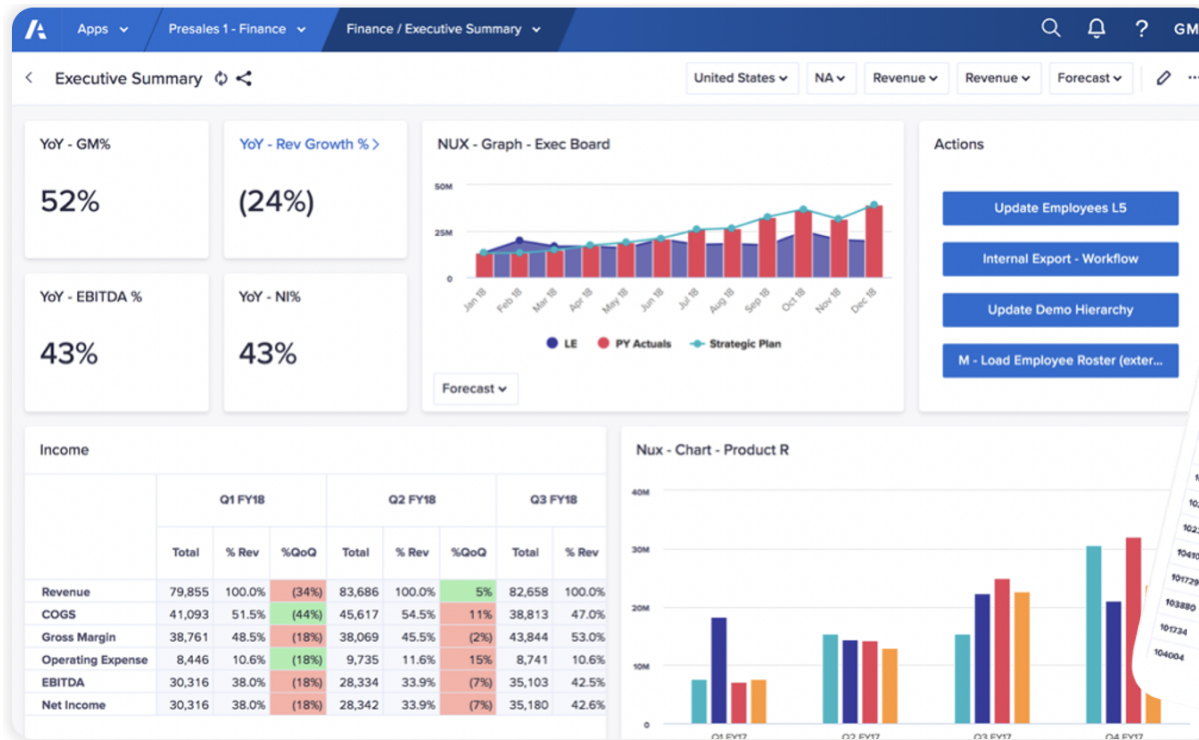


L1 Training Test REPORTS

All information in the following report is based on the L1 Training material AKA The Unicorn Candy Company

Unicorn Candy Company



ID	Cost	Net Margin %	Term
104284	\$ 829	100%	1 yr
101827	\$ 1,445,507	38%	3 yr
102049	\$ 1,419	100%	1 yr
103854	\$ 16,754	99%	2 yr
103849	\$ 16,892	99%	2 yr
102235	\$ 4,004	100%	2 yr
102234	\$ 4,309	100%	2 yr
107712	\$ 176,990	92%	3 yr
104467	\$ 202	100%	2 yr
104418	\$ 185	100%	2 yr
107716	\$ 222,000	89%	3 yr
102348	\$ 14,846	99%	1 yr
102365	\$ 742	100%	1 yr
104907	\$ 529	100%	1 yr
101729	\$ 1000,566	42%	3 yr
103880	\$ 758	100%	2 yr
101734	\$ 63	100%	2 yr
104004	\$ 63	100%	3 yr

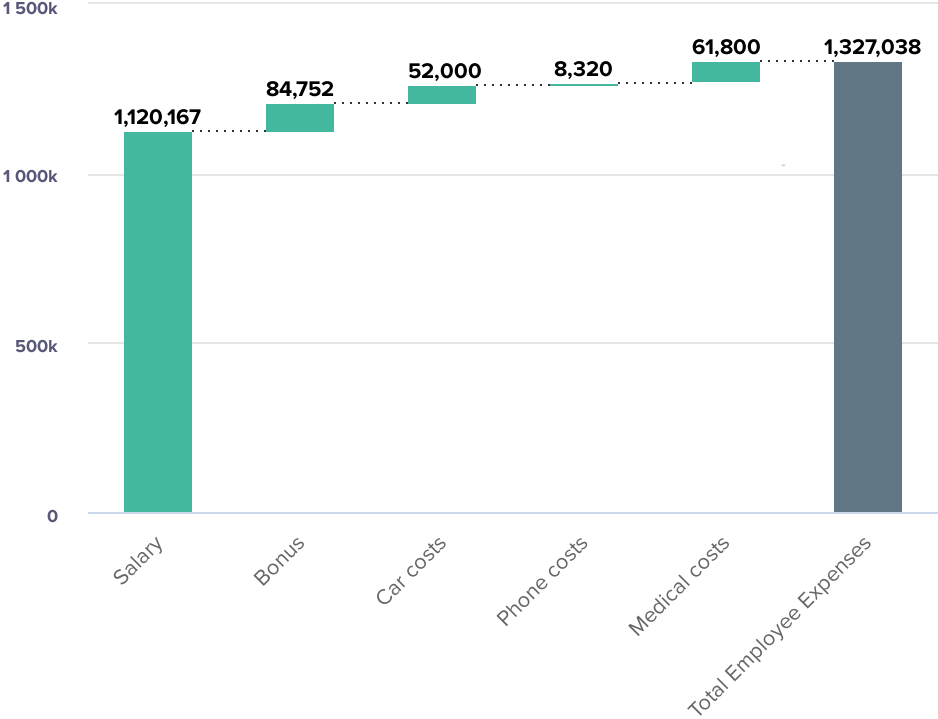
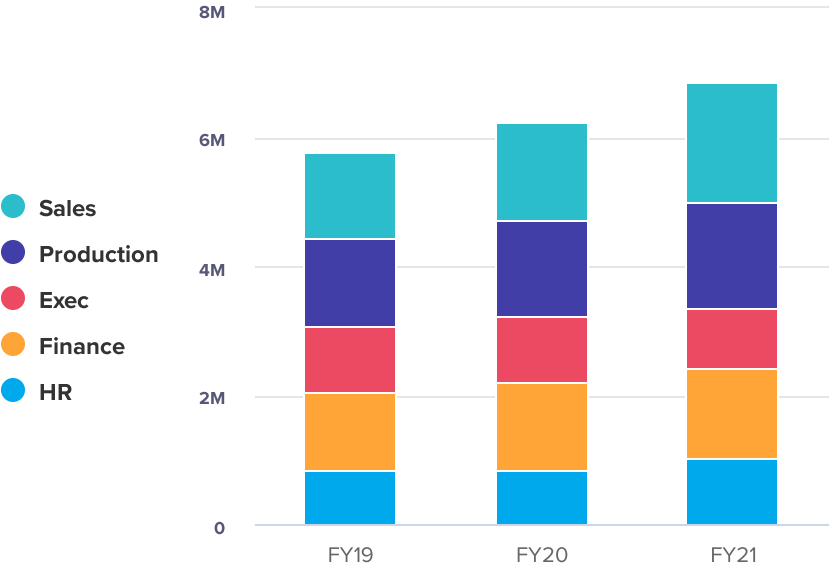


Employee Expenses

Headcount



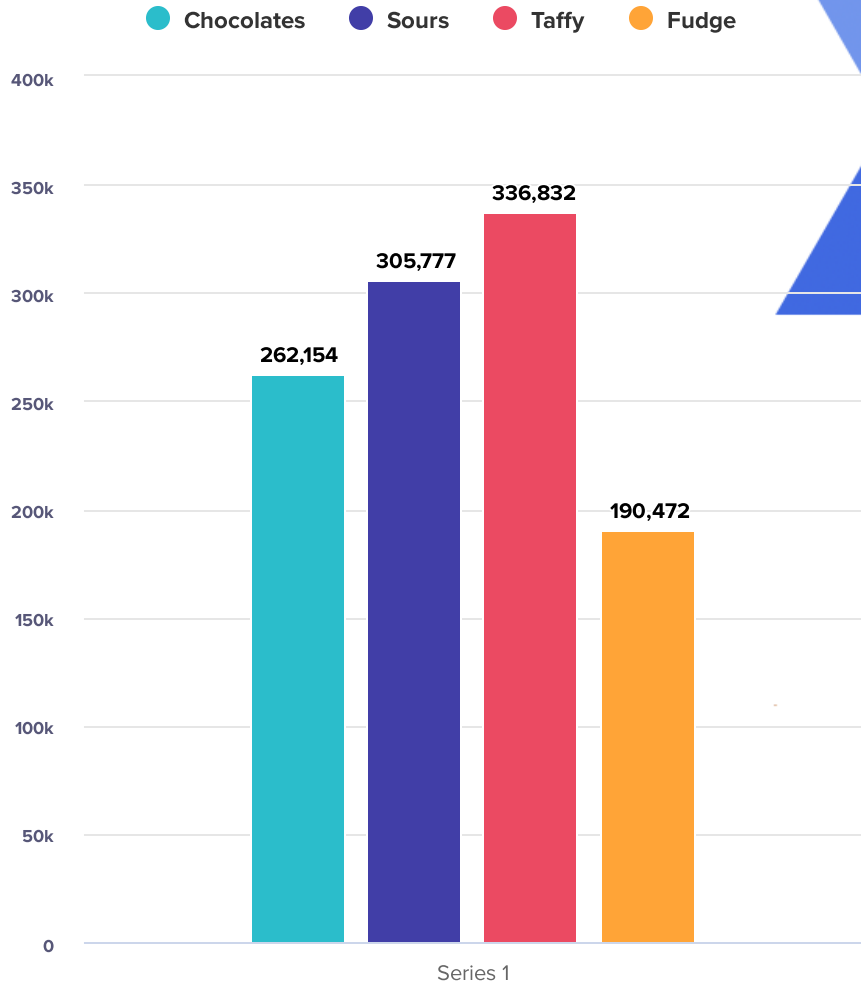
	Sales	Production	Exec	Finance	HR	All Departments
Salary	1,120,167	1,268,583	736,000	985,083	753,167	4,863,000
Bonus	84,752	37,824	135,750	104,020	41,873	404,219
Car costs	52,000	0	82,500	70,400	9,600	214,500
Phone costs	8,320	0	8,100	0	0	16,420
Medical costs	61,800	67,900	40,800	55,400	42,000	267,900
Total Employee Expenses	1,327,038	1,374,308	1,003,150	1,214,903	846,640	5,766,039



Revenue

	Revenue	Cost of Sales	Margin	Margin %
US	1,095,407	246,095	849,311	77.53%
Canada	455,646	126,933	328,713	72.14%
Mexico	234,469	65,100	169,369	72.24%
Brazil	187,805	52,311	135,493	72.15%
Americas	1,973,327	490,440	1,482,887	75.15%
UK	739,758	205,914	533,844	72.16%
France	756,199	210,548	545,651	72.16%
Spain	454,871	126,545	328,326	72.18%
Germany	455,323	126,681	328,642	72.18%
Italy	262,154	72,827	189,328	72.22%
Wakanda	0	0	0	0.00%
Europe	2,668,305	742,515	1,925,790	72.17%
Australia	748,738	208,297	540,441	72.18%
New Zealand	499,763	139,092	360,671	72.17%
India	163,882	45,597	118,285	72.18%
Japan	258,830	72,152	186,679	72.12%
Asia Pacific	1,671,213	465,137	1,206,076	72.17%
All Regions	6,312,844	1,698,092	4,614,753	73.10%

Chocolates FY19



Italy FY19 Revenue

Example of Dynamic Text

The revenue figure currently stands at **262,154**