



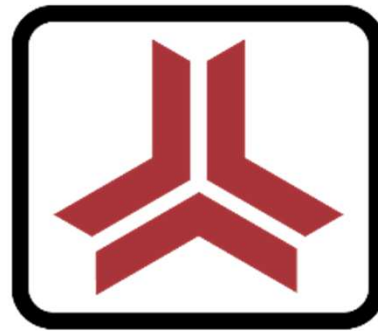
OutBack
POWER™



SkyBox – Simplifying Solar + Storage

Introduction and Installation

Bo Magluyan, Senior Product Manager
OutBack Power Technologies



SKYBOX

TRUE HYBRID ENERGY SYSTEM

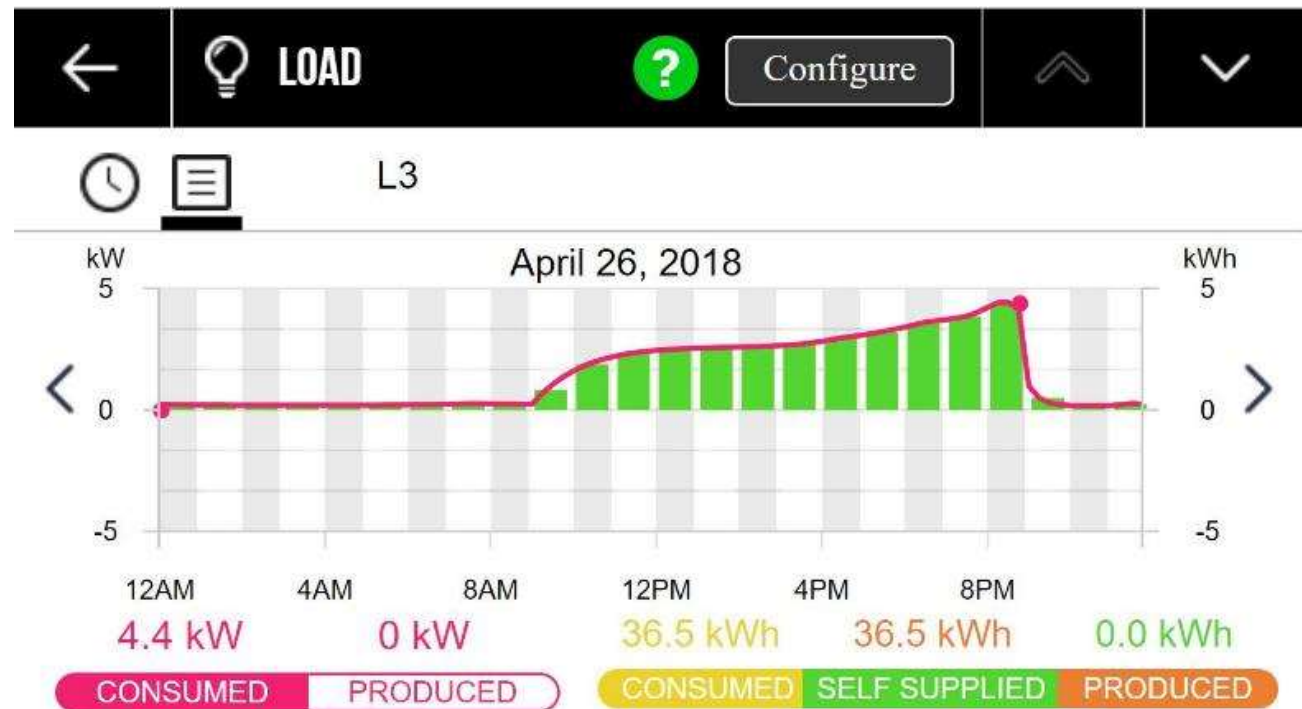
Introduction to SkyBox



- SkyBox Introduction
- Battery Options



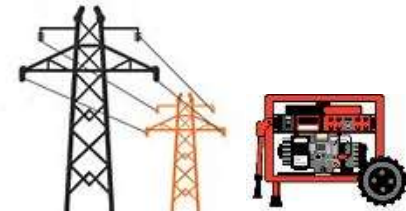
SkyBox Applications and Introduction



SkyBox True Hybrid Energy Management

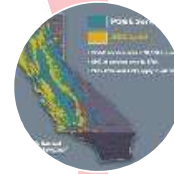
5kW in any direction 120/240V 60Hz

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Resilient

Immediate backup power
Supports generator
Durable product
Fewer service calls
Remote support



Adaptable

NEMA 3R
Drop-in replacement
Works with widest variety of
48V battery chemistries
Stackable (enabled via
software)



Simple

Easy and fast to install
Clean BOS, all-in-one box
High PV voltage input
allows long strings



Intelligent

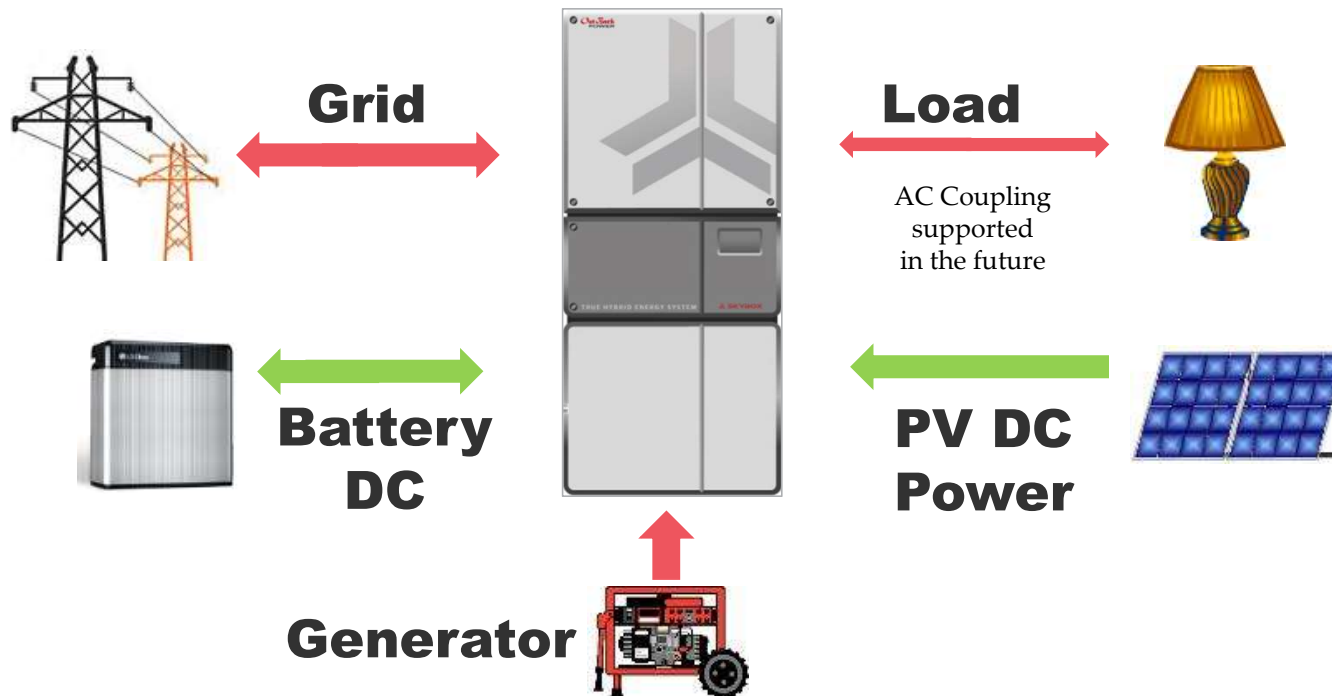
Dynamic power
management
Ability to support new
regulatory needs

SkyBox 5-Port Design

CONTROLLABLE AT EACH CONNECTION POINT



The Grid, Load, and Battery are bidirectional allowing for *adjustable* export or import at each location



Core Values

Enabling YOU to Take Charge of YOUR Energy



Designed simple, smart, cost effective Renewable Energy (RE) system optimized for mainstream, grid-tied worldwide market

- Residential energy storage system for back-up power and self-consumption on or off the grid
- Can be used with or without energy storage
- Comparable in ease of installation, operation, efficiency and reliability to simple grid-tied inverters
- Smart inverter able to measure and control power from multiple connection points: utility, loads, PV and storage
- Choose energy storage that's right for the customer and application

Resilient

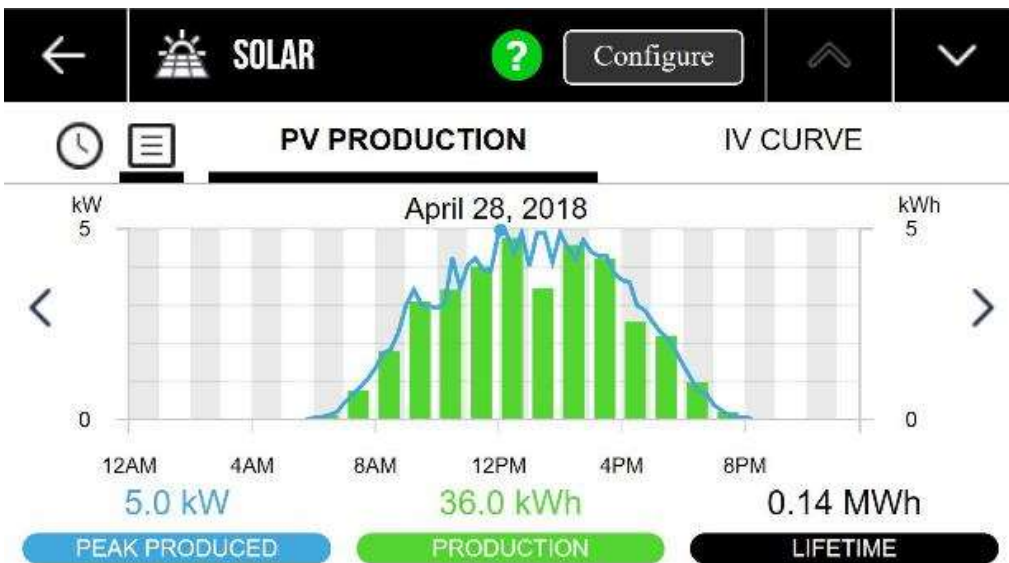
Adaptable

Simple

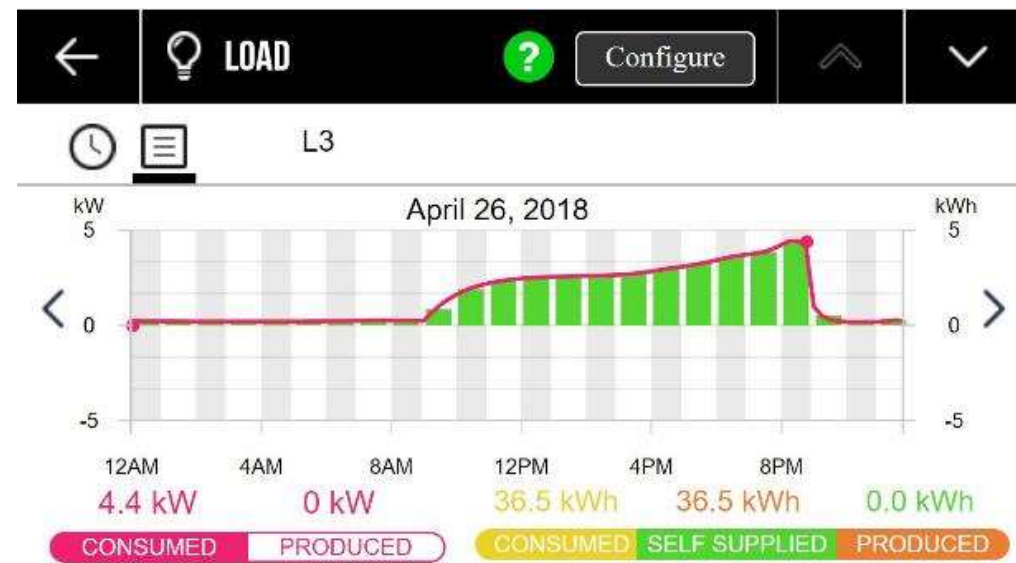
Intelligent

Why Solar + Storage

The market drivers for storage



- ▶ Financially-Driven Use Cases
 - ▶ Easiest storage solution to install
 - ▶ PV self consumption
 - ▶ Time-of-use rate arbitrage



- ▶ Functionally-Driven Use Cases
 - ▶ Backup/resiliency
 - ▶ Future-proof PV system
- ▶ Emotionally-Driven Use Cases

Automate Your Savings



- SkyBox makes it easy for you!
 - You just enter the data and SkyBox maximizes your ROI
 - The more data you input, the more accurate SkyBox can be
 - SkyBox determines lowest-cost energy source and chooses it
 - If battery cost is less than Super Off-Peak rate, SkyBox will seek to serve loads from battery
 - Can set battery reserve level for backup power
- ▶ Potential Inputs
 - ▶ Rate Schedule
 - ▶ Allowable Export
 - ▶ Battery replacement costs
 - ▶ Reserve battery percentage

Levelized Cost of Energy

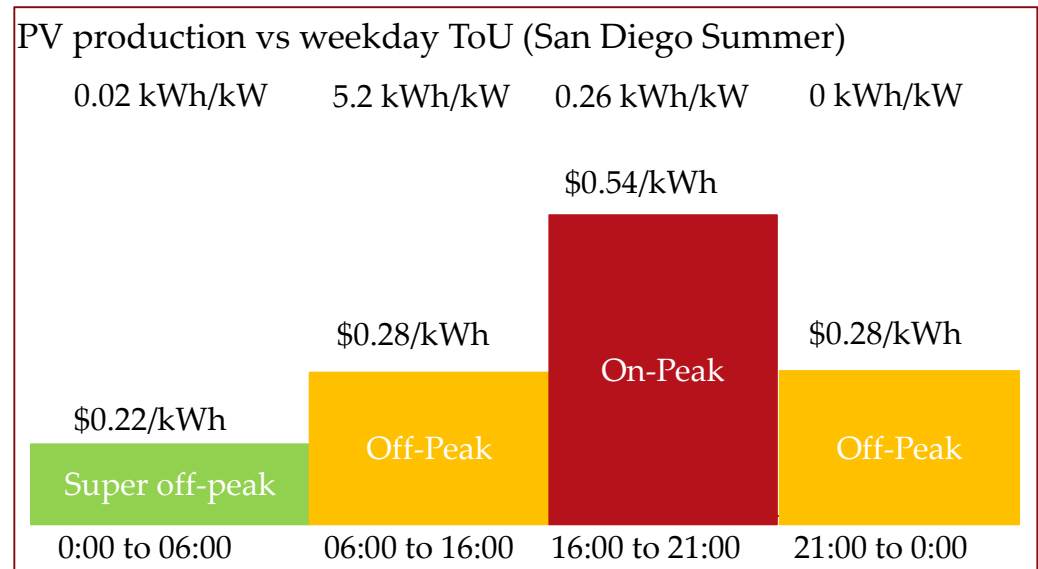
Energy Storage



- Cost of cycling battery
 - Initial installed cost of Battery
 - Charge/discharge losses
 - Parasitic losses (BMS, HVAC, etc.)
- Peak vs. off-peak rates
 - Is difference enough to pay for battery cycle cost?

$$\frac{\text{Installed Cost}}{(\text{Useable Capacity} \times \text{Cycle Efficiency})(\text{Cycle Life})} = \text{LCoE}_{\text{Batt}}$$

$$\text{Peak rate} - \text{Off Peak rate} \geq \text{LCoE}_{\text{Batt}}$$



Specifications

Backup power with Energy Storage OR Energy Storage Optional



- **Continuous Power Rating:** 5kW in any direction
- **Maximum AC Current to Loads and Grid:** 24 Aac (120V or 240V)
- **AC Input / Output Voltage:** 120/240Vac
- **Maximum AC Input Power:** Up to 240V @ 60A AC pass-through from grid
- **MPPT Voltage Window from PV:** 250 to 600 Vdc
- **Battery Voltage Window:** 42-60 Vdc
- **Operating Temperature Range:** -20°C to 60°C
- **CEC Weighted Efficiency PV to Grid:** 94%
- **Total Harmonic Distortion:** Typical <2%
- **Field Upgradable Firmware:** Yes
- **Non-volatile Memory:** Yes
- **Environmental:** NEMA3R

Value Proposition Positioning

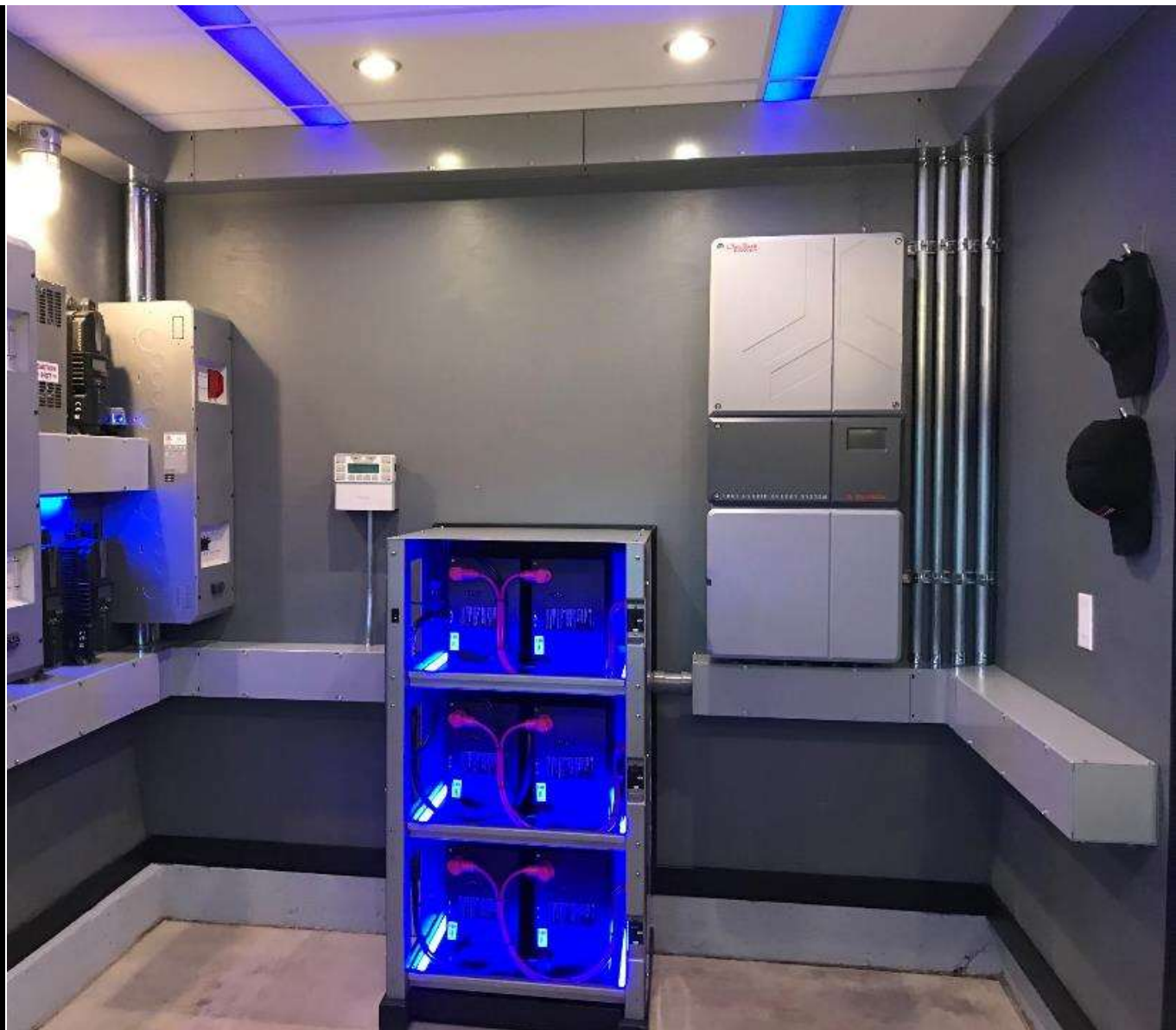


- Financially-Driven Use Cases
 - Easiest storage solution to install
 - PV self consumption
 - Time-of-use rate arbitrage
- Functionally-Driven Use Cases
 - Backup/resiliency
 - Future-proof PV system
- Emotionally-Driven Use Cases
 - Hedge against utility rate changes
 - Urban off-grid
- True Multi-Mode Inverter
 - Can install without batteries and add them later
- Immediate Backup
 - No down-time, digital clocks don't reset, etc.
- Full 5 kW in any operating mode
- Off-Grid Capable
 - Generator-friendly
 - Grid-forming
- Compatible with Low-Cost Batteries
 - Can use 48-VDC VRLA or Li-ion batteries

SkyBox features support primary value drivers



Battery Options



SkyBox Batteries

OutBack
POWER™



Low cost lead acid

OR



Advanced chemistries

The Best Battery...

SkyBox + SimpliPhi



Off-Grid/Unreliable Grid

SkyBox + LG



ToU

SkyBox + NC



Self Consumption

OutBack POWER[™] SkyBox + PLR



Backup

...might not be the same for each application

Summary

Take Charge of Your Energy!



- PV and battery backup delivered seamlessly from an all-in-one solution
- Comply with grid interconnection limitations
- TOU: use your PV and your battery when electricity is expensive
- DC coupled for highest efficiency
- Remote monitoring and updates via OpticsRE
- Compatible with widest range of batteries LG Chem RESU10 48V and all OutBack lead acid batteries

Installation of SkyBox



- Mechanical
- Software



SkyBox Mechanical Installation



160
53.4
A
53.4
53.9
160.2
Adc

Skybox Hardware Components



INCLUDED WITH SKYBOX TRUE HYBRID ENERGY SYSTEM

- **Integrated inverter**
 - With inputs for PV, batteries, grid, and generator
 - And output for back up loads
 - Comes with interactive display screen
 - Can connect to a local network and view/modify from any tablet or PC
 - If the router allows access to port 3000, this can be done over the internet
- **Easy to wire BOS box**
- **Remote Temperature Sensor**



Quick Start Guide

Specifications

Listings:

- 28,3743

Certifications:

- 1877/78 (7)
- 1878/79 (8)

System Grounding and Bonding:

In this product, the PV, AC, and battery circuits are isolated from the enclosure. This product has been evaluated, listed and identified by UL to meet the requirements of 690.41 and 690.4(A) of the NEC.

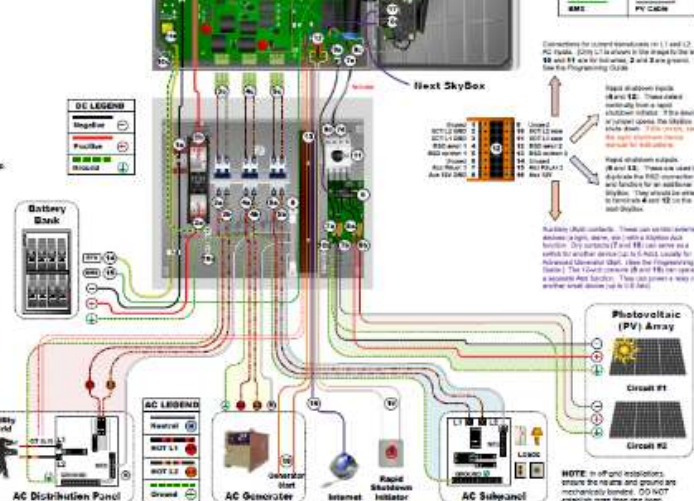
- The PV system ground reference and protection is provided (per NEC 690.45(b)) in accordance with NE-PA 10 (NEC 470.45).
- The AC conductors are not bonded to ground. The usual location for a neutral-ground bond is at the main AC service panel. Make sure to establish a neutral-ground bond when installing in an off-grid application.
- The battery connection is not bonded to ground. Make sure to establish a negative-ground bond each battery system.

Equipment grounding is required by Section 250 of the

Widening

 NOTES

- Make connections in the table indicated. (Always connect the two points of application, May not be necessary)
- Type in the application connections in the answer column specified in Table 1. (See opposite of seal.)
- Perform welding in accordance with Article 956 of the Mexican Electric Code.

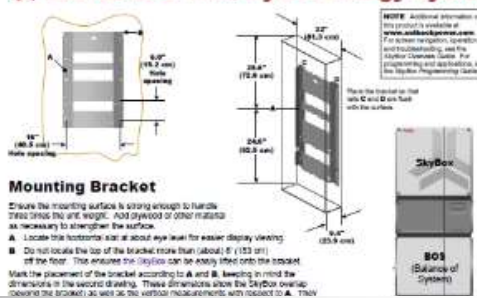


NOTE: In off-grid installations, ensure the neutral and ground are mechanically bonded. DO NOT establish more than one bond.

Quick Start Guide



SKYBOX True Hybrid Energy System

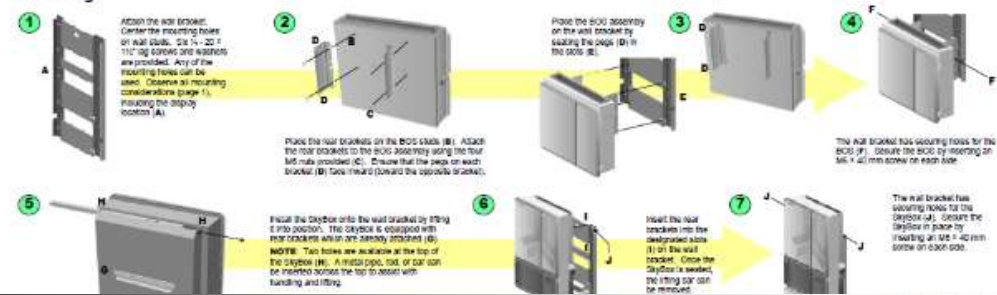


Mounting Bracket

Mark the placement of the bracket according to **A** and **B**, keeping in mind the dimensions in the second drawing. These dimensions show the SkyBox oval (round the bracket) as well as the vertical measurements with respect to the

Mounting

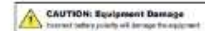
Mounting



Commissioning

Prescribing Procedures

- [illegible]



- At the first power-on, a welcome message is shown. The system will be configured to the setup and then it starts through language, region, and similar changes, then the PC's security and the settings (on the left and screen), the **WiFi** key is pressed to the Home screen.
 - After the first power-on, the Home screen appears after about 10-second pause.
 - Press the Home screen. Let us see the interface with the OnOff key L1.
 - Using a DVM, test the inverter output voltage at 120 Vac. Do not close the main circuit breaker.
 - Turn on the inverter. Turn on the utility grid connection to the SOG at the source.
 - Verify 120 Vac at Grid L1 by measuring with a DVM from (A) to (B). Verify L-N by measuring from (A) to (C).
 - Verify 240 Vac across the Grid terminals by measuring from (A) to (D).
 - Turn on inverter. The SOG will appear. The SOG will appear for the first time if the battery is installed. Pattern 000000, 0.0 A, 0.0 Hz is the SOG.
 - Using a DVM, test the inverter output voltage at 120 Vac. Do not close the main circuit breaker.
 - Turn on inverter. The SOG will appear.
 - If it is present, verify that the input is in the correct range of open-circuit voltage. Confirm polarity by measuring with a DVM from (A) to (B) and then (A) to (C). If it is not present, the battery is not connected.
 - Check the open L2D indicator (A) and (B). If a single PV input is installed, an indicator should light. If two strings are installed, both should light. After your behavior makes the polarity may be reversed. Do not turn on the inverter.

CAUTION: Equipment Damage
 Inverted PV input will damage the inverter.

 - Turn on inverter. The PV input (A) and (B). Check indicators (A) and (B). If a single PV input is installed, an indicator should light. If two strings are installed, both should turn on. After your behavior makes the polarity at the top at the PV output may be reversed.
 - Turn on inverter. The L2D circuit breaker (A). Do not connect loads at the protected load panel.
 - Verify 120 Vac on Load L1 by measuring with a DVM from (A) to (B). Verify L-N by measuring from (A) to (C).
 - Verify 240 Vac across the Load terminals by measuring from (A) to (D).
 - Connect and start loads at the protected load panel.
 - If a generator is present, close the generator. Do not turn on or close the main circuit breaker (A). Repeat step 7 and 8 using (A) to (C) and (A) to (D).
 - Turn on inverter. The SOG circuit breaker (A). Repeat step 10. The Load circuit breaker may remain in closed.
 - Close the generator.
 - Turn on inverter. The SOG circuit breaker (A). Start for the programmed connection delay to inverter. Test any generative load (A).

To de-energize or shut down the system:

There is no required shutdown order. It is common to deenergize circuits in the reverse order from which they were energized.

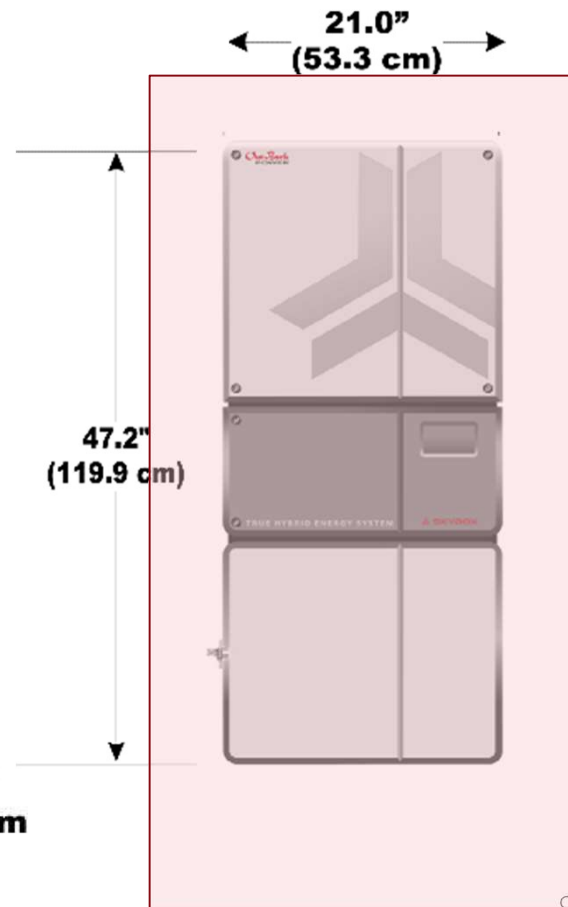
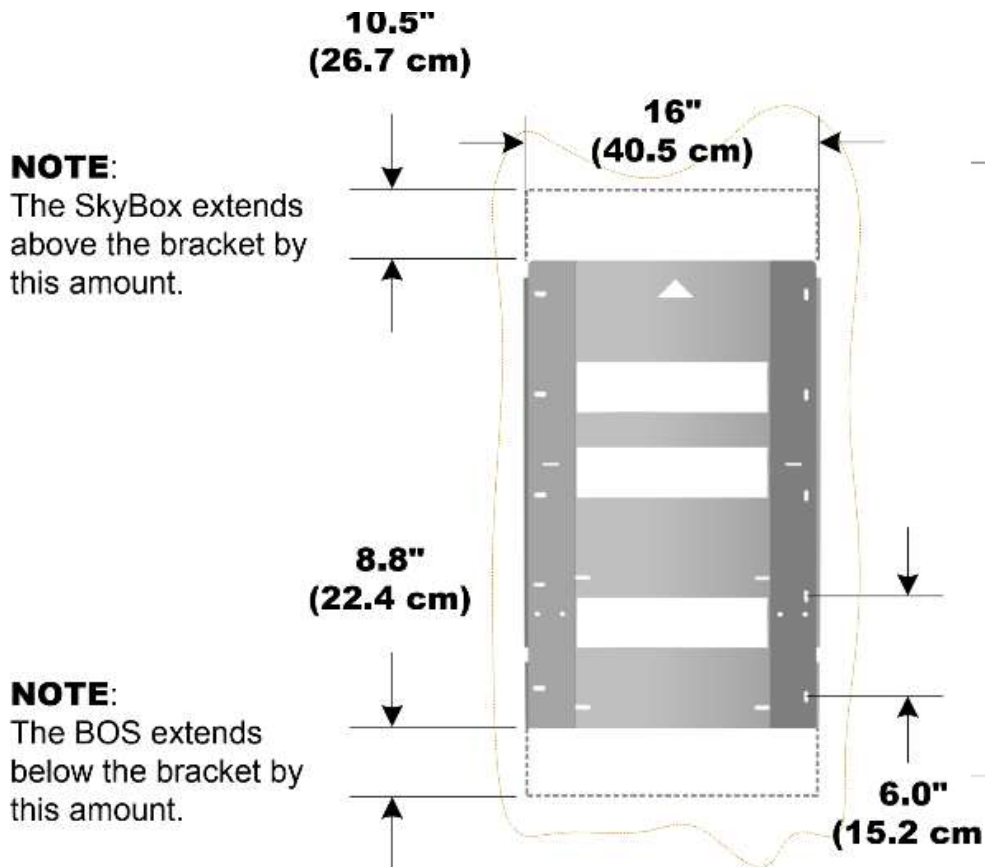
Out Back

Mounting bracket

Installation Procedure

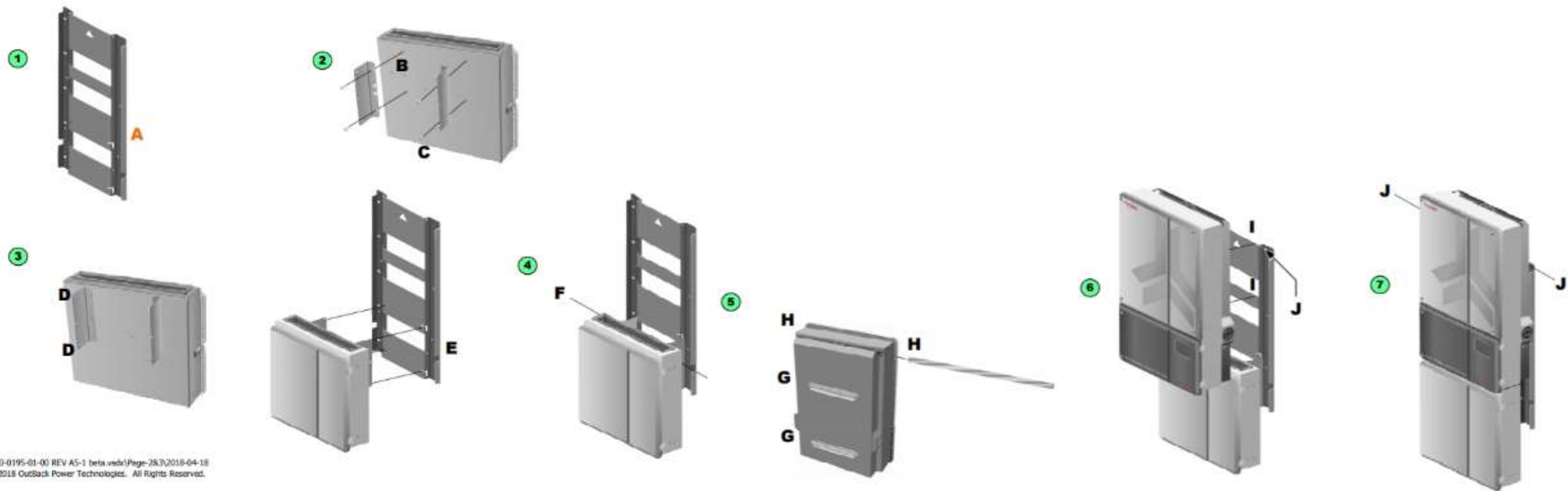
Clearance:
6" top and sides
36" clearance below

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Balance of System

Installation procedure



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Weights and Tools Needed



Weights

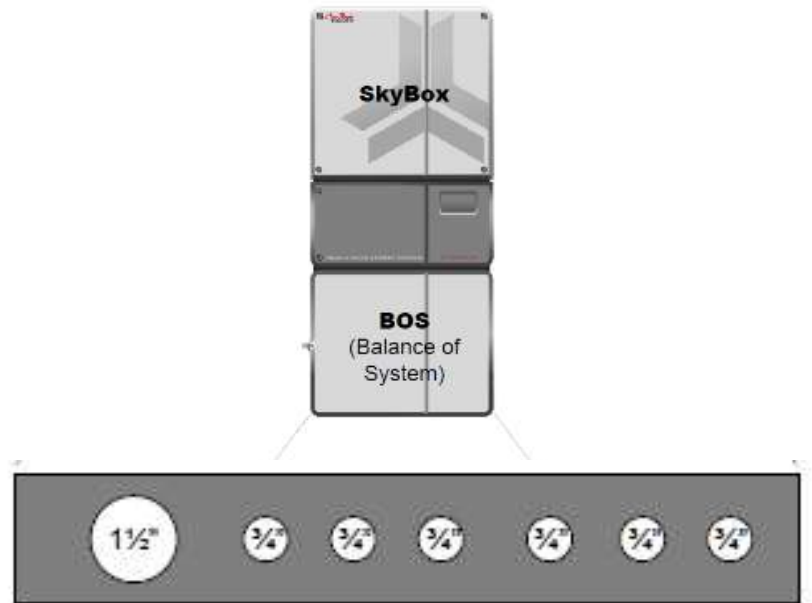
- Skybox: 87.7 lb (39.8 kg)
- BOS: 23.6 lb (10.7 kg)
- Mounting Bracket: 4.6 lb (2.1 kg)

Tools Needed for working inside SkyBox

- 13 mm socket (torque) wrench
- #2 Phillips (torque) driver
- Flat blade (torque) driver
- 6 mm Allen wrench
- Digital multimeter (DMM)

Conduit and Conductors

Simple Layout

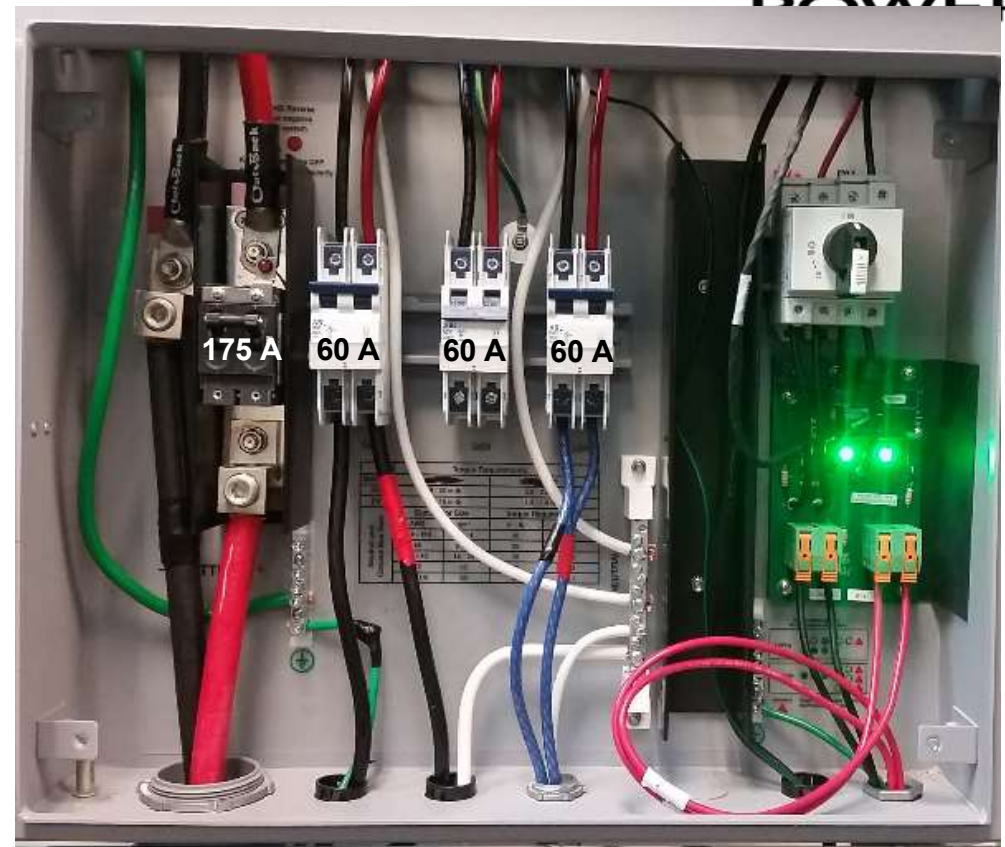


Left

Right

**Conduit Knockouts
(Underside of BOS)**

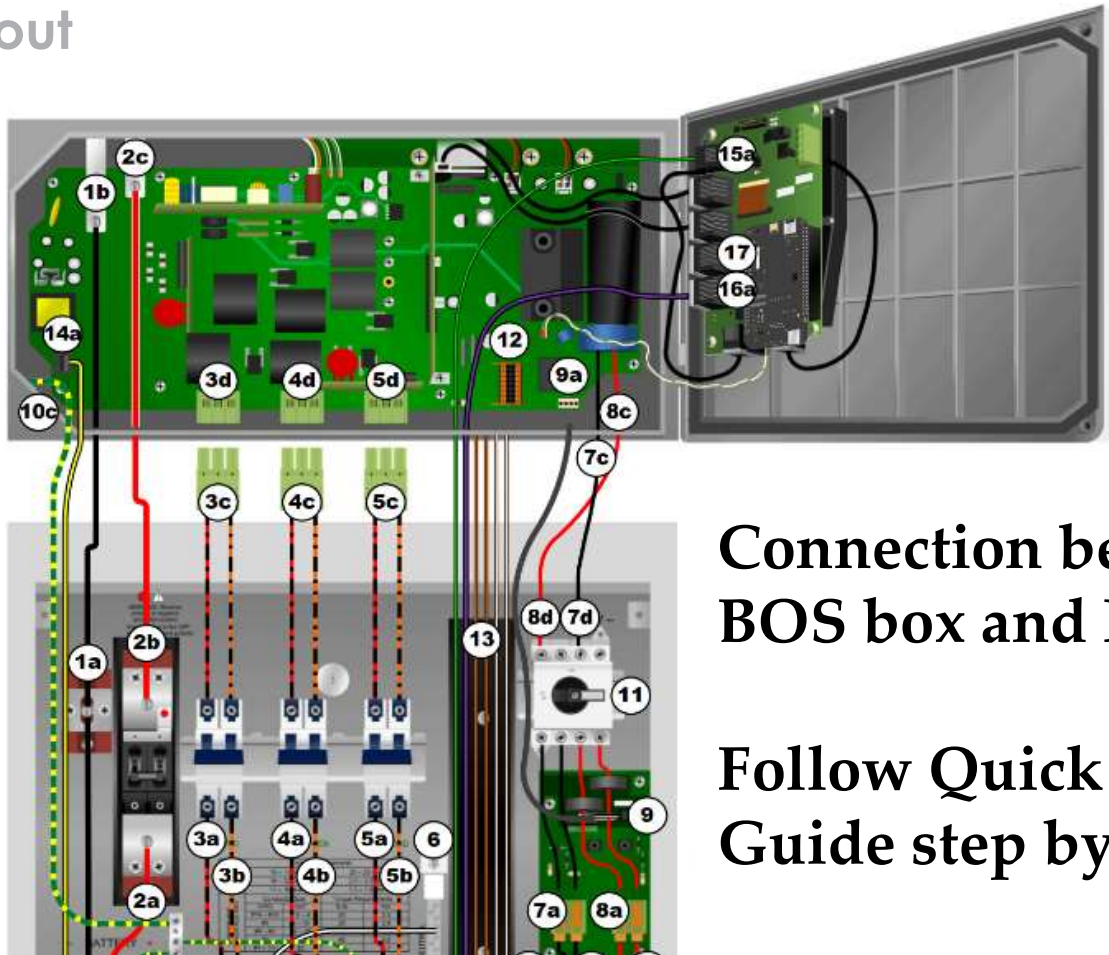
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**Battery Grid Gen Backup Comms PV
Loads**

Connection BOS to Inverter

Simple Layout



Connection between
BOS box and Inverter.

Follow Quick Start
Guide step by step

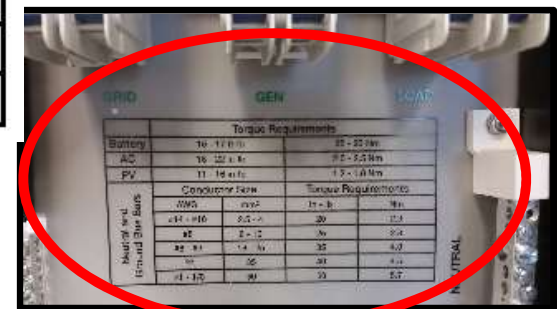
Torque Specifications

Printed In the Wiring Box



Table 1: Wires and Conductors

	Permitted Sizes		Torque Requirements	
	AWG	mm ²	In-lb	Nm
Battery	2/0 to 4/0	70 to 120	65 to 75 in-lb	7.3 to 8.5 Nm
AC	#8 to #3	6 to 25	18 to 22 in-lb	2.0 to 2.5 Nm
PV	#18 to #4	1.5 to 25	11 to 16 in-lb	1.2 to 1.8 Nm
Aux	#24 to #16	0.25 to 1.5	N/A	N/A
Neutral, Ground, and PV Ground	#14 to #10	2.5 to 4	20	2.3
	#8	6 to 10	25	2.8
	#6 to #3	16 to 25	35	4.0
	#2	35	40	4.5
	#1 to 1/0	50	50	5.7



Battery Temp Sensor

Same sensor as used with other OutBack products

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SkyBox Software Installation

WELCOME



Welcome to your SkyBox Energy System

Setup Wizard



1. SYSTEM LANGUAGE
2. WIZARD INSTALLATION
3. SYSTEM SETTING: DISPLAY
4. SYSTEM SETTINGS: INTERNET CONNECTION
5. SYSTEM SETTINGS: FIRMWARE UPDATES
6. SYSTEM SETTINGS: REGIONAL SETUP



Setup Wizard


7. SYSTEM COMPONENTS: ALL


←


SYSTEM SETTINGS: ALL


→


Confirm what components you have in your system (Clear any which do not apply)


SOLAR


GRID







LOAD


BATTERY


GENERATOR

8. SOLAR CONFIGURATION

←



→

Vmp (V)
33.2

Voc (V)
40.1

Imp (A)
9.2

Isc (A)
9.9

Pmp (W)
310

Module type
Monocrystalline ▼


Setup Wizard


7. SOLAR CONFIGURATION


←


SOLAR CONFIGURATION


→











Number of parallel strings


Number of modules in series per string


8. GRID CONFIGURATION


←


GRID CONFIGURATION


→











Use the grid connection for:

Net metering with backup	Self-consumption
Non-export	Maximum independence


Setup Wizard


9. COST OF ENERGY


←


GRID CONFIGURATION


→











Cost of Energy (kWh) varies throughout the day


☐ No


10. COST OF ENERGY


←


GRID CONFIGURATION


→











Cost of Energy per kWh (flat rate)

Skybox System Profiles

SELECTABLE FOR SPECIFIC APPLICATIONS



Non-Export

- Export to the grid is prohibited; thus small power drawn from the grid is maintained at all times.
- When the battery is full, Skybox curtails PV production so it is always less than the load.

Self Consumption

- Displace as much of the customer load as possible, by serving it with PV generated power.

Net Metering with Battery Backup

- Maintains battery SoC
- Sells excess PV generation back to the utility grid when available. A net metering agreement with the utility is required.

Maximum Independence

- Opens the grid relay and prioritizes using power from the battery and the PV array

Skybox Optimization

FOR NON-EXPORT AND NET-METERING PROFILES



Time of Use Optimization

Serves loads from PV first, then from either grid or battery

Chooses best source depending on the Lowest Levelized Cost of Energy

TOU is not used in Self consumption and Maximum Independence





Setup Wizard

11. DEMAND CHARGES

←

GRID CONFIGURATION

→



Demand charges apply to maximum kW peaks

☐ No

12. EXTERNAL CT

←

GRID CONFIGURATION

→

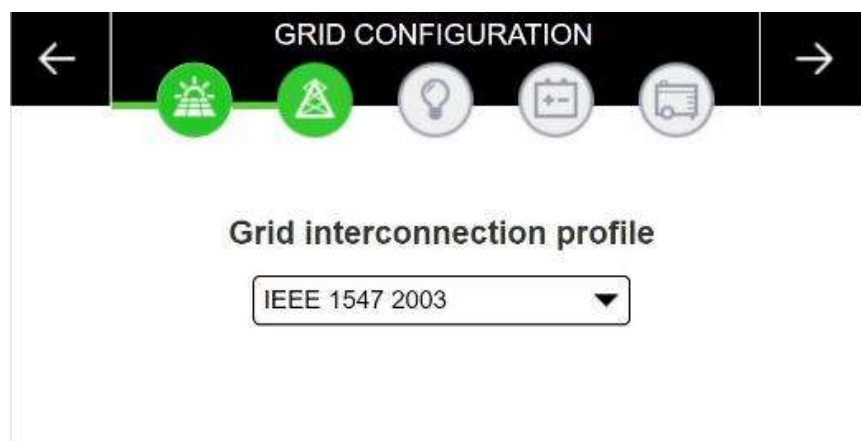


Enable external CTs

☐ No

Setup Wizard

13. INTERCONNECTION PROFILE

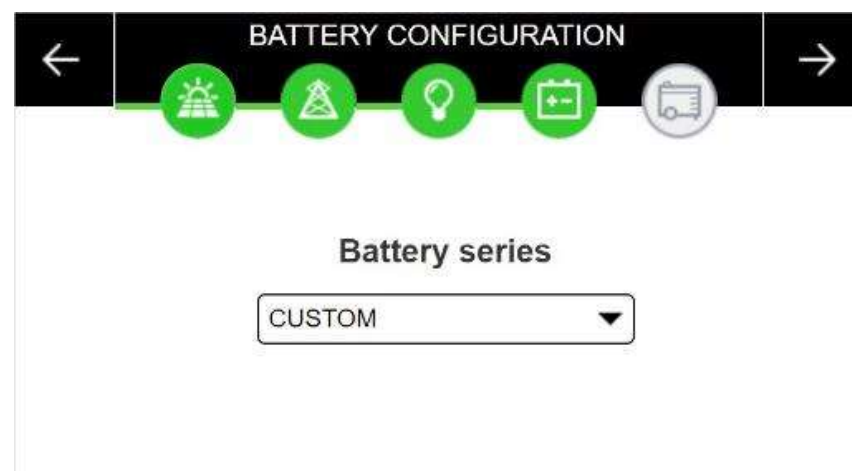


← GRID CONFIGURATION →

Grid interconnection profile

IEEE 1547 2003 ▼

14. BATTERY SERIES



← BATTERY CONFIGURATION →

Battery series

CUSTOM ▼


Setup Wizard


15. BATTERY MODEL


←


BATTERY CONFIGURATION


→











Battery model number


EnergyCell PLC


16. AMP-HOUR CAPACITY


←


BATTERY CONFIGURATION


→











Total amp-hour capacity

200






Setup Wizard

15. BATTERY CONFIGURATION

←

BATTERY CONFIGURATION

→



Absorb charge

Float charge

Timed

▼

Timed

▼

Absorb voltage (V)

Float voltage (V)

57.6

54.4

Max absorb time (HH:MM)

Float time (HH:MM)

05:00






06:00

16. BATTERY CONFIGURATION

←

BATTERY CONFIGURATION

→



Refloat voltage (V)

Rebulk voltage (V)

52

48

Equalize voltage (V)

Minimum equalize time (HH:MM)

57.6

00:00

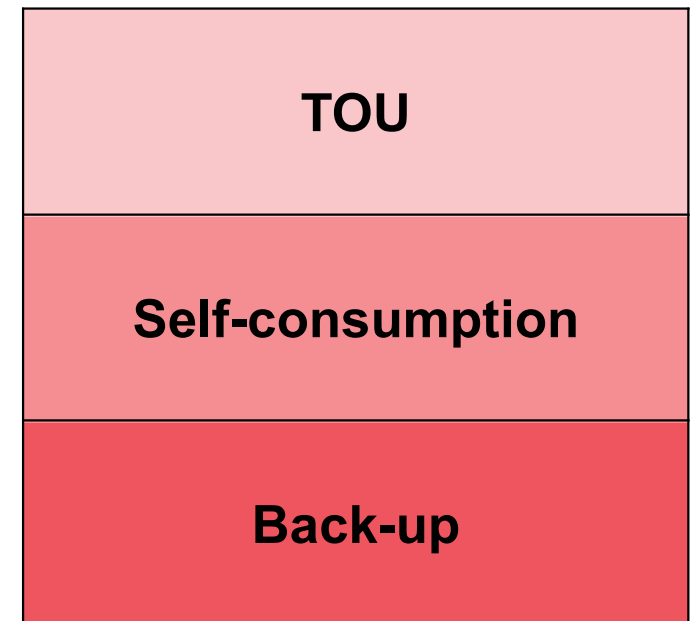
Designing for multiple profiles

PROGRAMMING SET-POINTS & DESIGN



Skybox can be programmed to function for multiple profiles

- **Battery Sizing**
Daily cycling for self-consumption & TOU
Reserves for back-up
- **Maximum flexibility**




Setup Wizard


15. BATTERY CONFIGURATION


←


BATTERY CONFIGURATION


→











Charge efficiency factor (%)

Absorb end (A)

93

3.6

Max charge current

Temperature compensation slope (-mV/°C/cell)

150

4

16. OWNER PASSWORD

←

ACCOUNT SETTING

→

Would you like to change the Owner Password?

No

Setup Wizard



15. INSTALLER PASSWORD

←

ACCOUNT SETTING

→

Would you like to change the Installer Password?

☐ No

16. INSTALLER INFO

←

INSTALLER INFO

→

Company name	Name
<input type="text" value="Company name"/>	<input type="text" value="Name"/>
E-mail	Contact number
<input type="text" value="E-mail"/>	<input type="text" value="Contact number"/>
Website	
<input type="text" value="website"/>	

Setup Wizard



15. REVIEW & SAVE

The screenshot shows the 'REVIEW AND SAVE' step of the Setup Wizard. At the top, there is a navigation bar with a back arrow, the title 'REVIEW AND SAVE', a green 'Save' button (highlighted with a red box), and two other navigation arrows. Below the navigation bar is a header for 'SYSTEM SETTINGS : DISPLAY' with an 'Edit' link. The main content area displays four settings in a two-column layout:

System name	Brightness
Gwendoly	10
Display timeout	Login timeout
NEVER	NEVER



Thank you for your time.

www.outbackpower.com

Questions?