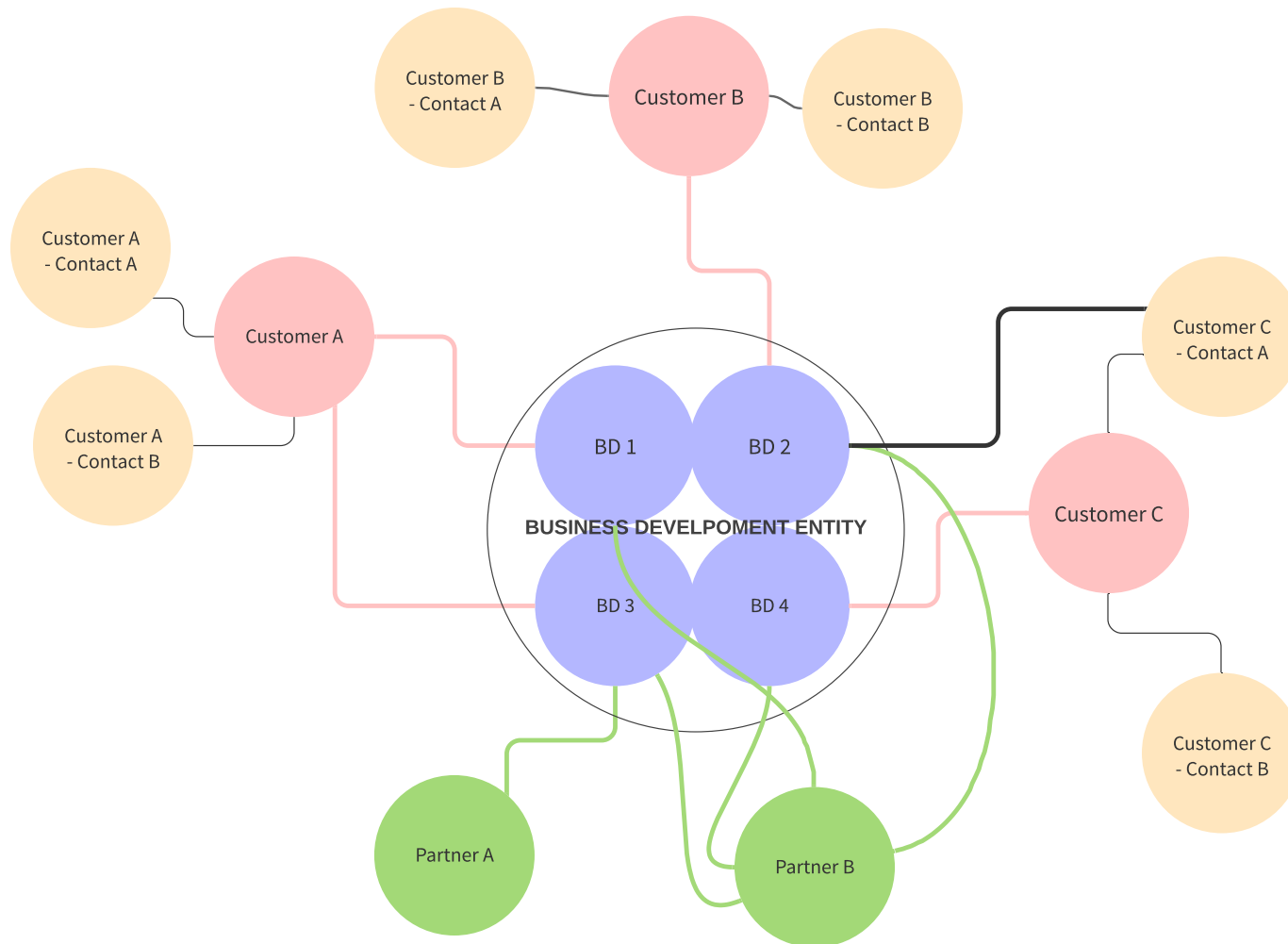


## Pipedrive entity ownership illustration

William Zethraeus | September 2, 2020



A line (any color) represents a relationship

If there is a relationship between a BD and an customer, it is assumed you have a relationship with outlined contacts within that customer organisation