

$$\text{MSRP } 42,995 \times 61\% = 26,202.55$$

$$\text{Selling Price} = 36,955.00$$

$$\begin{array}{r}
 36,955.00 \\
 699.95 \text{ Doc Fee (Dealer)} \\
 1,095.00 \text{ ACC Fee} \\
 \hline
 38,749.95 \text{ Adj Cap Cost} \\
 - 26,202.55 \text{ Res.} \\
 \hline
 12,547.40 \text{ Depreciation (Total)} \\
 \div 36
 \end{array}$$

	348.54	Dep (mo.)		38,749.95
	89.64	Lease charge		26,202.55
	438.17	Payment		64,952.50
X	6.5%	Tax Rate	X	.00138 Rate Factor
	28.48	TAX		89.64 lease charge/mo
	438.17			
	466.65			

767 Due

**Sales Associate:** \_\_\_\_\_ **Promise Time:** \_\_\_\_\_

**Stock Number:** \_\_\_\_\_ **Mileage:** \_\_\_\_\_ **Parked:** \_\_\_\_\_

**Pre-Owned Vehicles Only**

CPO – 1 (less than 15 months/18,000 miles)

CPO-2 (more than 15 months/18,000 miles)

125 Point Inspection

As-Is 50 Point Inspection

**New Vehicles Only**

PDI-B

Dealer Trade PDI-B

**All Vehicles**

Fluff (vehicle sold)

Clay Bar to Remove Water Spots or Swirls

Clean for Showroom

Ionize to Remove Odors

Headlight Restoration

**Manager Approval:** \_\_\_\_\_