Blackbaud TeamRaiser®

Raise More with Blackbaud TeamRaiser[®] Integration with Facebook[®]

PRODUCT ADOPTION SESSION BY CUSTOMER SUCCESS

KENT GILLIAM & JEN PETERS

Blackbaud Customer Success



Housekeeping

Recording – will be available, you will receive a follow up email

Sound and **Slides**– audio for this webinar is broadcast through your computer. If you're having trouble hearing, make sure the Media Player is active. Also, try refreshing your browser and shut down unnecessary applications.

Resource List—download resources to accompany today's session

Questions – use the Q&A widget send us your questions and comments







Jen Peters

Customer Success Manager, Sr.

Kent Gilliam

Customer Success Manager, Sr.

HOME/OFFICE: GREENBANK, WA AT BLACKBAUD: 9 YEARS HOME/OFFICE: DALLAS, TX AT BLACKBAUD: 12 YEARS

Agenda

- Why Facebook Fundraiser with TeamRaiser?
- Connect Your Event
- Best Practices to Activate Your Base
- Participant Experience
- Discussion

The Numbers

WHY USE FACEBOOK FUNDRAISER WITH TEAMRAISER?

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Facebook Fundraiser Integration Benefits

- Donors give without leaving Facebook.
- Thermometers sync.
- Rich, dynamic Facebook posts get newsfeed priority.
- Easily access fundraising in the Participant Center and on Facebook.
- Donors can share, too!

From a Facebook case study of P2P event with no fundraising minimum

From a Facebook A/B test 93%

Of Facebook donors were new to the organization



Average fundraising for Facebook-connected participants. [vs. \$64 for non-Facebook connected participants]



Growth in percent of participants who fundraise [from 26% to 37%]



Of participants raised money with option to connect their personal page to Facebook. [vs.27% for non-Facebook connected participants]

*Facebook case study 2019

Facebook Fundraiser Trends

- Connecting to Facebook is simple.
- Facebook does a lot of the legwork.
- Haven't integrated? The time is now.

	2019	2020
% of participants connected to FB	7.0%	13.6%
Average Fundraising raised per person on Facebook	214.88	\$198.05

	2019	2020
# of people fundraising on FB	70	136
\$\$\$ / person (from above)	\$214.88	\$198.05
Overall Revenue from FB Fundraisers	\$15,041.62	\$26,934.45

*Spring 2020 Peer-to-Peer Fundraising Study

Connect Your Event

UNDERSTANDING PREREQUISITES

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New Integration Users: Before You Begin

- Your organization must qualify for Facebook fundraising
- ✓ Your organization must accept Discover Card in Luminate Online
- ✓ Participant Centers must be on version 18.2 or later
- Blackbaud Merchant Services clients with Advanced Fraud Protection must whitelist Facebook Integration IPs



Open a case with Blackbaud Support to enable Facebook Fundraising for TeamRaiser <u>https://support.blackbaud.com/support</u>

While You Wait...

Set Up Facebook Fundraising:

- ✓ Request access to Facebook donation tools
- ✓ Create a Facebook app
- ✓ Configure your app for integration
- ✓ Change your Facebook app status to "Live"
- ✓ Create a Business Manager account, add your app, and get business verified
- ✓ Request Fundraiser API access
- ✓ Change your app status to "Live"
- ✓ Write down your Facebook App ID and App Secret key

TeamRaiser Setup for Facebook Integration (New Users)

Inside Luminate Online:

- ✓ Apply permissions to administrators in Luminate
- ✓ Enter Facebook credentials in Luminate Online via Fundraising > TeamRaiser > Facebook Integration Settings
- ✓ Upgrade the Participant Center
- ✓ Enable Donor Entered Amount on the donation form associated with TeamRaiser event, but do not enable the Validate API Donation Requests.

Connect Your Event



- Enable Facebook Fundraiser on an event by event basis
- ✓ Be sure to fill in all required fields

Start Fundraising



Participants just click the Facebook link on their Participant Center home page

Existing Users Making App Verification

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Contents * Email Required Updates for Existing Facebook-TeamRaiser Integrations Fundraising Library Luminate CMS Facebook is rolling out improvements to their management and security, which means that if you already use TeamRaiser Integration with Facebook Fundraising, you must make required updates to your setup. MultiCenter We encourage you to make updates by September 15th so that Facebook has time to verify and approve your submissions before Facebook implements their new requirements on September 30th. After Multiple Locale Support September 30th, participants who try to create a new Facebook Fundraiser will be unable to connect. Reports S-Tags What do I need to do? Template Tags Setup As soon as possible, you need to: ▼ TeamRaiser · Create a Facebook Business Manager account if you don't already have one TeamRaiser Event Planning Prerequisite TeamRaiser Configuration 1 Add your Facebook app to your Business Manager account Create a TeamRaiser Ask Facebook to verify your business Create a Blueprint TeamRaiser Add the Fundraisers Product to your Facebook app and request access to the Fundraiser API TeamRaiser Integration with Facebook F Preregs: TeamRaiser Integration with See the detailed steps below. - Facebook Fundraising Setup TeamRaiser Setup for Facebook Inte How long will this take? FAQ: TeamRaiser Integration with Fa Required Updates for Existing FB-TF It varies, but this is a general idea of the time frame: Regain Admin Access to Facebook A Create a Facebook Business Manager account (~5 minutes) Reports for TeamRaiser Integration v Blackbaud MobilePay for TeamRaiser Ask Facebook to verify your business (~10-60 minute submission, depending on how long it takes to acquire the requested documentation, then up to a week review by Facebook) Event Status Add your Facebook app to your Business Manager account (~5 minutes) Participant Center Ask Facebook for access to their new Fundraiser API (~5 minute submission, up to a week review by Facebook) Participants Coaching Emails And, if you have no access to your organization's app, the recovery process can take up to two weeks, so start the process as soon as possible. Se Regain Admin Access to your Facebook App.

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How Do I Know I've Completed App Verification

f ≡ App Dash	board	
$ \eta_{2}^{\rm intro}\rangle$ stichildrens	•	App ID: 1174079249636400
T Dashboard		Access Facebook Fundraising APIs
Settings	•	
Alerts	> >	Nonprofit organizations that use Facebook's fundral integrating with the Graph API. To request access to you must be a technology provider for nonprofits.
PRODUCTS (+)		
🕑 Facebook Login		
G Fundraisers		API Permissions
i⊟ Activity Log		Congratulations! You have been approved to begin developing on this API. Check out the documentation to start development.
Tracy		Business Verification Vou have completed Business Verification.

Benefits of Business Manager

facebool Helps Facebook verify your organization's Busines • apps Users

- Add colleagues as admins so another • colleague can still access your organization's apps
- Manage Pages and ads
- App updates will occur each fall

facebook	:::	People		
Business Settings				
		Filter by name or ID or Email Q Add	Blackbaud TeamRaiser	Edit
Users	\sim		Adminaccess	
Accounts	~	Benetta Parrish 💿	▲ Add Assets	
🔗 Data Sources	~	Joel Cooper 💿	Assigned Assets	Add Assets
Dirand Safety	~		Here are the assets Blackbaud TeamRaiser can access. View and manage their Add or remove assets.	permissions.
Registrations	~		Search by id or name	Q
& Integrations	~		Pages	
Payments			Walk for Health 2020	~
A Security Center			Apps	
C Requests			My Org's App	~
C Notifications			Blackbaud Fundraiser Test App	~
🔁 Business Info				
? Setup Guide			Walk for Health 2020	~

Each Year Must Accept Manage Fundraiser API

# Dashboard	Approved Items [2]
Settings	PERMISSIONS
Roles	
🜲 Alerts 2	• email [?]
App Review	Provides access to the person's primary email address. This permission is approved by default.
Requests	• default [?]
My Permissions and Features	Provides access to a person's name and profile picture. This permission is approved by default.
Permissions and Features	
PRODUCTS (+)	
Sacebook Login	
Analytics	Partner APIs
 ✓ Fundraisers 	Partner APIs represent functionality that is granted to your app specifically. They are not broadly available to the public and are independent from App Review. Some require an annual Data Use Checkup and only those are listed here. Learn More
🗄 Activity Log	
	Manage Fundraisers New Allows an app to add a Facebook Login button to a peer-to-peer fundraiser that is linked to a Facebook fundraiser and to access the fundraiser ID, donation amount, currency, and unique donor ID to sync the total amount raised. The allowed usage for this functionality is to help fundraiser creators to expand their reach on Facebook and to sync the amount raised that is disclosed on the fundraiser independence of the independence of the fundraiser that is functionality to help fundraiser and the linked Facebook fundraiser the fundrais
	that is displayed on the fundraiser's website and the linked Facebook fundraiser. You may also use this functionality to request analytics insights to improve your app and for marketing or advertising purposes, through the use of aggregated and de-identified or anonymized information (provided such data cannot be re-identified).

Superpowered Social Engagement



Personal Progress:



- Create a native Facebook Fundraiser from within the Blackbaud TeamRaiser Participant Center
- Leverage the social reach and frictionless donations capabilities of Facebook
- Capture donations on Facebook but process them through TeamRaiser
- Maintains Facebook and TeamRaiser personal page thermometers in sync





Activate Your Base

COACHING TO FUNDRAISE ON FACEBOOK

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Promote Your Event

FUNDRAISING MADE EASY: FACEBOOK INTEGRATION NOW LIVE FOR SAA

Swim Across America is making fundraising easier through social media!

You can now link your Swim Across America fundraising page directly with Facebook. Once you register for your SAA charity swim, you can directly link your personal Swim Across America fundraising page to Facebook. You'll be able to easily spread the word, collect donations and track your progress on Facebook. Al donations through Facebook will be received by SAA and reflected in your fundraising thermometer!

Here's How To Connect Your Fundraiser to Facebook:

1. LOG IN TO YOUR PARTICIPANT CENTER.

PARTICIPANT CENTER

2. SCROLL DOWN AND CLICK ON 'CONNECT FUNDRAISE FACEBOOK.'

> Hume Email Programs Personal Page Nerview Your Fundaming Program

NEW THIS YEAR: CONNECT YOUR FUNDRAISER TO FACEBOOK

RAISE Wednesday, Feb 5 2020

faceb

fundraising, fundraising page

ACROSS AMERICA

This is an exciting new feature that allows you to streamline your fundraising efforts and receive donations directly through Facebook. In just a few steps, you can create a connected Facebook fundraising page where friends can read your story, watch your progress and donate — all without ever leaving Facebook.

Donations from Facebook will show up in real-time and your fundraising total is reflected on both the Facebook Fundraiser and your Personal Fundraising Page.

Please note that you <u>MUST</u> create your Facebook Fundraiser through your Courage Classic Participant Center if you would like it to be linked to your Personal Fundraising Page. A Fundraiser created on Facebook first cannot be linked.

SETTING UP YOUR FACEBOOK FUNDRAISER

1. Log into your Participant Center. On the Home screen, scroll down to the Facebook Fundraising section under Quick Links. Click "Fundraise on Facebook."

The information on your Personal Fundraising Page will be used to create your Facebook Fundraiser. **TIP:** You should not create your Facebook Fundraiser until you have updated your Personal Fundraising Page. Any updates made to your Personal Fundraising Page after you've created a Facebook Fundraiser will not be applied.

2. You will be prompted to log in to your Facebook account.

3. You will see a screen that says "Children's Colorado Foundation would like to manage your Fundraisers." Click "OK". This links your Facebook Fundraiser with Children's Hospital Colorado Foundation to allow all donations made through Facebook to be automatically applied to your Personal Fundraising Page on the Courage Classic website.

Congratulations! When you return to the Participant Center home page the Facebook Fundraising box will read, "Your Fundraiser is Connected to Facebook". Click "Go to Facebook Fundraiser."

You can now manage your fundraiser by adding a cover photo, inviting your Facebook friends to donate, share updates, make a self-donation, track your progress or write a post to your donors.

QUESTIONS?

Check out Facebook Fundraising Frequently Asked Questions.

Please reach out to us at courageclassic@childrenscoloradofoundation.org or 720-777-7499 with any questions you may have.

- Create a step-by-step guide with screenshots
- Send an email to your registered participants promoting use of feature
- Share with Team Captains during coaching calls and emails
- Encourage adoption among top fundraisers
- Use event Facebook page and/or local event coordinator Facebook pages to promote usage of feature





Coaching Email



Hello, Kathryn,

It's just two short months before you ride to end cancer, so we are pleased to offer you one more tool to help you achieve your fundraising goal — by connecting your Ride fundraiser to Facebook!



In just a few clicks from your Ride For Roswell fundraising dashboard, you can create a connected Facebook fundraising page where you can post updates, invite friends, build momentum and reach your goal faster. Friends will be able to read your story, watch your progress and donate – all without ever leaving Facebook. And your Facebook fundraiser will be connected back to your Ride For Roswell page so that you can always keep track of progress toward your goal.





Jennifer,

Exciting news! You now have the option to use Facebook to fundraise for the 5K - and it will automatically be added to your page!

Many people have asked about using Facebook Fundraisers to reach out to friends and family to support their efforts for the 5K. We've now been able to set up a way to do this quickly and easily.

To set up a Facebook Fundraiser, log in to the <u>5K site</u> and click the Participant Center button at the top of the page. In your Participant Center, you should see a blue box on the right-hand side.

Your Fund	taising Progress			Enter new pit
	\$2,746.00	\$3,000.00	91% Pecart	Add Contexts Vere You'r Progress Eidd Pennere Proge Eineal Proge Eineal Proge Vere Sant Natarr Linder Caster Tearres
		5 Descut		Message from Your Team Capter Nou for the a nessage for your Asian Cast the get for its to know a memory and the second second second memory and the second second second
what to	do next?			
√ 8	t up your Personal Page dombe your Personal Page with a story o	dov! why you are raising funds for the ca		Ratise more money with Patention Connect per fundaments for Facebook so port at an an energy Provide your local
√ 2	d Contacts to Your Address Block I contacts to enait from your personal Ad	tress book on our site.		Induced. The survey provides will court have of processes

Click Fundraise on Facebook, and it will ask you to log in to Facebook and then walk you through just a couple easy steps to activate your fundraiser. Any gifts that are made to this Facebook Fundraiser will automatically be added to your 5K page.

- Create a step-by-step guide with screenshots
- Send an email to your registered participants promoting use of feature
- Share with Team Captains during coaching calls and emails
- Encourage adoption among top fundraisers
- Use event Facebook page and/or local event coordinator Facebook pages to promote usage of feature

Pop-up Box



Add a pop-up after registration to encourage participants to connect their fundraiser to Facebook



Participant Incentives



My Participant Center **Greetings Megan!** Login Info Thanks for registering as a Team Captain for the Freedom 5K Run/Walk on Harriet Island! We can't do the important work of Mn Adult & Teen Challenge without your help recruiting friends and family to join you on race day, and fundraising to support the cause! The effort you put into fundraising has a direct impact on work of Mn Adult and Teen Challenge. Watch this short video for step-by-step instructions on how to best utilize your fundraising page and become an MnTC fundraising superhero! My Goal: \$250.00 WHY FUNDRAISE FOR MNTC? BECAUSE YOUR DONATIONS MAKE AN IMPACT! \$25 feeds a client for 3 days \$50 outfits one client with their mandatory black and white choir uniform \$75 completes the admissions process for one client \$150 covers a client's materials for one year (books, bible paper, writing utensils, etc.)





Facebook Connect your fundraiser to Facebook so you can raise money through your social etwork. The money you raise will count

FREE!!

Raise more money with

Fundraise on Eacebook

oward your doal

Facebook Fundraiser incentives

- Fundraising status
- Coaching video
- > Mimic Participant Center call-toaction

Username: meganmattson Password: Retrieve Password

Personal Fundraising Page

My Fundraising Snapshot

Days Left to Fundraise: 67

Dollars Raised: \$120.00

Emails Sent: 9

TEAM CAPTAIN CONTEST!

The Team Captain who raises \$150 more towards their overall team goal between now and end of day Monday, July 23 will be entered in a drawing to win a \$25 Starbucks gift card AND one complimentary Freedom 5K registration - use this to recruit a new team member to join you, for

Coaching Is Key

- Provide sample text participants can easily copy/paste
- Weekly Share: Use coaching email to prompt social fundraising post
- Encourage participants to ask friends to get involved on social
- Social Content can include:
 - Anything mission related
 - Stories sharing impact
 - Key statistics





Dear Emersyn,

Many of you have requested sample language to use in your fundraising efforts and we have compiled some of those samples below. These are messages that you can share via email, text, social media, and beyond with your networks!

- I was debating whether to send this email, given the current environment, but I ultimately decided to because type 1 diabetes (T1D) unfortunately does not stop for anything, including recessions or pandemics. And, in fact, during such times, T1D treatment and management becomes even more difficult for many families because of insulin availability/cost and loss of income. It is with those families in mind that I gently ask you to consider donating again to my family's JDRF fundraiser.
- This year's Walk will be virtual because of the coronavirus pandemic, which makes online donations even more critical. If you can't donate, I completely understand and thank you again, from the bottom of my heart, for your past support and wish you and your family all the best in 2020 and beyond.
- I will be honest that I feel awkward right now asking for donation but no matter what is happening in the world, type 1 diabetes doesn't go away for my family. So even during these crazy times, I am continuing to fundraise for a cure! Will you please consider making a contribution?
- You know me not even a pandemic will slow me down in my quest to change the world! With my family being "at risk" EVERY day living with type 1 diabetes, will you consider giving us hope for a cure by making a donation, please? Any amount helps! <link to fundraising page>

Coaching Communication is Key

- Provide tools to participants
 - Social media posts •
 - Mission-based activity suggestions
 - How to involve children



Kathryn Hall shared a link. 18 hrs - Facebook Fundraisers - 🚱

My stairclimb event was canceled. Thank you for your support. And guess what? The money you donated is working hard to find a way to stop coronavirus. (Yes. Wow!) A researcher funded by American Lung Association is part of a team that just discovered a method to inhibit coronavirus infection.

"...one of our researchers, John Schoggins, Ph.D., made an exciting medical discovery in early March. An associate professor of microbiology at UT Southwestern Medical Center in Dallas,... See More



LUNG.ORG American Lung Association Researcher at Helm of Protein **Discovery that Constrains COVID-19**

Caroline Benton and 29 others

...

How-to Video

HOME EVENT INFO DONATE FUNDRAISING VOLUNTEER SPONSORS FAQ CONTACT

- - - -

PUTTING THE FUN IN FUNDRAISING



STEP 1: SET-UP A PERSONAL FUNDRAISING PAGE

Create your personal fundraising page here to help you raise more fund and change more lives! Your page will help you:

- Conveniently send pre-written emails or personal messages asking friends and family to donate. Encourage them to forward the opportunity to others so they can help transform lives as well.
- · Enable online giving so donors can receive an automated confirmation of their gifts for tax purposes.
- Link your fundraising page to Facebook and share it on Twitter and YouTube so you can ask your friends and family to help you raise money that will help people find freedom from addiction.
- Tell your story and customize your page with a picture or video.

STEP 2: RECRUIT TEAM MEMBERS & MAKE A LIST

It's more fun to participate with friends, family, and co-workers. According to experts, teams raise **3 times more than individuals**. The success of the Freedom 5K lies in the hands of people like you who tell others about the life-changing work of Mn Adult & Teen Challenge.

Individually and as a Team Captain, make a list of everyone you know.



Create a video on how to fundraise for your event and incorporate the Facebook fundraising piece

Reporting

WHAT IS YOUR FACEBOOK FUNDRAISING IMPACT

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How Much Has Been Raised Via Facebook Fundraiser?

- Report Writer> Performance by Event
- Select appropriate fields under Gift by Organization
- Participants using integrated
 Facebook Fundraiser will have a
 Facebook Fundraiser ID

Gifts by Origination			check all	uncheck all
Average Facebook Fundraiser Originated Transactions(\$)	Average Luminate Online Originated Transactions(\$)	Facebook Fundraiser Originated Transactions	Luminate Online Originated Transaction:	s
Total Facebook Fundraiser Originated Transactions(\$)	Total Luminate Online Originated Transactions(\$)			

кероп	t Results	Kel	oort Configu	auon								
Event	Public Event Name	Event Goal(\$)	Event Date	Teams	Total Online Gifts(\$)	Online Gifts	Total Facebook Fundraiser Originated Transactions(\$)	Facebook Fundraiser Originated Transactions	Average Facebook Fundraiser Originated Transactions(\$)	Total Luminate Online Originated Transactions(\$)	Online Originated	Average Luminate Online Originated Transactions(\$
1000	Walk for Health 5k	1000.00	09/22/18 09:21	2	845.00	33	645.00	23	75.00	200.00	10	50.00

What About Donor Data?

- Donor determines email address capture
- P2P donors predominantly donate to support the participant
- Prevents email sender grade damage

Amount (US Dol	ars)			
\$20	\$50	\$100	\$250	\$ Other
Post in Fundrais	er (Optional)			
Say something	about your dona	ation		
Who can see tha	at you donated?			
Public				•
Add Cre				
	dit or Debit Ca	ard	Connect to	o PayPal
Card Number	dit or Debit Ca	ard	Connect to	o PayPal
		ard	Connect to	o PayPal
Card Number			Connect to	
Card Number 0000 0000 00		Secu Opt in: D	ritv Code onor's first/last	t name and
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Card Number 0000 0000 00 Expiration Date MM/YY	00 0000	Opt in: D email add Online. Opt out:	rity Code onor's first/last ress saved in Only donor's fi	t name and Luminate
Card Number 0000 0000 00 Expiration Date MM/YY Billing ZIP Code	00 0000	Opt in: D email add Online. Opt out: saved in L	ritv Code onor's first/last ress saved in	t name and Luminate rst/last name ie. **Could
Card Number 0000 0000 00 Expiration Date MM/YY Billing ZIP Code 00000 Your payment in	00 0000	Opt in: D email add Online. Opt out: saved in L	rity Code onor's first/last ress saved in Only donor's fii uminate Onlin	t name and Luminate rst/last name ie. **Could
Card Number 0000 0000 00 Expiration Date MM/YY Billing ZIP Code 00000 Your payment in More Get emails fr	00 0000 formation is encr rom AHS e used at the disa	Opt in: D email add Online. Opt out: saved in L create duy	rity Code onor's first/last ress saved in Only donor's fii uminate Onlin olicate constitu	t name and Luminate rst/last name ie. **Could

Participant Experience

FACEBOOK INCREASES FUNDRAISING PARTICIPANT SUCCESS

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Facebook Reminder

Notifications

New



You recently created a fundraiser for **Swim Across America**. Invite friends to support this cause. 23m

Q

An example of a Facebook reminders sent to the fundraiser from the TeamRaiser with Facebook integration.

<	Invite Friends	Next
Q Se	earch Friends	
Sugges	sted Friends • 50	Invite All (32
0	Josh Peters Greenbank, Washington	Invited
P	Becca Barton Aubrey, Texas	Donated
	Bunni Tribble Midland, Texas	Donated
	See All >	
More F	riends	
0	Missy Main Freeland, Washington	Invited
(8)	Whitney Blanton Dallas, Texas	Invite
8	Tina Oser Durham Georgetown, Kentucky	Invite
6	Jen Hecker Austin, Texas	Donated

Facebook Reminder

An example of a Facebook reminders sent to the fundraiser from the TeamRaiser with Facebook integration. 10:27 🕫

< Jennifer Brown... 🖍 Q



Jennifer Browning Peters



Facebook Reminder

An example of a Facebook reminders sent from the TeamRaiser with Facebook integration to a donor who abandoned the donation form.



Kent, want to finish donating?

Since you recently started donating to Jennifer Browning Peters's fundraiser, we thought you might want to finish donating to show your support.

Donate

...

24 HOURS OF IMPACT

Nonprofits share real-life strategies for success during the annual global giving movement.

GIWINGTUESDAY



Upcoming Webinar

Facebook Fundraising 101: Tips and Trends to Help You Have a Successful Online Campaign, September 24 @ 3:00 p.m. ET

Join us as we explore 2020 Facebook Giving trends, the best practices you should leverage in your upcoming campaigns, important datapoints you will be able to capture along the way, and a real-life actionable and scalable case example from Facebook Fundraising Leader — American Cancer Society — and the strategies the organization has leveraged for success.



Upcoming Product Update Session

Blackbaud Luminate Online[®], Blackbaud TeamRaiser[®], and Blackbaud Peer-to-Peer Fundraising[™], powered by JustGiving[®], October 20@ 3:00 p.m. ET

Join our product team for an update on Blackbaud Luminate Online, Blackbaud TeamRaiser, and Blackbaud Peer-to-Peer Fundraising Powered by JustGiving. We'll recap what we've been working on over the last several months, discuss how the product is evolving, and share our future feature directions.

Register Here: https://hello.blackbaud.com/productupdates-Americas.html

What's the big idea?

Blackbaud Luminate Online® **TOWN HALL** Perfect Your Year-End Fundraising Strategy October 1, 2020 | 1:00 pm ET

SIGN UP TODAY

Luminate Online Q4 Town Hall

Perfect Your Year-End Fundraising Strategy, October 1 @ 1:00 p.m. ET

Join us as we share information about the tools that will boost donations by making an ask based on a donor's past giving history. We'll also review best practices for email segmentation, scheduling, and sending your Giving Tuesday and end-of year emails with Luminate Online. We'll wrap up the session with a quick tour of the newly released EOY Fundraising Toolkit to help you get started right away.



Upcoming Product Adoption Sessions for Luminate Online

Increase Your Donation Amounts with Luminate Giving Forms

> October 14 at 1:00 p.m. ET

End of Year Email Checklist: Top Tips for Email Segmenting, Scheduling, and Sending

> November 4 at 1:00 p.m. ET

Reporting Tips in Luminate Online

> December 2 at 1:00 p.m. ET

Questions



Resources



Resources

- <u>TeamRaiser Facebook Fundraising Overview</u>
- <u>Facebook Fundraiser Activation Request Form</u>
- <u>Steps to Register Your Charity with Facebook</u>
- <u>How do I get my Facebook App Approved?</u>
- Success Session Recordings: <u>Round Table TeamRaiser® Integration with</u> <u>Facebook®</u>
- <u>Required Updates for Existing Facebook-TeamRaiser Integration</u>

Thank You!

CustomerSuccess@Blackbaud.com



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