

Program Information Sheet

Account# 009024 (User: jfelipe)
Vehicle: DODNA4C: 2014 NEW DODGE DURANGO 4D WAGON LIMITED 2WD (WDDH75)(Stock# J4U67823)
Customer: Default Customer
Scan Type: 36mo. Lease Profit Scan
Scan Date: 6/13/14 5:05pm
Market: FL
Lender: ALRCA259Z
Rank: 1
Description: Ally Financial (All B.C - 2014 Durango2Wd4Drwgnlimited) Closed End - S & A Tier - Credit Score 550 - 1000 - Verify Eligibility - Zero Sec. Dep. - FL

Cash / Equity

Trade(s) Allowance:	\$0.00	Warranty Cost:	N/A
ACV of Trade(s):	\$0.00	Warranty Charge:	N/A
Pay Off of Trade(s):	\$0.00	Dealer Cost:	\$35,899.00
Equity in Trade(s):	\$0.00	Selling Price:	\$35,599.00
Customer Cash/Rebate:	\$7,750.00	Price Adjustment:	\$0.00
Total Cash/Rebate/Equity:	\$7,750.00	Adjusted Selling Price:	\$35,599.00
Inception Fees:	\$1,764.90	Down Payment:	\$5,599.15
Excess Cash/Rebate/Equity:	\$5,985.10	Down Payment Tax:	\$385.95
		Assignment Fee:	\$595.00

Advance

Original MSRP:	\$38,385.00	Cap Cost	
MSRP Discounts:	\$0.00	Total Cap. Cost:	\$30,594.85
MSRP Adjustments:	\$0.00	Profit	
Adjusted MSRP:	\$38,385.00	Vehicle Mark-Up:	-\$300.00
Maximum Advance:	\$41,878.85	Warranty Mark-Up:	\$0.00
Residual Value: (50.00%)	\$19,192.50	Paid Reserve:	\$0.00
Demo Miles: N/A	\$0.00	Dealer Incentive:	\$0.00
Annual Miles:	10000	Trade(s) Over Allowance:	\$0.00
Mileage Adj: + 3.00%	\$1,151.55	Total Profit:	-\$300.00
Adjusted Residual Value:	\$20,344.05		

Rates

Discount / Buy Rate:	6.160	Summary	
Adjusted / Sell Rate:	6.160	Payment Recap:	36 Months @
		\$417.51 + 7.00% = \$446.74	

All terms and conditions are subject to credit approval.

Manually Verify All Data Before Contracting & Delivery

Rebates And Incentives Recap

Rebate Parameters

Customer ZIP
Customer Type

Cash Programs

33014	2014 Returning Lessee 38CEB1	
Standard Consumer	Program Code: 38CEB1	
	Ident Code: 38CEB1	
	Start Date: 2/20/2013	
	End Date: 1/5/2015	
	Amount	\$1,000.00
	Southeast 2014 IDL Bonus Cash SELEA	
	Program Code: SELEA	
	Ident Code: SELEA	
	Start Date: 9/4/2013	
	End Date: 6/30/2014	
	Amount	\$4,250.00
	Southeast BC Lease Cash 66LE1	
	Program Code: 66LE1	
	Ident Code: 66LE1	
	Start Date: 3/12/2013	
	End Date: 6/30/2014	
	Amount	\$1,500.00
	USAA MEMBER CERTIFICATE 2014 MY	
	Program Code: 39CEW2	
	Ident Code: 39CEW2	
	Start Date: 10/1/2013	
	End Date: 6/30/2014	
	Amount	\$1,000.00

Cash Equity Recap

Base Trade Equity

Trade(s) Allowance:

Pay Off of Trade(s):

Base Trade(s) Equity:

	\$0.00
-	\$0.00
=	<u>\$0.00</u>

Customer Cash

Cash Applied To Fees:

Partial Trade Pay Off:

Cash Down Payment:

Cash Down Payment Tax:

Total Customer Cash:

	\$0.00
+	\$0.00
+	\$0.00
+	\$0.00
=	<u>\$0.00</u>

Non CCR Rebate

Rebate Applied To Fees:

Rebate Cust. Cash Back:

Partial Trade Pay Off:

Rebate Down Payment:

Rebate Down Pmt. Tax:

Total Non CCR Rebate:

	\$1,764.90
+	\$0.00
+	\$0.00
+	\$5,599.15
+	\$385.95
=	<u>\$7,750.00</u>

Total Trade Equity

Base Trade(s) Equity:

Partial Cash Trade Pay Off:

Partial Rebate Trade Pay Off:

Total Trade(s) Equity:

	\$0.00
+	\$0.00
+	\$0.00
=	<u>\$0.00</u>

Total Equity

Equity Applied To Fees:

Equity Customer Cash Back:

Equity Down Payment:

Equity Down Payment Tax:

Total Trade(s) Equity:

	\$0.00
+	\$0.00
+	\$0.00
+	\$0.00
=	<u>\$0.00</u>

Totals

Total Inception Fees:

Total Down Payment:

Tax On Down Payment:

<u>\$1,764.90</u>
<u>\$5,599.15</u>
<u>\$385.95</u>

Down Payment Recap

Cash

Cash Used For Down Payment:

Cash Down Payment Tax:

\$0.00

\$0.00

Equity

Trade Equity Used For Down

Payment:

Trade Equity Down Payment Tax:

\$0.00

\$0.00

Rebate

Rebate Used For Down Payment:

Rebate Down Payment Tax:

\$5,599.15

\$385.95

CCR Rebate

CCR Rebate Used For Down

Payment:

CCR Rebate Down Payment Tax (In
Fees):

\$0.00

\$0.00

Total

Total Down Payment:

Total Down Payment Tax:

\$5,599.15

\$385.95

Inception Fees Recap

Monthly

Base Monthly Payment:
Sales/Use Tax @ 7.000%:
Total Monthly Payment:

+ \$417.51
+ \$29.23
= **\$446.74**

Fees

First Monthly Payment: \$446.74
Tax On Fees @ 7.000%: + \$62.68
Security Deposit: + Waived
Registration Fees: + \$260.00
Florida Fees: + \$95.49
Dealer Doc. Fees: + \$799.99
Bank Fee && Other Fees: + \$100.00
Down Pmt. Tax in Fees: + \$0.00
Total Inception Fees: = **\$1,764.90**