit Preview	Send the Customized Version
Thank You for Registering	Edit Preview	Send the Customized Version
Someone has registered you	Edit	Send the Customized Version
Sample Solicitation to Forward	Edit Preview	5 tomized Version
Thank You for Your Gift	Edit Preview	Only edit the appropriate
Offline Gift Thank You	Edit Preview	autoresponders
Congratulations for Reaching 50% Goal	Edit Preview	Send the Customized Version
Congratulations for Reaching Your Goal	Edit Preview	Send the Customized Version
Someone Made a Donation on Your Behalf	Edit Prevlew	Send the Customized Version
Someone Joined Your Team	Edit Preview	Send the Customized Version
TeamRaiser First Follow Up		Do Not Send this Autoresponder
TeamRaiser Second Follow Up		Do Not Send this Autoresponder
TeamRaiser Third Follow Up		Do Not Send this Autoresponder
TeamRaiser Fourth Follow Up		Do Not Send this Autoresponder
		Do Not Send this Autoresponder
Most of the content is already	Edit Preview	Send the Customized Version
in place - just add local		
elements		

Event Managers cannot change the content of autoresponders, but can only add to them. Again, the Administrator will have had to configure these in advance.

Suggested Messages

Related Actions Add a Message	is used for a Tell-A-Friend	nates, person articipants. sage link to c	ally thank donors, an	d so on. Providing ter	nplates with sugges				
 Add a Message 	Note: Use the Add a Mes is used for a Tell-A-Frien	sage link to c	reate each new mes	and topplate De a					
	is used for a Tell-A-Friend		reate each new mee	Note: Use the Add a Message link to create each new message template. Do not edit the Blank Message (which					
		u message) s							
	messages that access th								
	Messages								
	Records 1 - 2 of 2 First Previo	test test Last							
		Searc	h Show All		Page 1 of 1	To Page			
	Message Name	Actions	Conter	e \$ Subject		÷.			
	Blank Message	Edit Delete	0.000						
	Support Me	Edit	Solicit Gifts	Your support is crucia	I to their success!				
	Records 1 - 2 of 2 Einst Previo	us i Hext i La							
		_	Cumment		~ *				
Additional mason	ages can be	1		messages f					
Additional messa	iges our be		participa	nts to send	out to				
added	iges our be		· · · · · · · · · · · · · · · · · · ·	nts to send nd family	out to				

Event Managers can add Suggested Messages or delete current ones if they possess the correct permissions.

Email Groups

	n Event Center	🐺 Event Web Site	Event Emails	A Customer Service	🥡 R
Event Emails > Manage	Email Groups Uploaded Ema	ail Groups			
Related Actions					
Upload New List	- Email Group				
	Records 1 - 2 of 2	First Previous Next Las		Page 1 of 1	
	Name		earch Show All		e e
		AEOS Campaign for Education		nage September 9, 2008 11:0	
		AEOS Campaign for Education		nage September 9, 2008 11:0	05 AM
	Records 1 - 2 of 2	First Previous Next Las			_
			ontact Information	n	
		Pl	ease fill out the fo	rm as completely as p	ossibl
	bers to the		First Nam	e: Last Nam	e:
email gro	ups	*	Name:		
manually		*	Email:		1
					1
		Fini	ab a Guard		
		r ini	sh or Cancel		

Convio will automatically generate groups for each Participation Type that will be used for Coaching Emails.

	🛣 Event Center 🛛 🗮 Event Web Site 🔤 Event Emails 🔒 Customer Service 🔗 R
Event Emails > Manage E	Uploaded Email Groups
Related Actions	Add members to
Upload New List	- Email Groups - Email Groups - Records 1 - 2 of 2 First Previous Hext Last Search Show All Pa Pa Name
	List File: button to find the TeamRaiser Email List file you want to upload. The "example" mple CSV file that describes the headers your file needs to have in order to be

Event Managers may also have the ability to upload a new group from a spreadsheet.

EXERCISE 3.4: Configuring the Event

Change the Suggested Participant Fundraising Goal

- 1. From the *Event Managers* tab, copy the direct URL and paste into a new browser window
- 2. Login with the User Name and Password you initially created when you registered as a participant
- 3. In the Related Actions column select Edit Event Options
- 4. Skip to Step 2 on the Process Navigator
- 5. Change the **Participant Fundraising Goal** to (\$500)
- 6. Click Next

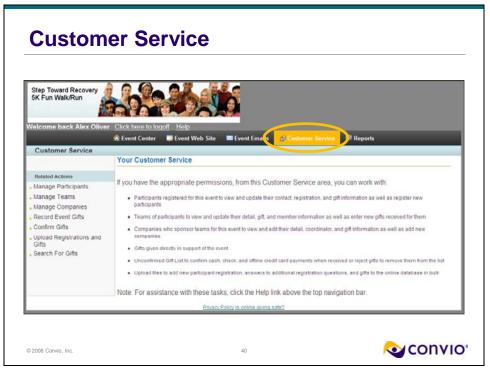
Create a Custom Page

- 1. Click the *Event Web Site* navigation button
- 2. Click the Create a Custom Page link
- 3. Name the page (Frequently Asked Questions)
- 4. Click *Finish*

Create a New Suggested Message

- 1. Click the Event Emails navigation button
- 2. Click Edit Suggested Messages in the Related Actions column
- 3. Click Add a Message in the Related Acitons column
- 4. Name your message (Sample Solicitation)
- 5. Select **Solicit Gifts** as the **Message Type**
- 6. Type in a subject line
- 7. Type in sample content
- 8. Click Finish

Customer Service



From the **Customer Service** tab, the Event Manager will have the ability to manage participants, teams, companies, record event gifts, search and confirm gifts, change soft credits, or upload new registrations or gifts.

Customer Service >	Manage Participants > Vi	Participant information snapshot
	This is a summary that shows tools that you can use to work w	the contact ration, Personal Page, te
Related Actions Record Donation	Name:	Mrs. Kathy K Bedoya
Edit Registration	Email:	devnull+1000298@convio.com
Edit Constituent	Username:	kathyb
Make Inactive	Participation Type:	5K Run
Make Private	Race Number:	604
Create New Team	Registration Type:	Online
Change Team	Fundraising Goal:	\$300.00
Reset Password	Registration Status:	Active
Reser Password	Personal Page:	Public
	Team Name:	Convio
	Team Rank:	captain

When managing participants, the Event Manager will likely have most of the same privileges as an Admin including the ability to record offline donations, edit registration information and change team membership.

ift History					
Records 1 - 6 c	of 6 First Previous	including		of 4	To Page
Name 😑 🖨	Action 😑		Donation Type		
Kathy Bedoya		Chine (Credit Card)	Gift	12/14/2001	\$140.00
Molly Bresnen	View/Edit Change Soft Credit	Offline Confirmed (Cash) Gift	12/14/2001	\$40.00
Sean Gentry	View/Edit Change Soft Credit	Offline Confirmed (Cash) Gift	09/26/2008	\$2,000.00
Miriam Green	View/Edit Change Soft Credit	Offline Confirmed (Cash) Gift	10/25/2007	\$25.00
Amy Mecozzi	View/Edit Change Soft Credit	Offline Confirmed (Cash) Gift	12/14/2001	\$30.00
Beth Pearson		Offline Rejected (Cash)	Gift	12/14/2001	\$70.00

You can also grant an Event Manager the permission to refund a gift or change the soft credit.

Teams				
Records 1 - 20 of 21	First Previo	ous Next Last		
		Search Show All		e 1 of 2 Page
Name 😑 🗧	Action 😑	Team Captain e	Company 😑 🖨	Team Goal 😑
AIX Development	Manage	Gill Dantell devnull+gill@convio.com	IBM	\$1,000.00
Austin Caretakers	Manage	Andrew Johnson devnull+1000953@convio.com		\$1,000.00
Austin Caretakers2	Manage	Anthony Burnett devnull+1000958@convio.com		\$5,000.00
Badgers	Manage	Kondall Collett devnum 99273@convio.com		\$10,000.00
Convio	Manage	Kathy Briddevnull- Manage team infor	mation	\$4,000.00
Convio Services	Manage	Donna v from this list		\$10,000.00
Corey's Team	Manage	Corey Bradford		\$1,000.00

Event Managers can be allowed to manage teams in the same way an Administrator would.

*	1.	Team Name:	
		Identifies the team	
		Convio	
-	2.	Team Goal:	Make changes
		Team Goal:	team details
		\$4,000.00	
-	3.	Team Company:	
		Identifies the company that sponsors this team	
		Choose an existing value	
		 Enter a new company 	
-	4.	Division:	
		Identifies the Division under which the team is com	peting
		Corporate 💌	
	Finis	h or Cancel	

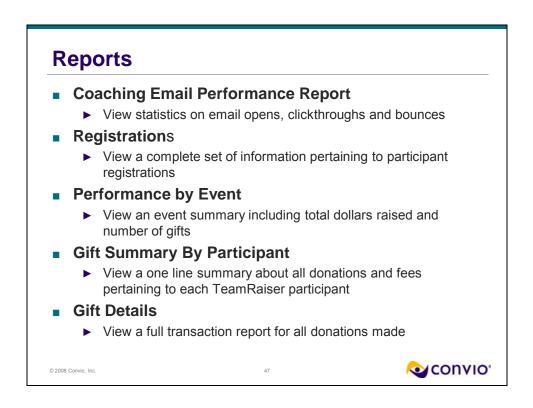
This includes editing the team name, goal, associated company or division.

- Local Compar	nies -		
	2 First Previous Next Last		
	Search	Show All Page 1 of 1 To Page	
Name Convio		Create and edit new companies to associate with your TeamRaiser teams	θe
Safeway	View Summary Edit Company Edit Primary Contact Edit Gifts Delete Company	\$10,000.00	

Event Managers may also have access to manage companies.

	Bifts			
Records 1 - 4 of 4	First Previous	Next Last		
		Search	Show All Page 1 of	1 To Page
Participant	😑 🗢 Action	😑 Donor	😑 🗢 Team Name	😑 🗢 Amount 🛛 😑 🖨
Phillip Capps	Confirm Reject	Amy Mecozzi	Convio	\$100.00
Rich Levy	Confirm Reject		Confirm offline gifts when received, or reject if never	
Jeff Mills	Confirm Reject	Ben receiv		\$40.00
Alex Oliver	Confirm Reject	Jerry Casper	Convio	\$25.00
Records 1 - 4 of 4	First Previous	Next Last		

The ability to confirm or reject unconfirmed gifts can also be granted.



Here is a list of common reports that should be published to Event Managers.

- Reports - - Report Results -	configur	have been ed by the a	dmin		
Records 1 - 5 of 5 First Previous Next		Show All	Deres 4	6 A	To Page
<u> </u>			Page 1 c Type ⊖ ≎	Last Activity	e
Coaching Email Performance Repo		General			13:29 by adm
Gift Details	Run	General			13:31 by admi
Gift Summary By Participant	Run	General			13:33 by adm
Performance by Event	Run	General	TeamRaiser	2008/09/26	13:28 by adm
Registrations	Run	General	TeamRaiser	2008/09/26	13:34 by adm
Records 1 - 5 of 5 First Previous Next L	Just	lick <i>Run</i> an		e	
	moor		unto		

Again, Event Managers do not have the ability to create reports, but can run the reports provided to them by an Administrator. The administrator can decide if filters are editable by the Event Managers when creating the reports.

EXERCISE 3.5: Managing the Event

Register a New Participant as an Individual

- 1. Click the *Customer Service* navigation button
- 2. Click Manage Participants in the Related Actions column
- 3. Click the *Register New Participant* link
- 4. Complete the registration with the following:
 - a. First and last name and email addres
 - b. Any Participation Type
 - c. No Tribute
 - d. No Team
 - e. Answer required questions
 - f. No Upsells
 - g. Make an additional gift of any dollar amount and record as Cash

Participant Name:

Participant Email: _____

Create a New Team with this Individual as the Captain

- 1. Click the *Customer Service* navigation button
- 2. Click Manage Participants in the Related Actions column
- 3. Click Manage Participant next to the participant you just created
- 4. Click the Create New Team link in the Related Actions column
- 5. Name the team, set a goal and click Finish

Find a Gift

- 1. Click the Customer Service navigation button
- 2. Click Search For Gifts in the Related Actions column
- 3. Type in the participant's name in the search fields
- 4. Click the View/Edit link next to the gift

Run a Report

- 1. Click the *Reports* navigation button
- 2. Click Run next to the report
- 3. Click Next
- 4. Label the report and click Next
- 5. Click the *Run Report* button