



LEXUS

LEXUS OF CHESTER SPRINGS

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 2017 Lexus Is 300
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This presentation is designed to provide an example of various finance options that may be available. Incentive programs, Rebates, Rates, Terms and Payments are estimates, subject to change and are impacted by individual credit history and subject to credit approval and program verification. Specific details will be provided when an alternative or alternatives are selected.

Market Value:	44,230.00	44,230.00
Dealer Discount and Rebate:	4,095.00	5,345.00
Vehicle Price (Net after Rebate):	40,135.00	38,885.00

	FINANCE ALTERNATIVES			LEXUS LEASE	
	Cash Down	36 Months	48 Months	60 Months	36 Months
1,500	1,217.76	942.09	780.68	455.55	491.08
3,000	1,173.58	907.91	752.36	412.78	450.65
4,000	1,144.13	885.12	733.48	384.27	423.69
5,000	1,114.67	862.33	714.59	355.76	396.74
Rebate	1,500.00	1,500.00	1,500.00	2,750.00	2,750.00
Estimated APR *	3.74 %	4.37 %	4.94 %	Residual	
				24,326.50	23,441.90

* Your actual rate may vary based on a number of factors as determined by the Finance Provider.

On Approved Credit - APR and Payment may vary based upon Credit History, Down Payment and Lender Approval. In some cases Leases require additional cash for Security Deposit. Vehicle Price is before Taxes and/or applicable fees. At Lease End, Lessee is responsible for \$0.25 per mile over 12,000 miles per year. Wear and tear guidelines apply. Tax Profile: PA 6.00%/9.00%

Potential Lexus Lease Advantages

- No Long Term Obligations
- Option to Purchase at the end of the Agreement
- Protection against used vehicle market fluctuations
- Drive a New Vehicle More Often
- Pay Only For What You Use
- Pay Sales Tax As You Go
- Vehicles on a 2-3 year Lease are typically under warranty for all or most of the Lease Term

Interest Rates, Pricing, Rebates and Terms are estimates, subject to change and apply only on 7/10/2017.
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