

EMEA Aviation Roundtable Summit

Plan, Build and Operate Strategic Assets

Delivered By:
Oracle Construction & Engineering
PWC

Hosted By:
Heathrow Airport

Safe Harbor Statement

The following is intended to outline our general product direction. It is intended for information purposes only, and may not be incorporated into any contract. It is not a commitment to deliver any material, code, or functionality, and should not be relied upon in making purchasing decisions. The development, release, and timing of any features or functionality described for Oracle's products remains at the sole discretion of Oracle.

Event Presenters



Martin Zündorf
Manager
PwC Deutschland



Burcin Kaplanoglu
Executive Director, Innovation Officer
Oracle



Andrew Godfrey
Travel & Transport Account Director
Oracle

The Plan For Today

- Welcome & Introductions (1pm – 1.30pm)
- PwC Insight: Rise of Airport Cities (1.30pm-2.30pm)
Digital Asset Management As A Critical Success Factor
- Heathrow Expansion Overview & Tour (2.30pm – 3.30pm)
- Oracle Innovation Insight (3.30pm – 4pm)
Technology Supporting Digital Asset Management
- Group Discussion (4pm – 5pm)
Key Drivers in the Digital Transformation

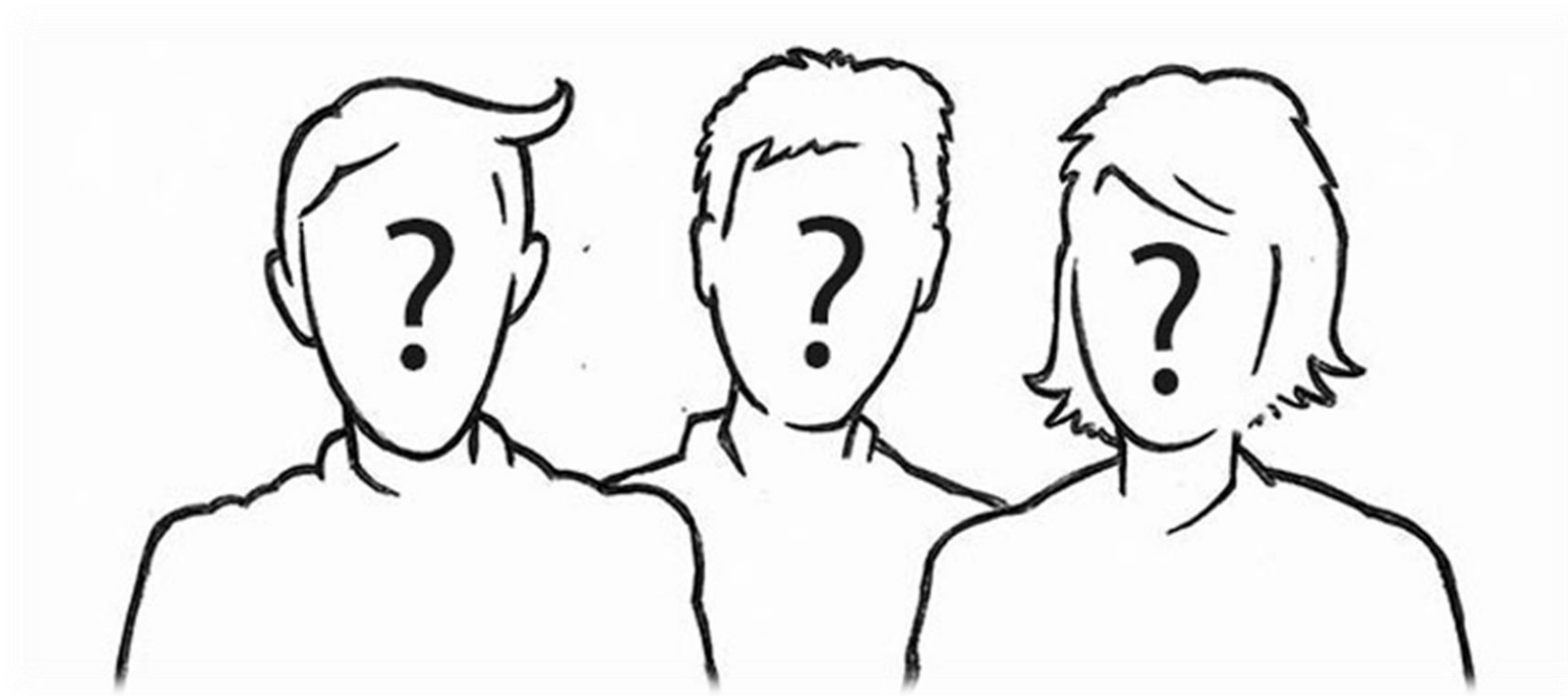


Millennium Gloucester Hotel London

Post Meeting Meal & Networking From 5.30pm

4-18 Harrington Gardens London, United Kingdom SW7 4LH





Who's Who In The Airport?!



Who's Who In The Airport?!

Dublin Airport

- Vincent Downey
- Barbara Lynch
- Gary McGrane

Vienna Airport

- Gerald Plachetzky

Manchester Airport Group

- Nigel Earnshaw (2pm)

Heathrow Airport

- Ben Jones
- Julian Bartlett
- Paul Towse
- Paul Taylor

Bologna Airport

- Nazzarena Franco
- Paolo Bianchi

Gatwick Airport

- Roshith Ahamed

Oracle

- Andy Sommer
- Jean-Marc Coudray

PWC

- Martin Zündorf
- Christian Elsholz
- Alexander Kolb



ORACLE®
Construction and Engineering

Oracle Construction & Engineering Vision and Capability



Core Back Office Platform Oracle HR, Procurement, Payroll etc.

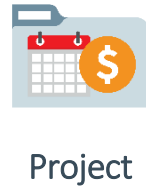
Transform the world
by helping
organizations **PLAN**,
BUILD, and **OPERATE**
critical assets

Cheaper
Faster
Smarter
Better
Bigger
Safer
CEGBU

Capture & Connect All Your Data

For Better Insights & Continuous Improvement

Visibility
& Control
at every level for leaders



DATA TO DRIVE
PERFORMANCE

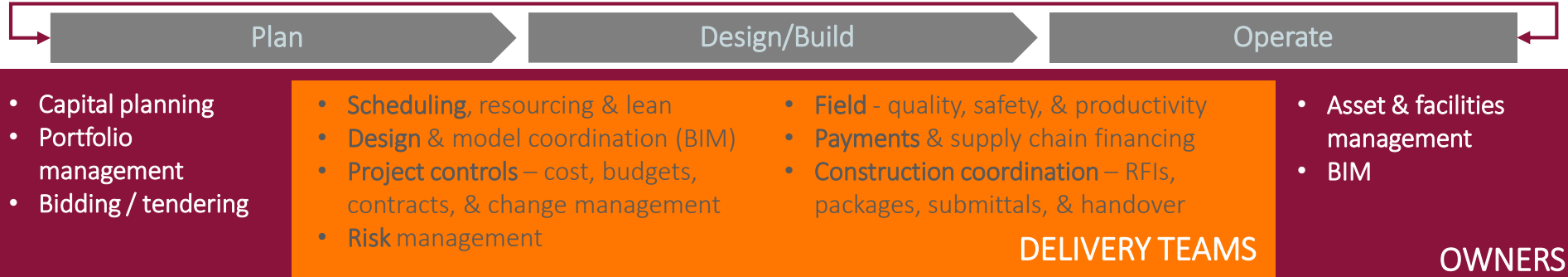


Supply Chain



Asset

Connected
Processes
for owners & project
teams who:



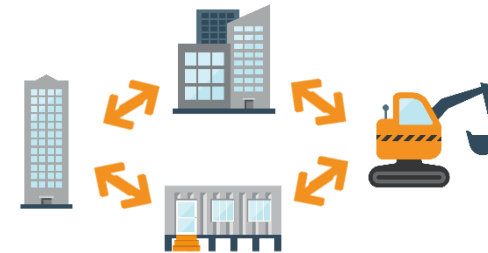
Cloud &
Collaborative
Model

CONNECTED Supply Chain & Project Team Network
Neutral platform for communications, processes, documents & models

CONNECTED Organization
*standardized business
processes & reports*



FIREWALL



=

Common Data
Environment (CDE)



Why Do We Do Roundtables?

Access

- Hand-picked executive networking
- Direct touch-points with CEGBU & PwC Executive Team



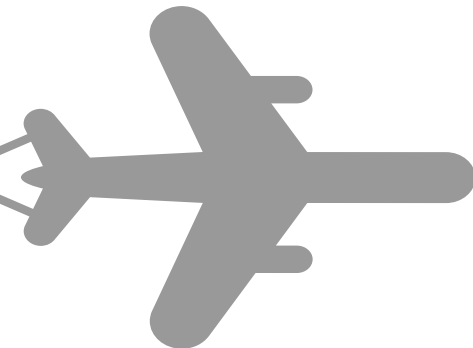
Education

- Share challenges and best practice solutions with similar business leaders
- Discover best practices you can take away and implement at your organisation



Influence

- Guide the direction of your industry and its available tools
- European Influence on CEGBU's strategic direction & solution roadmap





The Opportunity & Challenge!

A new or improved **airport** can transform the economic landscape of the host city, region or country.

It is a catalyst for economic growth, tourism and job creation!



Global Drivers For **Airport** Investment



Increase in
passangers and
cargo volumes



New and changing
technology like
plane size & ICT



Ensure cost
effective and
profitable
operations



Changing airport
ownership and
funding models

Strategic Priorities & Focus For Your Airports

To Give Passengers The
Best Airport Experience
in The World!

The airport has to balance
short-term demands
with our sustained ability to
deliver for the future!

Implement a consistent
approach to infrastructure
development.

Technology & Process
Improvements To Reduce
Environmental Impacts

The airport provides the first and
last impression of the city and the
country for foreign visitors.....

The Group aims to improve the **efficiency
and effectiveness** of its processes and
internal structure, through projects with an
increasing **involvement of the
stakeholders**, aimed at improving
business performance.

*To be airport industry leaders, growing our business with talented
people delivering great service and value for airlines, passengers
and business partners*

Demand for air travel
expected to double in the
next 30 years!!

Focus on sustainability is one of
the most important modern
business principles,

Need to be agile and look for
new solutions to long standing
challenges by making best use
of our existing runways, in line
with recent Government aviation
policy statement

Building An Airport – The Digital Twin



ORACLE®

December 2018

Rise of airport cities

Digital asset management as a critical success factor